



What we do

The EDS Retail Group offers IT solutions and services specifically for Retail Enterprises and Retail-related Independent Software Vendors. The Retail focused team comprising Architects, Technology Experts, Analysts, Developers and Testers provides clients a single window solution for all their IT needs.

Our Key Services leverage our ability to:

- **Combine** IT Solutions and Services with BPO and IT Infrastructure to support the Point of Sale and other applications across stores
- **Build and Support IT Applications** through their lifecycle of Development, Enhancement, Maintenance and Support
- Maintain an optimum mix of skills in various technologies such as **Embedded Applications** and **Enterprise software**
- Manage **Test and Technology Labs** exclusively for clients
- Focus on Technology expertise through **practice groups** such as those for Business Intelligence, Data Warehousing, Portals and Security
- Understand the **Retail Domain** and provide specific **tailored IT Applications solutions** for Retailers and Consumer Industries

POS & In Store Application

Domain Expertise

- POS and Store Management
- Discounts & Promotions
- Loyalty Program, Gift Cards
- Planograms (Shelf Label, Location Code)
- Inventory Management
- Order Management
- Workforce Management
- End of Day Operations
- Vault/Safe Management


Store Management Expertise

- End-to-End SDLC Implementation
- Configuration / Customization
- Enhancements, Maintenance Support
- Testing Support – Life Cycle, Functional, Regression, Load & Script based automation testing
- Gap Analysis, Pilot Implementation





Compliance

- PCI, CISP
- EPC (RFID)
- Globalization
- Standardization

Value Proposition - Point of Sale



- **Clients Specific Testing and Technology Labs**
- **Extensive Experience on POS Dev, Support**
- **Domain Experience**
- **Support from Technology Practices**

 Point of Sale Test Labs	 POS Application Maintenance & Support	 Domain	 Technology Practices
<p>Technology Infrastructure and Industry Domain Skills combine to provide:</p> <ul style="list-style-type: none"> • Secure and Focused Development Environment • Base for innovation • Experienced in setting up secure lab environment for specific clients 	<ul style="list-style-type: none"> • POS applications Support & Maintenance on various platforms <ul style="list-style-type: none"> • Unix / Linux Based • JAVA Based • Microsoft Technologies • Applications which interface with the POS <ul style="list-style-type: none"> • BI Applications • Head Quarters Applications • CRM Applications • ERP Systems 	<ul style="list-style-type: none"> • Focused Retail Domain Competence Center • Pool of Business Analysts • Business Expertise in Global Retail 	<p>Variety of Technology Practices including</p> <ul style="list-style-type: none"> • Microsoft Technologies • JAVA • Business Intelligence • Enterprise Apps Integration • ERP • Mobile Device, Testing • Technology Partnerships

POS Competency

Technology

- **Hardware Systems** – Thin Client, Intel based PC's, PDA Devices, All leading POS hardware systems
- **OS** – Windows, Linux, Windows
- **Database** – Oracle, SQL Server, MySQL, Informix, EZC, C-Tree
- **JAVA POS Clients** – Swing, Java POS 1.7
- **Microsoft Technology Based Applications**
- **Legacy Non-Java POS Clients** – UNIX C, QT and X Windows, COBOL, CICS, DB2, ON Demand Reporter
- **Wireless Clients** – XHTML, J2ME – MIDlet, .NET Mobile

Support Structure for Point of Sale

- **Dedicated POS Laboratory** – Client specific Laboratory Set up including Bar Code Scanner, POS Terminal, Key Board, RF Gun, PDA, Receipt Printer, Display Bar
- **Best Practices Repository** – Success Stories, Best Practice guidelines, White papers
- **Retail Competency Center** – Update and train Retail & POS functional talent across the Retail Services team
- **Human Resources & Training** - Our team is capable of sourcing the best talent globally and provides training in Point of Sale products and Technology

About Mphasis

Mphasis is a leading Applications, Infrastructure Technology, and BPO services provider. The company delivers real improvements in business performance for clients through a combination of technology know-how, domain and process expertise. With currently over 34,000 people, Mphasis services clients in Financial Services, Manufacturing, Healthcare, Communications, Media & Entertainment, Transportation & Logistics, Energy & Utilities, Consumer & Retail, and Governments around the world. To know more, visit www.mphasis.com.

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