

# **ACCELERATING ENTERPRISE AGENCY**

**Governed Front2Back™**  
FINANCIAL ANALYST MEET 2026

## **AI Applied at Scale**

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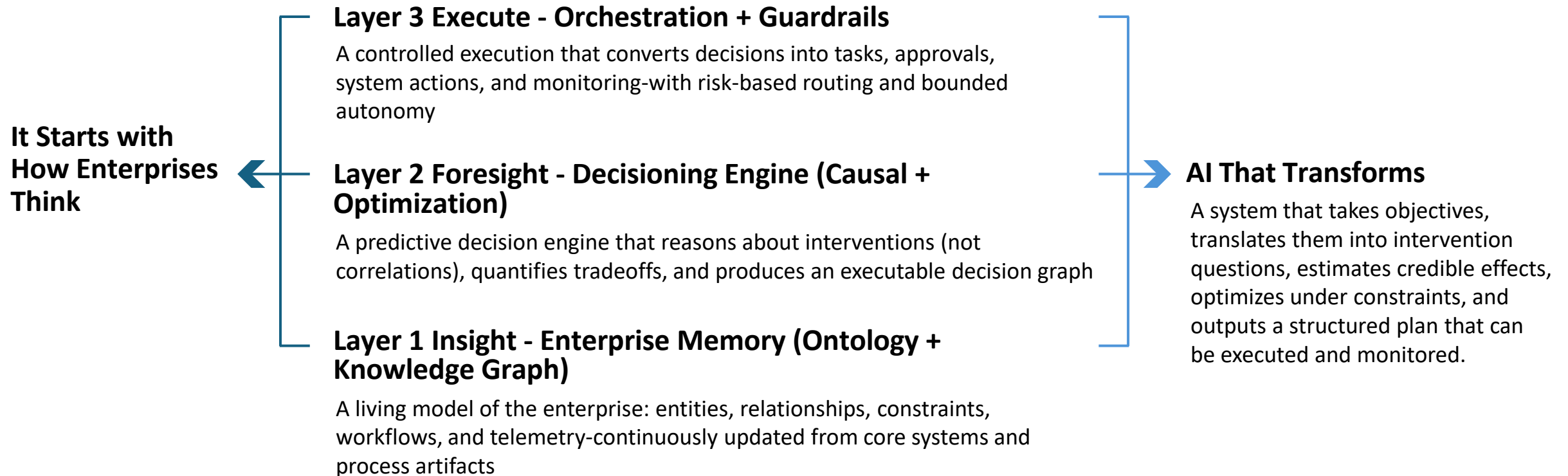
Ptn By: Managing Partner & CTO Mphasis.ai

**May 27, 2026**

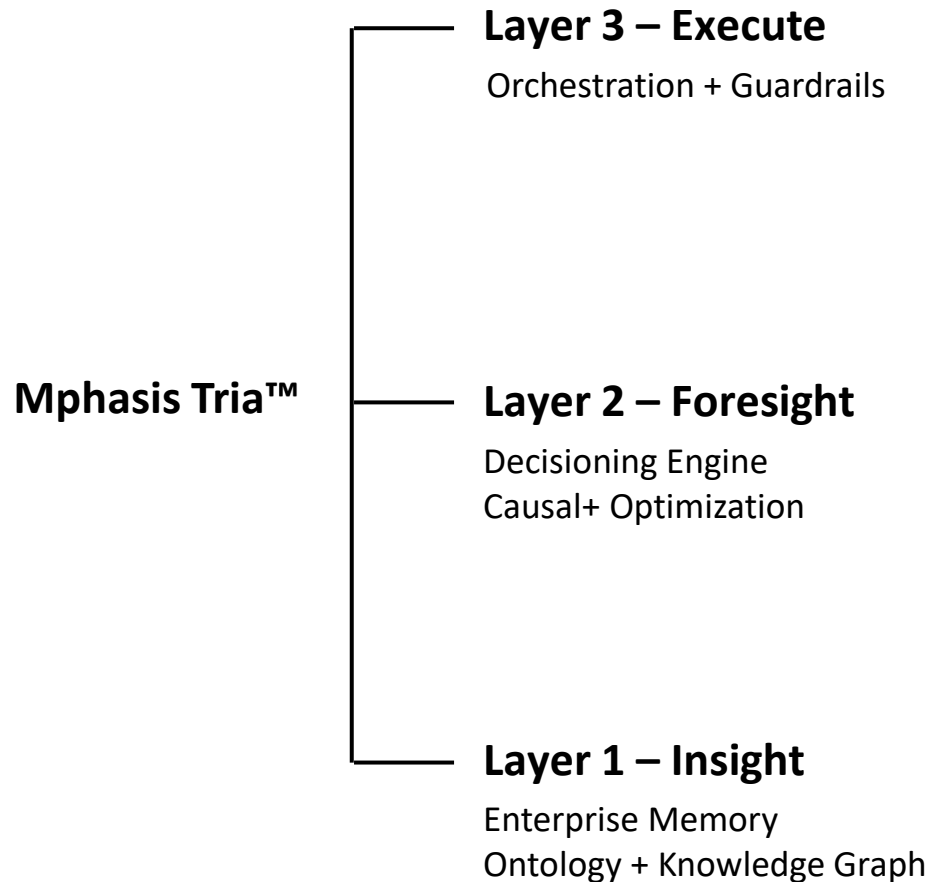
## The Mphasis Tria™ Architecture: Insight, Foresight, Execute

The power of Tria™ is not any one layer in isolation.

The power is the closed loop: understand, decide, act, measure, and improve.

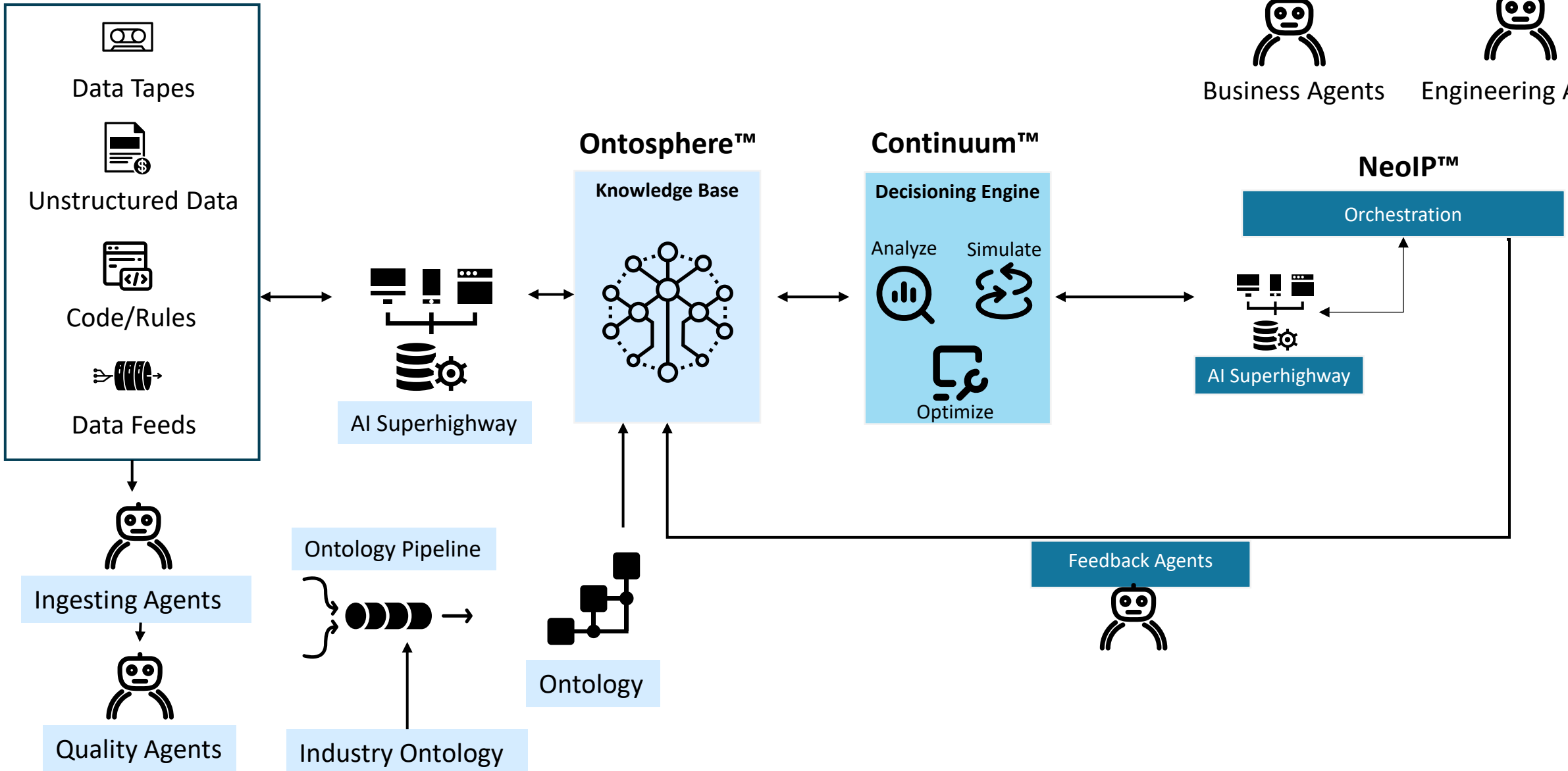


# Unpacking Mphasis Tria™



# From Knowledge to Autonomous Action

Business Agents    Engineering Agent



# Mphasis Modernize™ Takes This to the Real World



## **Mphasis Modernize™ is a product line powered by Mphasis Tria™**

- Goes beyond converting legacy systems into modern equivalents
- The end goal is not a modern copy of the old — it is enterprise Agency
- Extracts institutional knowledge embedded in legacy operations
- Builds governed decisioning frameworks for enterprise use  
Orchestrates agentic execution — enabling systems to sense, decide, and act autonomously
- Transforms enterprises from static, human-dependent engineering and business operations into autonomous, intelligent systems

# One Agency Pattern, Three areas of Application

Built on Mphasis Tria™, Mphasis Modernize™ addresses three modernization surfaces to deliver enterprise Agency.

## Technology Stack Modernization

Mainframe migration, legacy apps, data platforms — decades of business logic no one fully understands

**The target: Agency-capable architecture, not a modern copy**

## Business Operations Modernization

Mortgage origination, trade processing, claims handling etc.  
- transforming decision-intensive operations with governed intelligence

**Layer 1 builds domain memory. Layer 2 replaces human judgment with governed decisions. Layer 3 orchestrates outcomes**

## Process Modernization

Workflow automation, BPM transformation, and end-to-end process reengineering across the enterprise

**Redesign workflows so processes self-optimize — shifting from manual handoffs to agentic orchestration**

**The pattern is always the same: extract knowledge, separate intent from implementation, build toward Agency.**

# Every Knowledge-Intensive Operation Is a Candidate

## Verticals

### **Banking**

*Loan origination, credit decisioning, AML/fraud investigation*

### **Insurance**

*Claims adjudication, underwriting triage, policy servicing*

### **Capital Markets**

*Trade settlement, custody reconciliation, corporate actions*

### **Healthcare**

*Prior authorization, medical coding, benefits verification*

## Domains *(independent of vertical)*

- Payment operations
- Customer onboarding
- Finance and accounting
- Procurement and vendor management
- Contract management
- Document processing
- HR and talent operations
- Customer service workflows
- Compliance and regulatory reporting
- Reconciliation
- IT service management
- Supply chain and logistics

# Take Payment Operations — Here's the Problem

## Case Study | Business Operations Modernization | Payment Operations

### 01

#### Fragmented across streams

Wire, ACH, SWIFT, CHIPS, RTP, cross-border — **7 payment streams, each with its own rules**

- Different regulatory frameworks per stream
- Distinct resolution logic and exception paths
- No single operator can master all of them

### 02

#### Exception-driven

64 distinct processes across 7 streams — **every exception requires human judgment**

- Operators must identify stream and process first
- Misidentification delays resolution
- 93 SOPs — no single operator knows them all

### 03

#### Knowledge walks out the door

Experienced operators hold **decades of resolution logic in their heads**

- When they leave, the knowledge leaves
- 6–12 months to train a new operator
- Regulation changes require retraining everyone

**7 streams. 64 processes. 93 SOPs. Decades of tribal knowledge. This is what we walked into.**

## Case Study

## Business Operations Modernization

## Payment Operations

# 7

### Payment Streams

- Wire, ACH, SWIFT, CHIPS, RTP, cross-border
- Each with different regulatory frameworks
- Distinct resolution logic per stream

# 64

### Distinct Processes

- Multiple processes per stream
- Operators must identify stream and process first
- Misidentification delays resolution

# 93

### Standard Operating Procedures

- No single operator knows all 93
- Regulation changes require retraining
- Updates must reach operators before next case

# Measurable Impact — Faster Decisions, Faster Results Wire and ACH streams. Others following.



## Case Study | Business Operations Modernization | Payment Operations

### Hours → Minutes

Targeted exception resolution time

### Weeks → Days

New operator time to effectiveness

### Consistent

Resolution quality — regardless of operator tenure or time of day

### 4+ Domains

Commercial Lending · KYC · Fraud · Trade all extend from the same platform

*Built for payments. The same architecture now extends to every operations domain — at a fraction of the original build cost.*

# Card Core Modernization — Killing Tech Debt

## FINTECH

### Card Core Modernization

**50M**

Lines of Code

- Decades of COBOL carrying critical configuration logic
- Undocumented policy logic spanning thousands of client institutions
- Zero documentation across legacy payment workflows

**\$3T**

Annual financial services transactions running on mainframe-dependent systems

**220B**

> 220B LOC legacy code exist in the financial services industry that has undocumented business logic encoded in it.

**Now?**

Speed is no longer aspirational — real-time payments, cloud mandates, and regulatory shifts demand transformation now

Enterprises typically use AI-assisted tools learn the legacy behavior and produce a modern version of the same thing.

## Case Study | Legacy Modernization | Legacy Modernization

**01**

### AI code analysis

Tools learn what the code does.  
Output: a spec for a system that behaves identically

**02**

### Big-bang rewrite

Same rules, same logic, same limitations — in a modern language. Debt preserved

**03**

### Same decisions forever

Changing a business rule still requires an IT program. The structural problem is intact

**Result: hundreds of millions spent on functional equivalence.**

# When Legacy Code Breaks Every AI Tool

## Case Study | Payment Operations | Cobol Codebase Samples

### PAYMENT RECORD STRUCTURE

```
*-----*
* PAYMENT INPUT RECORD  300 bytes
*-----*

FD  PAYMENT-FILE
   RECORDING MODE IS F
   BLOCK CONTAINS 0 RECORDS
   RECORD CONTAINS 300 CHARACTERS.
01  PAYMENT-RECORD.
   05  PAY-ACCT-ID          PIC X(12).
   05  PAY-CUST-NAME       PIC X(60).
   05  PAY-CUST-ADDRESS    PIC X(80).
   05  PAY-AMOUNT          PIC 9(11)V99.
   05  PAY-CURRENCY-CODE   PIC X(3).
   05  PAY-TXN-TYPE        PIC X(4).
   05  PAY-REMARKS        PIC X(100).
   05  FILLER              PIC X(28).

*-----*
```

### MULTI-LANGUAGE CUSTOMER HANDLING

```
01  WS-SAMPLE-CUSTOMER-NAMES.
*   French name  UTF-8:  = C3A9,  = C3A8,  = C3A7
05  WS-CUST-NAME-FR      PIC X(40)
   VALUE 'Fran' & X'C3A7' & 'ois L' & X'C3A9'
   & 'ger' & X'C3A8' & 're'.
*   German name UTF-8:  = C3BC,  = C3B6,  = C3A4
05  WS-CUST-NAME-DE      PIC X(40)
   VALUE 'J' & X'C3BC' & 'rgen M' & X'C3BC'
   & 'ller-K' & X'C3B6' & 'nig'.
*   Spanish name UTF-8:  = C3B1,  = C3A1,  = C3A9
05  WS-CUST-NAME-ES      PIC X(40)
   VALUE 'Jos' & X'C3A9' & ' Mart' & X'C3AD'
   & 'nez-Pe' & X'C3B1' & 'a'.
*   Nordic name  UTF-8:  = C3A5,  = C3B8,  = C3A6
05  WS-CUST-NAME-NO      PIC X(40)
   VALUE 'Bj' & X'C3B8' & 'rn ' & X'C3A5'
   & 'kerstr' & X'C3B8' & 'm'.
*   Polish name  UTF-8:  = C5BC,  = C3B3,  = C5BA
05  WS-CUST-NAME-PL      PIC X(40)
   VALUE 'Rafa' & X'C5BC' & ' W' & X'C3B3'
   & 'jciechowski'.
*   Legacy LATIN-1 encoded name (single-byte high chars)
*   =E4  =F6  =FC  =DF
05  WS-CUST-NAME-LATIN1  PIC X(40)
   VALUE X'C4' & 'nders' & X'F6' & 'n '
```

These special characters and multi-byte encoding workarounds are unique to this legacy codebase — and they consistently throw off AI-based code analysis tools. This is exactly what was happening for this card customer: automated parsing couldn't reliably interpret the COBOL structures, leading to misclassification and failed modernization attempts.

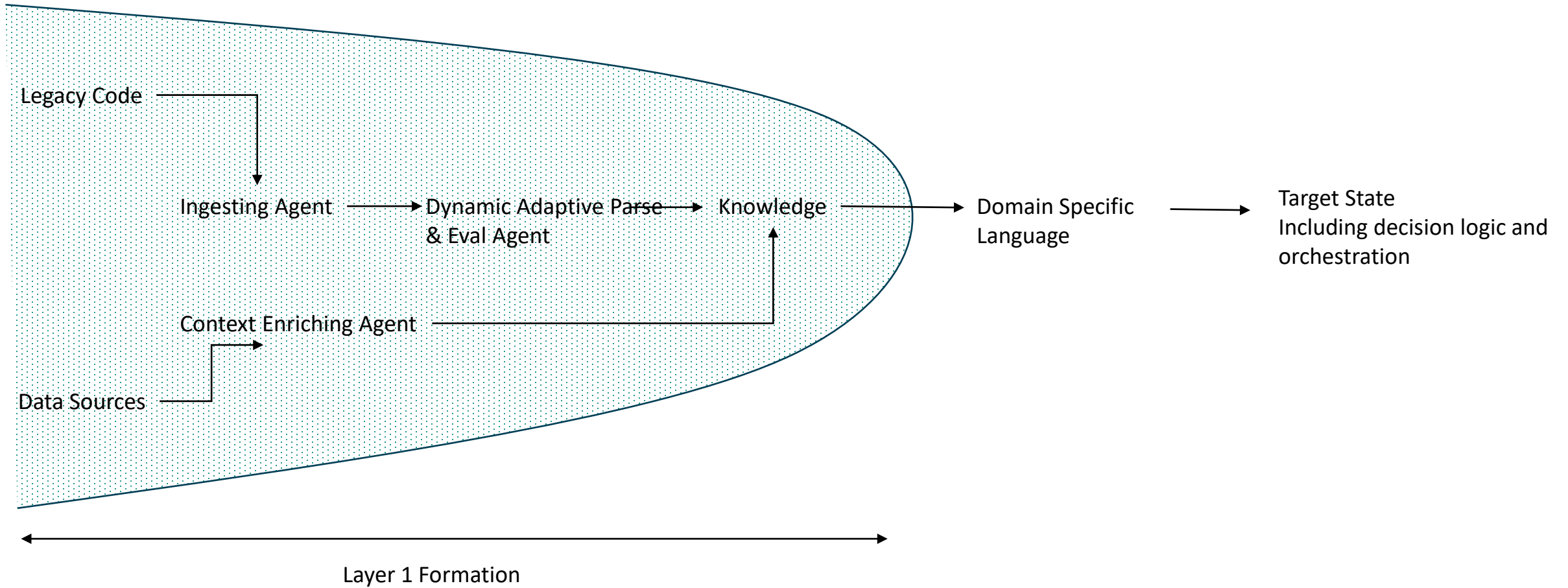
```

* VALIDATION RULES (§ = rule ref, ¶ = sub-clause) *
* § R1 Amount : MIN ≤ Amt ≤ MAX (range: $0.01-$999999) *
* § R2 Account : Cust ∈ MasterFile AND Status ≠ 'S' *
* § R3 Currency : CurrCode ∈ {$,€,£,¥,₹,CHF} *
* § R4 Balance : Balance ≥ OverdraftFloor (warn if ≤ 0) *
*
* MATH LEGEND: ± tolerance = approx × rate ÷ ratio *
*                ∑ total ∏ product √ root ∞ unbounded *
* ARROWS:      + pass + reject ↑ escalate ↔ bilateral *
*                ⇒ implies ⇐ derived from ↓ next step *
* MISC:        ° precision § section ¶ clause *
*=====
2100-VALIDATE-PAYMENT.
* § R1 + Amount range check: MIN ≤ amount ≤ MAX
*   Out-of-range ⇒ RC=8, flag + INVALID, exit ↓
*   IF PAY-AMOUNT < WS-MIN-PAYMENT
*     OR PAY-AMOUNT > WS-MAX-PAYMENT
*     MOVE +8 TO WS-VALIDATION-RC
*     SET AMOUNT-INVALID TO TRUE
*     GO TO 2100-VALIDATE-EXIT
*   END-IF
*   SET AMOUNT-VALID TO TRUE *⇒ R1 passed
*
* § R2 + Customer ∈ MasterFile AND Status ≠ 'S' (Suspended)
*   If ∈ file or status = Suspended ⇒ RC=8 + reject ↓
*   READ CUSTOMER-FILE INTO CUSTOMER-RECORD
*   KEY IS CUST-ID = PAY-CUST-ID
*   INVALID KEY
*     MOVE +8 TO WS-VALIDATION-RC
*     SET ACCOUNT-INVALID TO TRUE
*     GO TO 2100-VALIDATE-EXIT
*   END-READ
*
*   IF CUST-SUSPENDED *≠ Active ⇒ decline
*     MOVE +8 TO WS-VALIDATION-RC
*     GO TO 2100-VALIDATE-EXIT
*   END-IF
*   SET ACCOUNT-VALID TO TRUE *⇒ R2 passed
*
* § R3 + Currency ∈ {USD=$, EUR=€, GBP=£, JPY=¥, INR=₹, CHF}
*   If ∈ approved table ⇒ RC=8, flag + INVALID ↓
*   PERFORM 2110-VALIDATE-CURRENCY *⇒ R3 evaluated
*
* § R4 + Balance ≥ OverdraftFloor (° 2 decimal precision)
*   Balance ≤ 0 ⇒ RC=4 warn (±tolerance applies) ↓
*   IF WS-VALIDATION-RC = ZERO
*     IF CUST-BALANCE ≤ ZERO
*       MOVE +4 TO WS-VALIDATION-RC
*     END-IF
*   END-IF
*
2100-VALIDATE-EXIT.
EXIT.
  
```

```

* VALIDATION RULES (§ = rule ref, ¶ = sub-clause) *
* § R1 Amount : MIN ≤ Amt ≤ MAX (range: $0.01-$999999) *
* § R2 Account : Cust ∈ MasterFile AND Status ≠ 'S' *
* § R3 Currency : CurrCode ∈ {$,€,£,¥,₹,CHF} *
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*     SET AMOUNT-INVALID TO TRUE
*     GO TO 2100-VALIDATE-EXIT
*   END-IF
*   SET AMOUNT-VALID TO TRUE *⇒ R1 passed
*
* § R2 + Customer ∈ MasterFile AND Status ≠ 'S' (Suspended)
*   If ∈ file or status = Suspended ⇒ RC=8 + reject ↓
*   READ CUSTOMER-FILE INTO CUSTOMER-RECORD
*   KEY IS CUST-ID = PAY-CUST-ID
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*     MOVE +8 TO WS-VALIDATION-RC
*     SET ACCOUNT-INVALID TO TRUE
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*   END-READ
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*   IF CUST-SUSPENDED *≠ Active ⇒ decline
*     MOVE +8 TO WS-VALIDATION-RC
*     GO TO 2100-VALIDATE-EXIT
*   END-IF
*   SET ACCOUNT-VALID TO TRUE *⇒ R2 passed
*
* § R3 + Currency ∈ {USD=$, EUR=€, GBP=£, JPY=¥, INR=₹, CHF}
*   If ∈ approved table ⇒ RC=8, flag + INVALID ↓
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*   IF WS-VALIDATION-RC = ZERO
*     IF CUST-BALANCE ≤ ZERO
*       MOVE +4 TO WS-VALIDATION-RC
*     END-IF
*   END-IF
*
2100-VALIDATE-EXIT.
EXIT.
  
```

# How the solution Decodes Legacy at Scale



Mphasis Tria™ will help supercharges and accelerate towards the goals.

# Target Outcomes: Speed to Market & Revenue Impact

## Speed to Market

- **60–70% reduction** in deployment cycles
- **50% faster** new card product launches
- **80% fewer** manual touchpoints

## Customer Revenue Impact

- **Uplift opportunity** in revenue
- **25–30% reduction** in compliance-related operational costs
- **10–15% improvement** in issuer client retention through faster, more responsive servicing

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# Thank You!

For more information, please contact:

[investor.relations@mphasis.com](mailto:investor.relations@mphasis.com)

**AI** WITHOUT  
**INTELLIGENCE**  
**IS ARTIFICIAL**™

At Mphasis, engineering has been in our DNA since inception.

Mphasis is an AI-led, platform-driven company with human-in-the-loop intelligence, helping global enterprises modernize, infuse AI, and scale with agility. The [Mphasis.ai](#) unit and Mphasis AI-powered ‘Tribes’ are focused on client outcomes and embed artificial intelligence and autonomy into every layer of the enterprise technology and process stack. Mphasis built [NeoIP™](#), a breakthrough AI platform that orchestrates a powerful pack of AI solutions and platforms to deliver impactful outcomes across the enterprise IT value chain, as we believe *‘AI Without Intelligence Is Artificial™’*. Mphasis NeoIP™ is powered by the Mphasis Ontosphere™, a dynamic and ever-evolving knowledge base, delivering continuous and constant innovation through perpetual intelligent engineering—driving end-to-end enterprise transformation.

At the heart of our approach is customer-centricity—reflected in our proprietary [Front2Back™](#) transformation framework, which uses the exponential power of cloud and cognitive to deliver hyper-personalized digital experiences ( $C=X2C^2_{TM}=1$ ) and build strong relationships with marquee clients. Our Service Transformation solutions enable enterprises to pivot from legacy systems and operations to secure, adaptive, cloud-first operating models with minimal disruption. Continuous investments in platforms, such as the Neo series, enable enterprises to stay efficient, relevant, and ahead in a dynamic AI-first world. Mphasis is a Hi-Tech, Hi-Touch, Hi-Trust company, rooted in a learning and growth culture. Click [here](#) to know more. (BSE: 526299; NSE: MPHASIS)

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