

# DISTRIBUTION PARTNER ON-BOARDING

## Mphasis key facts

- Founded in 1998
- Headquartered in India with offices worldwide
- Over 41,000 employees
- Crossed \$1 billion in revenue
- More than 10 years of global service delivery
- Service Portfolio: Applications, BPO and Infrastructure Services

## Why us

- We have an insurance team of more than 3100 employees.
- Our experienced insurance industry solutions team develops solutions relevant to your insurance business, your clients and your partners.
- Our dedicated insurance business analyst team will translate your business challenges into technical requirements.
- We manage applications serving millions of customers across various lines of business in the insurance domain.
- Our BPO team supports 4 million calls and more than 6 million transactions annually.

## »»» Mphasis insurance services

Our insurance unit has an extensive pool of industry experts across Life & Annuities and Property & Casualty that develop and implement domain focused solutions which are relevant to your insurance business, your clients and your partners.

For more than 10 years we have delivered our services to insurance clients across the globe by leveraging our flexible business and pricing models, executed within our global service delivery organization.

## »»» Solution

Our solution enables carriers to leverage new distribution channels by providing standard business models, with technology and operational frameworks:

### **Conceptual Business Framework:**

Defines and captures common business processes, transactions and operations involved in multiple distribution channel scenarios. The framework can be extended and customized across a broad range of business models.

### **Technology Framework:**

Defines the technology blueprint for realizing the business framework. This helps you to understand how the integration project will be implemented and how the current IT landscape will be modified.

### **Operational Framework:**

Helps define end-to-end execution and governance process such as a program management roadmap.

## »»» Benefits

- **Improve market reach** by the integration of new distribution channels, exposing your products to a broader target audience
- **Reduction of time** and cost through standardization of the on-boarding process for new partners and the integration of various distribution channels
- **Reduction of risk** by increasing visibility and predictability of the partner on-boarding and distribution channel integration process





## » Our expertise

- Successfully executed 100+ integration projects
- Expertise in multiple integration platforms and products, for example IBM WebSphere, TIBCO, BizTalk, JBOSS, LifeRay, Spring, Struts/Tiles and others
- Expertise in data integration, service oriented architecture and enterprise application integration



# ABOUT MPHASIS.

Mphasis is a \$1 billion global service provider, delivering technology based solutions to clients across the world. With over 41,000 people, Mphasis services clients in Banking & Capital Markets, Insurance, Manufacturing, Communications, Media & Entertainment, Healthcare & Life Sciences, Transportation & Logistics, Retail & Consumer Packaged Goods, Energy & Utilities, and Governments around the world. Our competency lies in our ability to offer integrated service offerings in Applications, Infrastructure Services, and Business Process Outsourcing. To know more about Mphasis, log on to [www.mphasis.com](http://www.mphasis.com)



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