

## **Coverage Report**

**Mphasis gains after Q2 PAT rises 5% QoQ to ₹423 cr  
October 18, 2024**

## Online

### **Business Standard**

#### [IT company Mphasis's Q2 net profit rises 8% Y-o-Y, deal value falls](#)

Mphasis, the midcap information technology company, on Thursday reported a net profit of Rs 423.3 crore for the second quarter of the financial year (Q2 FY25), growing 8 per cent year-on-year (Y-o-Y). Sequentially, profit was up 4.7 per cent.

Revenue in Q2 FY25 came in at Rs 3,536 crore up, rising 7.9 per cent Y-o-Y and 3.3 per cent quarter on quarter (Q-o-Q).

“Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI (artificial intelligence) adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings-led transformation thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients,” said Nitin Rakesh, chief executive officer and managing director of Mphasis.

The company in Q2 FY25 won new deals with total commercial value (TCV) of \$207 million, with 88 per cent of deal wins in the so-called NewGen Services. TCV was down 18.8 per cent Y-o-Y, compared to \$255 million in Q2 FY24. TCV was down 35 per cent sequentially, compared to \$319 million in Q1.

The company’s investor presentation said three large deals were signed in Q2 and six in the first half of FY25. It added that 35 per cent of its deal pipeline is AI-led.

Operating margins in Q2 FY25 came in at 15.4 per cent. Banking and finance segment was up 8 per cent Y-o-Y, insurance 11.8 per cent, technology, media and telecom 2 per cent, and logistics and transportation increased 5.2 per cent.

Mphasis announced it will invest Euro 30 million in its European subsidiary to repay borrowings.

## Business Standard

[Mphasis share price up 4% after Q2FY25 profit jumps over 8%; details here](#)

Mphasis share price: Shares of information technology (IT) firm Mphasis gained up to 4.44 per cent to hit an intraday high of Rs 3,039.95 per share on Thursday, October 17, 2024.

The rise in Mphasis share price came after the company reported a healthy September quarter (Q2FY25) results.

Mphasis's profit rose a little over 8 per cent quarter-on-quarter (Q-o-Q) to Rs 423.3 crore in the September quarter of financial year 2025 (Q2FY25), from Rs 391.9 crore in the June quarter of financial year 2025 (Q1FY25).

The revenue from operations, also known as topline, grew 3.3 per cent sequentially to Rs 3,536.1 crore in Q2FY25, from Rs 3,422.4 crore in Q1FY25.

At the operating level, earnings before interest and tax (Ebit) gained 6 per cent Q-o-Q to Rs 544.2 crore in Q2FY25, from Rs 513.5 crore in Q1FY25.

Consequently, Ebit margin expanded 40 basis points (bps) to 15.4 per cent in Q2FY25 as opposed to 15 per cent in Q1FY25.

New total contract value (TCV) wins stood at \$207 million in Q2FY25.

Mphasis' earnings per share (EPS) grew 4.6 per cent sequentially and 7.7 per cent annually to Rs 22.4 in Q2FY25.

"Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings led transformation thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients", said Nitin Rakesh, chief executive officer, and Managing Director, Mphasis.

Mphasis Limited is a multinational information technology services and consulting firm headquartered in Bengaluru. The company offers a range of services, including infrastructure technology and application outsourcing, architecture guidance, application development and integration, as well as application management services.

The market capitalisation of Mphasis is Rs 57,746.62 crore, according to BSE. The company falls under the BSE200 category.

At 10:53 AM, Mphasis shares were trading 4.85 per cent higher at Rs 3,051.75 per share. In comparison, BSE Sensex was trading 0.32 per cent lower at 81,243.94 levels.

## Business Standard

### [Mphasis gains after Q2 PAT rises 5% QoQ to Rs 423 cr](#)

Mphasis advanced 2.11% to Rs 2,972.20 after the company's consolidated net profit grew 4.65% to Rs 423.33 crore in Q2 FY25 as compared with Rs 404.50 crore in Q1 FY25.

Revenue from operations rose 3.32% to Rs 3,536.14 crore in Q2 FY25 as against Rs 3,422.46 crore posted in Q1 FY25.

As compared with Q2 FY24, the company's net profit increased 8% while revenue grew by 7.92% in Q2 FY25.

Profit before tax was at Rs 562.57 crore in quarter ended 30 September 2024 (up 4.70% QoQ and up 7.84% YoY).

The company's gross revenue increased 3.1% QoQ and 7.0% YoY in Q2 FY25 on a reported basis and grew 2.4% QoQ and 5.4% YoY in constant currency.

Direct revenue grew 3.2% QoQ and 7.9% YoY on a reported basis and grew 2.4% QoQ and 6.2% YoY in constant currency.

In Q2 FY25, the company's new Total Contract Value (TCV) stood at \$207 million in its direct segment, with 88% of this amount coming from new-generation services.

Nitin Rakesh, chief executive officer, and managing director, Mphasis, said, Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings led transformation TM thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients.

Meanwhile, the company announced that its board of directors approved further investments of up to 30 million in the equity share capital of Mphasis Europe BV, a wholly owned subsidiary.

The primary objective of this investment will enable Mphasis Europe BV inter alia in repayment of borrowings and the investment will be made by end of March 2025.

Mphasis is an information technology (IT) solutions provider specializing in cloud and cognitive services.

## NDTV Profit

### [Mphasis Q2 Results: Net Profit Rises 4.6%, Revenue Up 3%](#)

Mphasis Ltd. on Thursday reported a 4.6% sequential rise in net profit in the quarter ending September. The company's net profit stood at Rs 423 crore, compared to Rs 404 crore in the first quarter, according to an exchange filing.

Revenue increased 3.3% to Rs 3,536 crore, from Rs 3,422 crore in the second quarter of fiscal 2025.

Operating profit or EBIT advanced 6% to Rs 544 crore, compared to Rs 514 crore the previous quarter. EBIT margin improved from 15% to 15.4%, within the target band of 14.6% to 16%.

The total contract value for the quarter was at \$207 million, which includes three large deals secured during the period, the company said in an investor presentation. Mphasis said the TCV wins are broad-based across verticals, client pyramid, and strategic customers and the pace of conversion to revenue has picked up.

Mphasis Segment-Wise Income Income from banking and financial services segment for Mphasis rose 3.6% sequentially to Rs 1,689 crore.

Revenue from technology, media and telecom vertical grew 6% to Rs 582 crore from Rs 549 crore. Insurance segment income advanced 2.3% to Rs 387 crore from Rs 396 crore in the second quarter. The growth in logistics and transportation vertical was flat at Rs 464 crore.

## Investment

Mphasis' board approved further investment of up to 30 million euros in wholly-owned subsidiary Mphasis Europe BV. The investment will be made by end of March 2025.

This investment will enable Mphasis Europe BV in repayment of borrowings, the company said.

Mphasis is a Bengaluru-based multinational information technology service and consulting company. It provides infrastructure technology and applications outsourcing services, as well as architecture guidance, application development and integration, and application management services.

Last month, the company appointed Ajay Arya, an industry veteran, as the head of its merger and acquisitions department. Arya will be based in New York and lead the entire process, including strategy, evaluation, deal sourcing, negotiation, diligence management and post-merger integration.

**Mphasis Share Price** Shares of Mphasis closed 0.3% down at Rs 2,920 apiece on Wednesday, compared to a 0.3% decline in the Nifty 50. The stock has risen 27% in the last 12 months and 6% on a year-to-date basis. Fifteen out of 35 analysts tracking the company have a 'buy' rating on the stock, 10 recommend a 'hold' and 10 suggest a 'sell', according to Bloomberg data. The average of 12-month analysts' price target of Rs 2,989 implies a potential upside of 2.7%.

## NDTV Profit

### [Mphasis Share Price Gains As Q2 Profit Meets Estimates](#)

Mphasis Ltd.'s share price gained on Thursday after the company announced the July-September quarter earnings with the profit meeting analysts' estimates. The net profit of the company rose 4.6% on a sequential basis to Rs 423 crore, according to an exchange filing. Analysts' consensus estimates compiled by Bloomberg had projected a net profit of Rs 416 crore.

Revenue increased 3.3% to Rs 3,536 crore from Rs 3,422 crore in the second quarter of fiscal 2024. The Bloomberg estimate was Rs 3,516 crore.

Operating profit, or EBIT, advanced 6% to Rs 544 crore, compared to Rs 514 crore in the previous quarter. EBIT margin improved from 15% to 15.4%, within the target band of 14.6% to 16%.

The total contract value for the quarter was \$207 million, which includes three large deals secured during the period, the company said in an investor presentation.

Mphasis said the TCV wins are broad-based across verticals, client pyramids, and strategic customers, and the pace of conversion to revenue has picked up.

Shares of Mphasis advanced 4.4% intraday to Rs 3,039 apiece. The scrip was trading 3% higher at Rs 2,999 as of 10:25 a.m. The benchmark NSE Nifty 50 was down 0.6%.

The stock has risen 31% in the last 12 months and 10% on a year-to-date basis. The total traded volume so far in the day stood at 8.4 times its 30-day average. The relative strength index was at 40.

Fifteen out of the 35 analysts tracking Mphasis have a 'buy' rating on the stock, 10 recommend a 'hold' and 10 suggest a 'sell', according to Bloomberg data. The average of 12-month analyst price target of Rs 2,989 implies a potential upside of 0.5%.

**NDTV Profit**[Mphasis Q2 Results Review - Operating Performance Inline; Muted Deal Booking: Centrum](#)

Mphasis Ltd. reported inline performance for the quarter. Both, revenue and Ebit margin were as per estimates. It reported revenue of Rs 35.4 billion (up 3.3% QoQ in INR terms, up 2.7% QoQ in USD terms). Segment-wise, BFS grew by 3.6% QoQ, Insurance grew by 2.3% QoQ, technology, media and telecom grew by 6% QoQ; while logistics and transportation was down 1% QoQ.

Direct now contributes 95.8% (flat in % contribution QoQ) of revenue, while DXC contributes 2.7% of revenue. Ebit margin increased by 39 bps QoQ to 15.4%, led by control on direct costs. New total contract value win was at \$207 million (with 88% of deal wins in New Gen Services) versus \$319 million in Q1 FY25.

Offshore revenue mix was down 20 bps QoQ to 42.7%. Total headcount was down 44 employees QoQ to 31,601 employees. Cash and equivalents of Rs 31.7 billion versus Rs 43.1 billion as of June-2024.

It is witnessing some pickup in TCV to revenue conversion with some increase in short duration deals. Deal pipeline remains strong, well distributed across verticals, with 35% being AI led deals. Management has guided for Ebit margin of 14.6% to 16% band for FY25.

It is witnessing higher traction in Generative AI solutions with significant number of AI solutions going mainstream. We expect revenue/Ebitda/profit after tax to grow at 11.5%/12.1%/14.0% over FY24-FY27E.

We have revised our FY25E/FY26E/FY27E EPS by (0.9%)/(1.3%)/NA.

We roll over to Sep'26 estimates for valuation and maintain Reduce rating on the stock with revised target price of Rs 3,103 (versus Rs 2,957 earlier) at PE of 27 times on Sep'26E EPS.

## **NDTV Profit**

### [Mphasis Finds Ongoing Geopolitical Tensions Affecting Dealmaking Pace](#)

Mphasis Ltd. is witnessing a general improvement in its business, but the conversion of deals into commitments is slower than anticipated due to external factors, according to the company's Chief Executive Officer Nitin Rakesh.

Speaking to NDTV Profit after announcing the second quarter financial results on Thursday, he highlighted that there has been an uptick in the volumes of small deals and those with immediate conversions.

"Conversions from sold deals to revenues have definitely picked up. That's why we have seen an uptick in revenue, especially with BFS (banking and financial services space) coming through, which is mostly executing the deals that were sold in the previous quarters. So in general, there is an improvement, but conversion into actual commitment of deals is a little bit slower than we would like it to be," he said.

In the second quarter of the current financial year, Mphasis' revenue rose 3.3% to Rs 3,536 crore, against Rs 3,422 crore in the same quarter last fiscal. It reported a net profit of Rs 423 crore in Q2, up from Rs 391.9 crore in the year-ago period.

Analyst' consensus estimates compiled by Bloomberg had projected a net profit of Rs 416 crore.

The top executive added that the company's dealmaking pace is presently uncertain because of the ongoing geopolitical tensions.

"Until we get clarity on a few more variables, we will continue to see caution in committing to large programmes," he said.

However, he pointed out that Mphasis' dealmaking pace remained strong over the past few quarters, including Q2.

"Conversion from pipelines to TCV (total contract value) is still a bit stressed because clients are still cautious in committing to large programmes. But they are definitely looking at executing programmes that give them immediate ROI (return on investment)," he noted.

The company's Ebitda margin has improved from 15% to 15.4% and was within the target band of 14.6% to 16%.

Mphasis' Chief Financial Officer Aravind Viswanathan explained how the company managed to sustain its margins.



**CNBC TV18**[Mphasis Q2 Results: Revenue beats estimates, margin expands; To invest €30 million in unit](#)

Mphasis Ltd. reported its September quarter results in the early hours of Thursday, October 17, where its topline was a beat on consensus expectations.

The company reported constant currency revenue growth of 2.4%, which turned out to be higher than the 1.8% to 2% range that analysts were working with.

Revenue in rupee terms also grew by 3.3% from the previous quarter to ₹3,536.1 crore. Its Earnings Before Interest and Tax (EBIT) stood at ₹544.2 crore, higher than the ₹513.5 crore it reported during the June quarter.

Margin expansion for Mphasis was in-line with expectations at 15.4%, 40 basis points higher than the 15% figure in the previous quarter.

Mphasis reported a net profit growth of 4.6% on a sequential basis to ₹423.3 crore.

Growth for Mphasis during the quarter was led by its Technology, Media and Telecommunications vertical, which grew by 5.6% on a sequential basis. Its Banking and Financial Services (BFS) business grew by 3.2% from the June quarter.

New deal wins for the quarter stood at \$207 million, which was lower by 35% from the June quarter, but that is also on account of a high base in the previous quarter.

The company's top client grew by 8.6% quarter-on-quarter, but its top five clients declined by 0.9% during the same period.

Shares of Mphasis had ended 0.3% lower on Wednesday at ₹2,920. The stock was down 8% in the one month leading up to results and has underperformed peers so far in 2024 with gains of only 7%.

**CNBC TV18**[Mphasis shares rise 4% after management sees growth in deal to revenue conversion](#)

Shares of Mphasis Ltd. were trading with gains of over 4% on Thursday, October 17, after the company reported better-than-expected revenues and margins for the September quarter.

Global brokerage firm Morgan Stanley maintained an 'Equal weight' rating on Mphasis, with a price target of ₹3,200 per share.

For Q2, the company delivered better-than-expected revenues and margins, but deal wins were underwhelming, the brokerage stated.

Net revenue reached ₹3,540 crore, 1% above the brokerage's estimates, with a 2.4% quarter-over-quarter growth in constant currency (versus an expected 1.8%).

Morgan Stanley said the growth was primarily driven by the Banking, Financial Services (BFS) and Technology, Media, and Telecommunications (TMT) segments.

The TMT vertical grew by 5.6% on a sequential basis, while its BFS business grew by 3.2% from the previous June quarter.

The Bengaluru-based company's Earnings Before Interest and Tax (EBIT) stood at ₹544.2 crore, higher than the ₹513.5 crore it reported during the June quarter.

EBIT margin stood at 15.4%, surpassing the estimated 15.1%.

Mphasis reported a net profit growth of 4.6% on a sequential basis to ₹423.3 crore.

The company's new deal wins for the quarter under review stood at \$207 million, which was lower by 35% from the June quarter, but that is also on account of a high base in the previous quarter.

Its top client grew by 8.6% quarter-on-quarter, but its top five clients declined by 0.9% during the same period.

In a post earnings call, the management of Mphasis said that the total pipeline has increased by 23% year-on-year and has risen in the single digits quarter-on-quarter. In the first half of this fiscal year, the company secured six large contracts and expects deal to revenue conversion to pick up going ahead.

As Mphasis approaches the second half of the year, it is positioned well with a robust pipeline and consolidation prospects.

The company expects the third quarter to show typical seasonal trends, with the BFS segment leading growth. It also maintains its margin guidance range of 14.6% to 16% for FY25.

When asked about if there is any loss of wallet share or spends, the management said that there is nothing to report about transportation and logistics.

The Street is worried about Mphasis losing a large client in the logistics segment.

The company has also announced a 30 million euro worth of equity infusion into its wholly owned subsidiary Mphasis Europe BV. The investment will be completed by the end of the current fiscal. "This investment will enable Mphasis Europe BV inter alia in repayment of borrowings," the company said.

At 9:35 am, shares of Mphasis are trading 3.22% higher at ₹3,007.25. The stock has risen about 10% so far in 2024.

## MoneyControl

### [Mphasis shares rise over 4% as Q2 net profit rises 8% to Rs 423 crore](#)

Mphasis share price advanced 4.38 percent on October 17 after the company reported an 8 percent jump in net profit at Rs 423.3 crore in the second quarter of FY25, compared to Rs 391.95 crore in the year-ago period.

The Bengaluru-based firm reported a net profit of Rs 404.5 crore in the June quarter of the current financial year, the IT firm said in an exchange filing.

Mphasis said its revenue from operations of the company recorded a 7.92 percent drop at Rs 3,536.14 crore in the reported quarter over Rs 3,276.5 crore in the same period of the previous financial year. The revenue stood at Rs 3,422.46 crore in the April to June period of FY25.

The firm posted new TCV wins worth \$207 million in Q2 FY25, of which 88 percent were in new-gen services, the company statement said. The operating margin came in at 15.4 percent, while its EPS rose 4.6 percent sequentially and 7.7 percent on-year to Rs 22.4 crore in the second quarter of FY25.

"Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings led transformation thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients", said Nitin Rakesh, chief executive officer and managing director, Mphasis.

The company also announced a 30 million euro worth of equity infusion into its wholly owned subsidiary Mphasis Europe BV. The investment will be completed by the end of FY25, the company said. "This investment will enable Mphasis Europe BV inter alia in repayment of borrowings," according to the statement.

On October 16, shares of the IT firm closed 0.33 percent lower at Rs 2,920 on NSE.

## The Economic Times

### [Mphasis shares in focus after Q2 net profit rises 4.5% YoY to Rs 423.3 crore](#)

Mphasis shares will be in focus on Thursday after the company reported a 4.6% sequential increase in net profit for the quarter ending September. The net profit stood at Rs 423 crore, up from Rs 404 crore in the first quarter.

Revenue for the second quarter of fiscal 2025 rose by 3.3% to Rs 3,536 crore, compared to Rs 3,422 crore in the previous quarter.

Operating profit (EBIT) grew by 6% to Rs 544 crore, up from Rs 514 crore in the prior quarter, with EBIT margins improving from 15% to 15.4%, remaining within the target range of 14.6% to 16%.

The company secured a total contract value (TCV) of \$207 million during the quarter, which includes three large deals, as highlighted in its investor presentation.

Mphasis noted that the TCV wins were broad-based across various verticals, client segments, and strategic customers, with an accelerated pace of conversion to revenue.

Revenue from the banking and financial services segment grew 3.6% sequentially to Rs 1,689 crore. The technology, media, and telecom vertical saw a 6% rise to Rs 582 crore, up from Rs 549 crore in the previous quarter.

Income from the insurance segment rose 2.3% to Rs 387 crore, while the logistics and transportation vertical remained flat at Rs 464 crore.

Mphasis' board also approved an additional investment of up to 30 million euros in its wholly-owned subsidiary, Mphasis Europe BV. The investment, to be completed by March 2025, will be used for the repayment of borrowings.

Its shares have surged 7% in 2024 to date and 38% over the past two years, with the company currently holding a market capitalization of Rs 55,061 crore.

Mphasis, based in Bengaluru, is a multinational IT services and consulting company, offering infrastructure technology, application outsourcing, architecture guidance, application development, integration, and management services.

## The Economic Times

### [Focusing on converting TCV to revenue; BFS and TMT led the revenue growth: Mphasis CEO](#)

Despite multiple macroeconomic challenges — from interest rates and the election cycle to geopolitical tensions — the company's key focus remains on converting total contract value (TCV) into revenue, said Nitin Rakesh, CEO and MD of Mphasis, in an exclusive interaction with ET following its Q2 earnings.

Driven by a recovery in revenue growth, Mphasis reported a 4.6% sequential rise in net profit to ₹423.3 crore for the September quarter. On a year-on-year (YoY) basis, net profit was up by 8%.

The company's revenue for the same period grew 3.3% quarter-on-quarter (QoQ) and 7.9% YoY to ₹3,536.1 crore. The Bengaluru-headquartered firm also saw an improvement in operating margins, which rose by 40 basis points (bps) QoQ but declined by 10 bps YoY to 15.4%.

"Overall, the trend has been as expected. BFS (Banking and Financial Services) and TMT (Technology, Media, and Telecom) were the two leaders in sequential growth. Almost all verticals showed growth, barring a small decline in one vertical, which is minor (around \$1 million)," said Rakesh.

He added that while growth is gradually becoming more visible, the macroeconomic environment remains fluid. "Though the interest rate cycle seems to have peaked, and the election cycle is in full swing, there's still a lot happening. Our focus, however, has been on execution—converting TCV to revenue. This quarter was all about execution."

Mphasis won new TCV worth \$207 million in Q2, 88% of which came from new-gen services. According to Rakesh, smaller deals, typically ranging between \$1 million and \$10 million, have been particularly strong, facilitating quick revenue conversion.

The company's board also approved further investments of up to €30 million in its wholly-owned subsidiary, Mphasis Europe BV. This investment will help Mphasis Europe BV with the repayment of borrowings, the company said in a regulatory filing with BSE. Additionally, Mphasis announced it had entered into a framework agreement with EDZ Systems to acquire its cybersecurity business, which primarily serves a strategic customer of Mphasis. Rakesh noted that this acquisition is part of a broader vendor consolidation strategy, allowing Mphasis to take over the servicing of this client.

## The Economic Times (Hindi)

### [IT Share Mphasis Surges After September Quarter Results, Stock Price Jumps 5% Today](#)

आईटी सेक्टर की कंपनी एम्फेसिस के शेयर में गुरुवार के कारोबारी सत्र में शानदार तेजी देखने को मिली है। आज सुबह 11:24 मिनट पर एम्फेसिस शेयर (Mphasis Ltd.) की प्राइस 5.24 फीसदी की तेजी के साथ 3064 रुपए के लेवल पर पहुंच गया है। एम्फेसिस शेयर का प्रीवियस क्लोज प्राइस 2911 रुपए था।

एम्फेसिस के शेयर में तेजी क्यों?

दरअसल एम्फेसिस के शेयर में यह तेजी कंपनी के फाइनेंशियल ईयर 2025 के सितंबर क्वार्टर रिजल्ट के बाद देखने को मिली है। बीते 16 अक्टूबर को एम्फेसिस कंपनी ने अपने सितंबर क्वार्टर के रिजल्ट जारी की थी।

एम्फेसिस कंपनी का सितंबर क्वार्टर रिजल्ट

सितंबर क्वार्टर के दौरान एम्फेसिस कंपनी का कंसोलिडेटेड नेट प्रॉफिट 4.65 फीसदी की तेजी के साथ 423.33 करोड़ रुपए रिपोर्ट हुआ है आपको बता दे कि फाइनेंशियल ईयर 2025 के जून क्वार्टर में कंपनी का कंसोलिडेटेड नेट प्रॉफिट 404.50 करोड़ रुपए पर रिपोर्ट हुआ था।

रेवेन्यू फ्रॉम ऑपरेशन

सितंबर क्वार्टर के दौरान इस आईटी कंपनी का रेवेन्यू फ्रॉम ऑपरेशन तिमाही दर तिमाही के आधार पर 3.3 फीसदी से बढ़कर के 3536 करोड़ रुपए रिपोर्ट हुआ है जो कि पिछले क्वार्टर यानी की FY 25 के जून क्वार्टर में 3422 करोड़ रुपए रिपोर्ट हुआ था।

EBIT और EBIT मार्जिन

एम्फेसिस कंपनी का ऑपरेटिंग प्रॉफिट यानी EBIT करीब 6 फीसदी की बढ़त के साथ 544 करोड़ रुपए पर रिपोर्ट हुआ है। वहीं Ebit मार्जिन 15 फीसदी से सुधर करके 15.4 फीसदी पर पहुंच गया है।

इस बार के सितंबर क्वार्टर में एम्फेसिस कंपनी ने 207 मिलियन डॉलर का टोटल कॉन्ट्रैक्ट वैल्यू सुरक्षित किया है। जिसमें करीब तीन बड़े डील भी शामिल है।

इन वर्टिकल की रेवेन्यू में तेजी दर्ज

टेक्नोलॉजी, मीडिया, टेलीकॉम वर्टिकल से सितंबर क्वार्टर के दौरान कंपनी के लिए 6 फीसदी का रेवेन्यू जेनरेट हुआ है जो करीब 582 करोड़ रुपए पर होता है इससे पहले जून क्वार्टर में यह 549 करोड़ रुपए के लेवल पर रिपोर्ट हुआ था।

इसके अलावा कंपनी ने इंश्योरेंस सेगमेंट से इनकम के तौर पर 387 करोड़ रुपए रिपोर्ट किया है वहीं दूसरी तरफ लॉजिस्टिक्स और ट्रांसपोर्ट वर्टिकल का इनकम सपाट रहते हुए 464 करोड़ रुपए पर रिपोर्ट हुआ है।

एम्फेसिस शेयर परफॉर्मेंस

एम्फेसिस कंपनी के शेयर परफॉर्मेंस को देखें तो साल 2024 में यह शेयर अब तक अपने इन्वेस्टर को 7 फीसदी का रिटर्न बना कर दिया है वहीं पिछले दो साल में इस एम्फेसिस शेयर ने 38 फीसदी का रिटर्न दिया है कंपनी का मार्केट केपीटलाइजेशन 55061 करोड़ रुपए है।

## कंपनी के बारे में

एमफेसिस एक मल्टीनेशनल आईटी सर्विस और कंसल्टिंग प्रदान करने वाली कंपनी है जो प्रमुख तौर पर बैंगलोर से अपना बिजनेस ऑपरेट करती है। कंपनी इंफ्रास्ट्रक्चर टेक्नोलॉजी, एप्लीकेशन की आउटसोर्सिंग, आर्किटेक्चर गाइडेंस, एप्लीकेशन डेवलपमेंट, इंटीग्रेशन और मैनेजमेंट सर्विस प्रदान करती है।



## LiveMint

### [Mphasis Q2 Results Live: Profit Rises by 8.01% YoY](#)

Mphasis has declared their Q2 results on 16 October 2024, showcasing a strong financial performance with topline growth of 7.92% year-over-year (YoY) and a profit increase of 8.01% YoY.

Compared to the previous quarter, the revenue grew by 3.32%, while the profit saw a rise of 4.65%. This indicates a steady improvement in the company's financial health.

The Selling, General & Administrative (SG&A) expenses have seen a decline of 0.98% quarter-over-quarter (q-o-q), although they increased by 2.77% YoY, reflecting ongoing operational efficiency efforts.

Mphasis reported an operating income increase of 5.99% q-o-q and a 7.43% YoY rise, highlighting robust operational management and revenue generation capabilities.

For Q2, the Earnings Per Share (EPS) stood at ₹22.18, marking a 7.57% increase YoY, which could be a positive indicator for shareholder returns.

In the past week, Mphasis has delivered a return of 0.42%, with a remarkable 26.14% return over the last six months and a 6.26% year-to-date return, showcasing strong market performance.

Currently, Mphasis holds a market capitalization of ₹55,073.63 crore, with a 52-week high of ₹3187.8 and a low of ₹2069.1, indicating significant valuation fluctuations over the year.

As of 17 October 2024, the consensus among 27 analysts covering Mphasis indicates a mixed outlook. While 2 analysts have rated the stock as a Strong Sell, 7 have given it a Sell rating, 7 have rated it as Hold, 7 as Buy, and 4 as Strong Buy.

The overall recommendation as of mid-October remains to Hold, suggesting that while Mphasis shows promising growth, analysts are cautious amidst market conditions.

## Financial Express

### [Mphasis Q2 Results: Profit rises by 8% to Rs 423.33 crore, approves investment of \\$30 million in subsidiary](#)

Mphasis Limited released its fiscal second quarter earnings with profit at Rs 423.33 crore, posting a growth of 8.0 per cent in comparison to Rs 391.95 crore during the corresponding quarter of FY24. It posted revenue from operations at Rs 3536.15 crore, up 7.9 per cent as against Rs 3276.50 crore recorded during the same period of previous financial year. The company said that its gross revenue grew by 5.4 per cent YoY in constant currency terms. Further, the operating margin was reported at 15.4 per cent.

At the operating level, Ebit, it said, rose by 6 per cent sequentially to Rs 544.2 crore in Q2FY25, from Rs 513.5 crore in Q1FY25. As a result, Ebit margin expanded by 40 bps to 15.4 per cent in Q2FY25 as opposed to 15 per cent in Q1FY25.

“Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings led transformation TM thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients,” said Nitin Rakesh, Chief Executive Officer, and Managing Director, Mphasis.

In terms of deal wins, Mphasis said that it recorded new TCV wins of \$207 million in Q2FY25 in Direct, of which 88 per cent was in new-gen services. Meanwhile, TCV wins for the first of the year came in at \$526 million wherein 3 large deals were recorded in Q2 and 6 large deals were secured during the H1. In a statement, Mphasis said that the conversion to revenue pace has picked up.

Furthermore, the company also announced that its board has approved further investments of up to \$30 million in the equity share capital of Mphasis Europe BV, a wholly owned subsidiary. It added that the primary objective of this investment is to enable Mphasis Europe BV inter alia in repayment of borrowings and the investment will be made by end of March 2025.

**BusinessWorld**[Mphasis Delivers 7% Revenue And 8% Net Profit Growth In Q2 FY25](#)

Mphasis has reported a 7.0 per cent year-on-year (YoY) increase in gross revenue during its Q2 FY25. On a quarter-on-quarter (QoQ) basis, revenue rose by 3.1 per cent. In constant currency terms, the company's revenue grew by 5.4 per cent YoY and 2.4 per cent QoQ.

Net profit for the quarter ended September 30, 2024, climbed by 8.0 per cent YoY and 4.7 per cent QoQ, reaching Rs 423.3 crore. Direct revenue, a key growth area for Mphasis, increased by 7.9 per cent YoY and 3.2 per cent QoQ on a reported basis, further boosted by a 6.2 per cent YoY growth in constant currency.

The company secured new total contract value (TCV) deals worth USD 207 million during the quarter, with 88 per cent of these wins coming from next-gen services.

Operating margin stood at 15.4 per cent, while earnings per share (EPS) rose by 7.7 per cent YoY to Rs 22.4.

"Despite many ongoing challenges, the macro environment continues to trend in the right direction. We are witnessing increased AI adoption across clients to address enterprise challenges with higher efficiency and accuracy, beyond cost advantage. Savings led transformation thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients", said Nitin Rakesh, Chief Executive Officer, and Managing Director, Mphasis.

## TechCircle

### [LTIMindtree reports 7.7% profit growth, Mphasis posts 4.6% increase in Q2FY25](#)

Two of India's leading IT companies, LTIMindtree and Mphasis, have reported their financial results for the second quarter of the fiscal year 2025 (Q2FY25), showing varied performances in revenue growth, profitability, and deal momentum.

LTIMindtree posted a 7.7% year-on-year (YoY) increase in consolidated net profit, reaching ₹1,251 crore for the quarter ended September. This marks an improvement from ₹1,161.8 crore in the same period last year. On a sequential basis, the company's net profit rose 10.33%.

The company's consolidated revenue grew to ₹9,432.9 crore, a 6% YoY rise compared to ₹8,905.4 crore in Q2FY24. Sequentially, revenue was up 3.2% from ₹9,142.6 crore in the previous quarter. In USD terms, LTIMindtree reported revenue of \$1,126.6 million, reflecting a 4.7% YoY growth and a 2.8% quarter-on-quarter (QoQ) increase.

LTIMindtree's operating margin stood at 15.5% for the quarter. The company also secured several key deals, including a multi-million-dollar agreement with a US-based global manufacturing leader for IT services. Additionally, LTIMindtree signed partnerships with financial institutions in Africa and the US to provide digital transformation, core banking modernisation, and IT support, leveraging artificial intelligence (AI) to drive efficiency.

Mphasis reported constant currency revenue growth of 2.4%, slightly higher than analyst expectations of 1.8% to 2%. In rupee terms, the company's revenue increased by 3.3% from the previous quarter to ₹3,536.1 crore. Mphasis' Earnings Before Interest and Tax (EBIT) rose to ₹544.2 crore, up from ₹513.5 crore in the June quarter, with its EBIT margin expanding to 15.4%.

The company's net profit grew by 4.6% on a sequential basis, reaching ₹423.3 crore. Mphasis' growth was driven primarily by its Technology, Media, and Telecommunications vertical, which grew 5.6% sequentially. Its Banking and Financial Services business grew by 3.2%. However, new deal wins for Mphasis totaled \$207 million, a 35% decline from the previous quarter due to a high base in that period.

## Financial Express

### [Mphasis seeing surge in \\$1-\\$10 million deals: CEO Nitin Rakesh](#)

Last quarter the company had said it is seeing large deal activity in the GenAI and AI space, with the transformation projects potentially spanning two to three years.

Mid-tier IT firm Mphasis is seeing a high inflow of deals valued between \$1-10 million, Nitin Rakesh, CEO of the company told FE. “We have seen \$1-10 million deal activity burst. And even this (September) quarter, the pickup in small deal volume, which typically is 0-1 year consumption, is really what’s driving the overall TCV (total contract value) number,” he said.

The company’s revenue contribution from \$1 million clients rose by five to 140 in the September and those of \$5 million increased by three to 51.

However, the company’s new total contract value (TCV) wins in the September quarter fell to \$207 million against \$319 million recorded in the June quarter. Of the new TCVs, 88% of it was from new-generation services and one deal was just under \$100 million.

“There is a chunk of the pipeline in large deals that is also transformation-led deals, where I think the decision-making is still a little bit elongated because there is a certain degree of scrutiny still going on larger programmes,” Rakesh said.

Further, Mphasis said a third of its pipeline is now AI influenced. Last quarter the company had said it is seeing large deal activity in the GenAI and AI space, with the transformation projects potentially spanning two to three years.

Rakesh was speaking post the company’s July-September quarter earnings. The company’s revenue from operations rose 3% quarter-on-quarter to Rs 3,536.15 crore.

Further, the operating margin or earnings before interest and tax (Ebit) margin rose 40 bps to 15.4% and the net profit increased 6% quarter-on-quarter to Rs 544.2 crore.

“Despite many ongoing challenges, the macro environment continues to trend in the right direction. Savings led transformation thesis is core to all our deal archetypes and solutions, thus significantly enhancing service delivery and savings for clients,” Rakesh said.

On the verticals front, the Banking and Financial Services sector saw a 3.6% sequential growth, reaching Rs 1,689 crore. Meanwhile, the Technology, Media, and Telecom segment experienced a 6% growth, totalling Rs 582 crore.

“There is definitely some spend opening up in BFSI, especially for critical programs. I think instead of working on an annual budget basis, a lot of banking customers have been working on a project funding basis,” Rakesh said.

The company’s headcount decreased by 44 employees, bringing the total to 31,601 for the July-September period. Further, the onsite utilisation rate increased by one percentage point, reaching 87%.

Furthermore, the company also announced that its board has approved further investments of up to \$30 million in the equity share capital of Mphasis Europe BV, a wholly owned subsidiary. It added that the primary objective of this investment is to enable Mphasis Europe BV inter alia in repayment of borrowings and the investment will be made by end of March 2025.

[Print](#)

Financial Express

# Surge in \$1-10 mn deals for Mphasis

**PADMINI DHRUVARAJ**  
Bengaluru, October 17

**MID-TIER IT FIRM** Mphasis is seeing a high inflow of deals valued between \$1-10 million, Nitin Rakesh, CEO of the company told FE.

"We have seen \$1-10 million deal activity burst. And even this (Sept) quarter, the pickup in small deal volume, which typically is 0-1 year consumption, is really what's driving the overall TCV (total con-

tract value) number," he said.

The company's revenue contribution from \$1 million clients rose by five to 140 during the quarter and those of \$5 million increased by three to 51.

However, the new total contract value (TCV) wins in the September quarter fell to \$207 million against \$319 million recorded in the June quarter. Of the new TCVs, 88% was from new-generation services & one deal was just under \$100 million.

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Channel: ET Now

Show: [Mphasis Q2: Margin Target On Track? Nitin Rakesh & Aravind Viswanathan | Business News | ET Now](#)

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Mphasis Share Price Jumps On The Back Of Strong Q2 Results: What's Ahead For The Company



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**NIFTY AUTO & REALTY TOP SECTORAL LOSERS**



**India Market Open**

**MPHASIS Q2: REVENUE, PROFIT BEAT STREET EXPECTATIONS**

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**L&T Tech**  
5254.50 ▼ 1.91%

**Technology Disruption That Is Happening Is Fueling Our Ambition**

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51405.40  
-395.65 ▼ 0.76%

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**HYUNDAI MOTORS INDIA SUBSCRIBED 42% ON DAY 2**

**AXIS BANK Q2 PREVIEW** EARNINGS —EDGE—  
Asset Quality May Fall Slightly

- GNPA at ~1.6%
- NNPA at ~0.4%

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**EIH**  
423.80 ▼ 0.11%

**AXIS Q2 TODAY: HOW TO TRADE?** **Coming Up Next**  
Ashutosh Mishra, Ashika Stock

**STOCKS TO WATCH**

<b>Mphasis</b> 2911.35 ▼ 0.63%	Mphasis Q2 Earnings: Revenue ▲ 3.3% & Net Profit ▲ 4.6% At ₹423 Cr (Cons, QoQ)	<b>ndtvprofit.com</b> <b>NIFTY 50</b> 24971.30 ▼ 86.05 Oct 17 08:27:23am
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The screenshot shows a financial news broadcast from NDTV Profit. The main focus is on Mphasis Q2 results, with a female anchor in a red jacket holding a smartphone. The broadcast includes several data overlays and news segments.

Stock	Price	Change	Target Price
Bajaj Auto	11616.95	▲ 0.83%	13,200
Mphasis	2911.35	▼ 18.45 (0.63%)	-
RVNL	479.60	▲ 1.14%	-
NIKKEI	39001.34	▼ 178.96	-

**MPHASIS Q2**  
Revenue up 3.3% QoQ to ₹3,536 cr vs estimate of ₹3,516 cr

**LIKELY MOVER TODAY**  
RVNL Emerges As Lowest Bidder For Project For ₹375 Cr From MMRC

**BROKERAGE VIEW** JEFFERIES ON BAJAJ AUTO  
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**NIFTY I.T. ONLY SECTORAL GAINER**

**MPHASIS Q2**

Net Profit up 4.6% QoQ  
to ₹423 cr vs estimate  
of ₹416 cr



Mphasis

3071.60  160.25 5.50%

**LARGE TRADES**

**MPHASIS Q2: REVENUE, PROFIT BEAT STREET EXPECTATIONS**

**MIDCAP LOSERS**

**NDTV Profit**

CAC  
7567.56  75.56

Oct 17 02:07:42pm



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**MPHASIS Q2FY25 REVENUE BEAT**

**MF CORNER**

**Varun Fatehpuria**  
Daulat Finvest  
**AT 2 PM TODAY**

Thu, 17 Oct  
**7.10% 2034 YLD**  
6.7790  
0.0060

**Karur Vysya Bk**  
204.42  
0.07% ▲

**Ne At** [Redacted] **4 Cr (YoY)**

8m **1870.00 ▲ 4.75** | **HDFCAMC**<sup>10</sup> 544.7k **4697.75 ▼ 130.**  
**256.70 ▲ 29.35** | **CarUniv**<sup>1</sup> 57.2k **1468.00 ▼ 31.60**

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Date: October 17, 2024



Online		
Date	Publication/ Portal	Headline
October 17, 2024	Business Standard	<a href="#">IT company Mphasis's Q2 net profit rises 8% Y-o-Y, deal value falls</a>
October 17, 2024	Business Standard	<a href="#">Mphasis share price up 4% after Q2FY25 profit jumps over 8%; details here</a>
October 17, 2024	Business Standard	<a href="#">Mphasis gains after Q2 PAT rises 5% QoQ to Rs 423 cr</a>
October 17, 2024	NDTV Profit	<a href="#">Mphasis Q2 Results: Net Profit Rises 4.6%, Revenue Up 3%</a>
October 17, 2024	NDTV Profit	<a href="#">Mphasis Share Price Gains As Q2 Profit Meets Estimates</a>
October 17, 2024	NDTV Profit	<a href="#">Mphasis Q2 Results Review - Operating Performance Inline; Muted Deal Booking: Centrum</a>
October 18, 2024	NDTV Profit	<a href="#">Mphasis Finds Ongoing Geopolitical Tensions Affecting Dealmaking Pace</a>
October 17, 2024	CNBC TV18	<a href="#">Mphasis Q2 Results: Revenue beats estimates, margin expands; To invest €30 million in unit</a>
October 17, 2024	CNBC TV18	<a href="#">Mphasis shares rise 4% after management sees growth in deal to revenue conversion</a>
October 17, 2024	MoneyControl	<a href="#">Mphasis shares rise over 4% as Q2 net profit rises 8% to Rs 423 crore</a>
October 17, 2024	The Economic Times	<a href="#">Mphasis shares in focus after Q2 net profit rises 4.5% YoY to Rs 423.3 crore</a>
October 17, 2024	The Economic Times	<a href="#">Focusing on converting TCV to revenue; BFS and TMT led the revenue growth: Mphasis CEO</a>
October 17, 2024	The Economic Times (Hindi)	<a href="#">IT Share Mphasis Surges After September Quarter Results, Stock Price Jumps 5% Today</a>
October 17, 2024	LiveMint	<a href="#">Mphasis Q2 Results Live: Profit Rises by 8.01% YoY</a>
October 17, 2024	Financial Express	<a href="#">Mphasis Q2 Results: Profit rises by 8% to Rs 423.33 crore, approves investment of \$30 million in subsidiary</a>
October 17, 2024	BusinessWorld	<a href="#">Mphasis Delivers 7% Revenue And 8% Net Profit Growth In Q2 FY25</a>
October 17, 2024	TechCircle	<a href="#">LTI Mindtree reports 7.7% profit growth, Mphasis posts 4.6% increase in Q2FY25</a>
October 18, 2024	Financial Express	<a href="#">Mphasis seeing surge in \$1-\$10 million deals: CEO Nitin Rakesh</a>

Print			
Date	Publication	Edition	Headline
October 18, 2024	Financial Express	Across Editions	Surge in \$1-10 mn deals for Mphasis

Date	Publication	Headline
Electronic		
October 17, 2024	ET Now	<a href="#">Mphasis Q2: Margin Target On Track? Nitin Rakesh &amp; Aravind Viswanathan   Business News   ET Now</a>
October 17, 2024	ET Now	<a href="#">ET Now Earnings With ET Now 17 Oct 2024 10min 16sec Mr. Nitin Rakesh &amp; Mr. Aravind Viswanathan - Mphasis 09.51am</a>
October 17, 2024	ET Now	<a href="#">ET Now Market Fatafat 17 Oct 2024 02min 54sec Mphasis Q2 Review 13.38pm</a>
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