

## **Mphasis Consolidated Results for the Quarter and Nine Months Ended 31 July 2010**

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**Mphasis Year-on-Year revenue up by 18.8%, net profit up by 21.6%,  
EPS increases to \$ 0.28**

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### **Bangalore, 25 August 2010**

The Mphasis Group consolidated revenue was at \$ 275.6 million for the quarter ended 31 July 2010 as compared to \$ 232.0 million in the same quarter last year displaying growth of 18.8%. During the same period, net profit increased by 21.6% from \$ 48.1 million to \$ 58.5 million. Operating Profit during the quarter ended 31 July 2010 was \$ 59.4 million, a growth of 17.6% over the same quarter last year. Operating margins stood at 21.5%. EPS for the quarter was \$ 0.28, an increase of 21.1% over the same period last year.

For the nine months ended 31 July 2010 the Group recorded revenues of \$ 803.1 million, a growth of 25.8% compared to \$ 638.3 million in the corresponding period of last year. During the same period, net profits increased by 29.9% to \$ 175.6 million from \$ 135.2 million.

Consolidated revenues for the quarter ended 31 July 2010 grew by 1.8% to \$ 275.6 million compared to \$ 270.7 million in the previous quarter. The Operating Profits declined by 2.6% sequentially and operating margin stood at 21.5%. Net profit was recorded at \$ 58.5 million for the quarter ended 31 July 2010. EPS was recorded at \$ 0.28 for the quarter.

"Now we have crossed over USD 250 million, quarterly revenue for three quarters in a row. As Mphasis, we are now transforming ourselves in preparation for the next lap of growth." said Ganesh Ayyar, CEO Mphasis.

During the quarter ended 31 July 2010, the Group added 22 new clients, including 16 through HP channel. This includes a Bank, a large Health care provider and clients from the manufacturing vertical. This quarter, American Postal Workers Union (APWU) partnered with Mphasis to successfully implement Javelina™- Mphasis' web based platform for the Healthcare segment. Mphasis has sold 4 Javelina™ licenses so far.

The Group also added net headcount of 1,156 during the quarter making the headcount 38,275 as at 31 July 2010. Cash and Bank balances including short term investments in mutual funds stood at \$ 320.5 million as at 31 July 2010 showing an increase of \$ 28.0 million during the quarter.

### **About Mphasis**

Mphasis is a leading provider of applications services, remote management services and BPO services. The company delivers real improvements in business performance for clients through a combination of technology know-how, domain and process expertise. With currently over 38,000 people, Mphasis services clients in financial services, healthcare, communications, transportation, consumer & retail industries and to governments around the world. To know more, please visit [www.mphasis.com](http://www.mphasis.com).

### **For further information please contact**

Deepa Nagaraj  
Mphasis Corporate Communications  
Mobile: +91 98452 56283  
**Email:** [Deepa.Nagaraj@Mphasis.Com](mailto:Deepa.Nagaraj@Mphasis.Com)

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