

**Coverage Report** 

Mphasis shares rise over 4% after reporting higher Q3 revenue January 27, 2025



Online

#### Reuters

India's Mphasis beats profit estimates on banking segment deals

Indian software services company Mphasis (MBFL.NS), opens new tab posted a bigger-than-expected rise in thirdquarter profit on Thursday, aided by strong deal wins in its banking segment.

The company's consolidated net profit grew nearly 15% to 4.28 billion rupees (\$49.54 million) for the quarter ended Dec. 31 compared with analysts' expectations of 4.26 billion rupees, according to data compiled by LSEG.

Mphasis' quarterly revenue of 35.61 billion rupees was about 7% higher than last year, but missed analysts' estimates of 35.70 billion rupees.

U.S. client spending in the banking and financial services (BFS) segment has been recovering slowly since the Federal Reserve began its rate easing cycle in September.

The segment — which accounts for nearly half of Mphasis' overall revenue — saw an almost 9% revenue growth during the quarter driven by higher customer spending and gradual recovery in mortgage business, the company said.

The company's total contract value (TCV) grew 46% to \$351 million during the quarter.

India's \$254 billion IT services sector has been cautiously optimistic post third quarter results on early signs of a revival in domestic discretionary spending, after a period of sluggish growth due to inflationary pressures and geopolitical uncertainty.

Indian IT firms, which rely heavily on the U.S. for their revenue, have also been optimistic about President Donald Trump's second term, due in part to his proposals of lowering taxes and removing regulations.

Mphasis' technology, media and telecom (TMT) segment revenue grew near 13% during the quarter, driven by continued order wins.

Shares of the company closed nearly 4% higher ahead of results.



#### **Business Standard**

Mphasis Q3 results: Net profit jumps 15% to Rs 428 crore, revenue up 7%

Indian software services company Mphasis posted a bigger-than-expected rise in third-quarter profit on Thursday, aided by strong deal wins in its banking segment.

The company's consolidated net profit grew nearly 15 per cent to Rs 428 crore (\$49.54 million) for the quarter ended Dec. 31 compared with analysts' expectations of Rs 426 crore, according to data compiled by LSEG.

Mphasis' quarterly revenue of Rs 3,561 crore was about 7 per cent higher than last year, but missed analysts' estimates of Rs 3,570 crore.

US client spending in the banking and financial services (BFS) segment has been recovering slowly since the Federal Reserve began its rate easing cycle in September.

The segment - which accounts for nearly half of Mphasis' overall revenue - saw an almost 9 per cent revenue growth during the quarter driven by higher customer spending and gradual recovery in mortgage business, the company said.

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Mphasis' technology, media and telecom (TMT) segment revenue grew near 13 per cent during the quarter, driven by continued order wins.

Shares of the company closed nearly 4 per cent higher ahead of results.



#### CNBC TV18

Mphasis Q3 Results: Net profit up 1% QoQ to ₹427.8 crore, operating margin slips marginally

Software services company Mphasis reported a modest rise in net profit for the third quarter of FY25, driven by steady growth in revenue and earnings, although its margin showed a slight decline.

The company posted a net profit of ₹427.8 crore, up 1% from ₹423.3 crore in the previous quarter.

Quarterly revenue grew 0.7% to ₹3,561.3 crore, compared with ₹3,536.1 crore in the September quarter. The company's earnings before interest and tax (EBIT) stood at ₹545.5 crore, up 0.2% from ₹544.2 crore in Q2 FY25.

Despite the modest revenue and profit growth, Mphasis saw a slight dip in its operating margin, which came in at 15.3% compared to 15.4% in the prior quarter.

Spending by US clients in the banking and financial services (BFS) segment has been recovering gradually since the Federal Reserve began its rate easing cycle in September. The BFS segment, which accounts for nearly half of Mphasis' overall revenue, saw a nearly 9% revenue growth during the quarter, driven by higher customer spending and a gradual recovery in the mortgage business, the company said.

The company's total contract value (TCV) grew 46% to ₹2,900 crore during the quarter.

India's ₹254 lakh crore IT services sector has been cautiously optimistic following third-quarter results, as early signs of a revival in domestic discretionary spending emerged after a period of sluggish growth due to inflationary pressures and geopolitical uncertainty.

Indian IT firms, which are heavily reliant on the US for their revenue, have also expressed optimism about President Donald Trump's second term, in part due to his proposals to lower taxes and reduce regulations.

Mphasis' technology, media, and telecom (TMT) segment revenue grew nearly 13% during the quarter, supported by continued order wins.

Shares of the company closed nearly 4% higher ahead of the results.



#### CNBC TV18

Here is what triggered an 8% recovery from the lows in Mphasis and other Midcap IT shares

Shares of Mphasis Ltd. recovered as much as 8% from the lows of the day on Friday, January 23, after positive management commentary during its earnings call. The management said that the March quarter will be the best Q4 that the company has had over the last three years.

The recovery in Mphasis has also triggered a reversal from the lows of the day in shares of other Midcap IT stocks like Persistent Systems and Coforge, which were the outperformers during Thursday's trading session, post their quarterly results.

"I think we do expect Q4 to be, I would say the best quarter in the last three years from a sequential growth perspective," MD & CEO Nitin Rakesh said during the earnings call. "We've seen some, in a six quarter high in TCV in this quarter. In addition, we signed a large deal already in Q4 within the first two weeks. So that actually gives us some boost to converting some of that into in quarter revenue as well," he added.

Mphasis reported revenue growth that was slightly lower than expectations but deal wins were strong and as is the pipeline. the BFS pipeline went up by 58%, while non-BFS pipeline went up by 44% on a year-on-year basis.

The management said that trends in the BFS space are turning positive.

"The macro continues to turn in a favorable direction for BFS. While there are still some things to be sorted through, we see some recovery in discretionary spend continuing while there are signs of uptick visible in the mortgage business despite the uncertainties, we've seen visible momentum in pipeline conversions and expect to be above industry growth for the full year, gaining from improving TCV revenue conversion and strong TCV wins while at the same time targeting sustainable margin within the current band of 14.6% to 16%," the management said on the earnings call.

Mphasis also reported five large deal wins in the December quarter, which is the highest in the last six quarters. It also closed a \$100 million deal this month, which will reflect in the fourth quarter deal wins.

Shares of Mphasis have recovered 10.8% from the lows of the day, currently trading 4.6% higher at ₹3,053.1. Shares of Persistent Systems and Coforge have also recovered 4% and 3% respectively from their day's low.



#### **NDTV Profit**

Mphasis To Leverage AI For Growth, Sees Sustained Momentum In BFS Segment

Mphasis Ltd. will continue to invest in the artificial intelligence space, and is presently witnessing a strong momentum in its banking and financial services segment, according to the company's management. Mphasis' Chief Executive Officer Nitin Rakesh said that his company will continue to "drive opportunities" around AI-based themes, focusing on them more in fiscal 2026.

"The way we are focusing and positioning is fairly forward-leaning on continuing to make investments around AI platforms," he told NDTV Profit.

Notably, Mphasis posted decent year-on-year growth in a seasonally weak quarter for India's \$250-billion IT services industry. The company logged a consolidated net profit of Rs 427.8 crore in the quarter ended Dec. 31, 2024, higher by 14.5% as against Rs 373.6 crore in the corresponding period of the last fiscal.

The revenue of the Bengaluru-based IT firm rose 6.7% to 3,561.3 crore during the third quarter, as against Rs 3,337.9 crore in the year-ago period.

BFS Seeing Momentum Speaking to NDTV Profit, the company's Chief Financial Officer Aravind Vishwanathan said Mphasis' performance has been in line with the company's commentary.

"I think we are probably the first to call out the bottoming and stabilisation of the BFS space. Our performance has been very consistent with our commentary," he said. Incremental spending is being seen in the segment, proving that there is momentum in the BFS space, the CFO mentioned.

"We have been seeing a pickup in incremental spending, and a couple of the large deals that we announced in the quarter were BFS. We are seeing momentum, and it's in line with our expectations," he said.

Shares of Mphasis on Friday closed 3.07% higher at Rs 3010.25 apiece on the BSE, compared to a 0.43% decline in the benchmark Sensex.



#### NDTV Profit

Mphasis Gets 'Hold' Rating From Nirmal Bang After Q3 Results, Lowers Target Price — Here's Why

Mphasis anticipates Q4 to be its best quarter in the last three years from a QoQ growthperspective, supported by strong TCV wins, improving TCV to revenue conversion, andreiterated margin guidance in the 14.6-16% range.

NDTV Profit's special research section collates quality and in-depth equity and economyresearch reports from across India's top brokerages, asset managers and researchagencies. These reports offer NDTV Profit's subscribers an opportunity to expand theirunderstanding of companies, sectors and the economy.

#### Nirmal Bang Report

Mphasis Ltd.'s strong order book has positively surprised us along with positivemomentum in the banking, financial services and insurance and technology, media andtelecommunications vertical which is also in line with industry peers.

But softness in the logistics and travel along with the healthcare vertical warrant somecaution. Post Q3 FY25, we have revised downwards our revenue estimates for FY26/FY27 by 2.4%/1.1% with margins and EPS being largely maintained.

We reiterate 'Hold' with a slightly lower target price of Rs 3,428, based on the multiple of~29x Dec'26E EPS (earlier multiple 30.5x). This represents the last three-year averagemean + 0.5SD.



Mphasis shares rise over 4% after reporting higher Q3 revenue

Mphasis Ltd shares gained over 4 percent on January 24 after the mid-tier IT firm reported its December quarter results.

At 12:55 pm on January 24, Mphasis shares were trading at Rs 3,047.15 apiece which is 4.39 percent higher.

As per the earnings announcement, Mphasis' Q3FY25 revenue stood at Rs 3,561 crore, which is 6.69 percent higher than last year. The company's consolidated net profit grew nearly 15 percent to Rs 428 crore (\$49.54 million) for the quarter, and a percent higher on YoY basis.

The company's operating income recorded an increase of 0.23 percent on QoQ basis, and 9.73 percent on YoY basis. The company's total contract value (TCV) grew 46 percent to \$351 million during the quarter.

"I think we do expect Q4 to be, I would say the best quarter in the last three years from a sequential growth perspective," MD & CEO Nitin Rakesh said during the earnings call. "We've seen some, in a six quarter high in TCV in this quarter. In addition, we signed a large deal already in Q4 within the first two weeks. So that actually gives us some boost to converting some of that into in quarter revenue as well," he added.



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MphasiS Standalone December 2024 Net Sales at Rs 2,349.86 crore, up 5.72% Y-o-Y

Reported Standalone quarterly numbers for MphasiS are:

Net Sales at Rs 2,349.86 crore in December 2024 up 5.72% from Rs. 2,222.63 crore in December 2023.

Quarterly Net Profit at Rs. 376.43 crore in December 2024 down 6.3% from Rs. 401.75 crore in December 2023.

EBITDA stands at Rs. 582.99 crore in December 2024 down 4.06% from Rs. 607.64 crore in December 2023.

MphasiS EPS has decreased to Rs. 19.87 in December 2024 from Rs. 21.29 in December 2023.

MphasiS shares closed at 2,918.95 on January 22, 2025 (NSE) and has given -0.62% returns over the last 6 months and 15.23% over the last 12 months.



MphasiS Consolidated December 2024 Net Sales at Rs 3,561.34 crore, up 6.69% Y-o-Y

Reported Consolidated quarterly numbers for MphasiS are:

Net Sales at Rs 3,561.34 crore in December 2024 up 6.69% from Rs. 3,337.95 crore in December 2023.

Quarterly Net Profit at Rs. 427.81 crore in December 2024 up 14.51% from Rs. 373.60 crore in December 2023.

EBITDA stands at Rs. 740.75 crore in December 2024 up 13.11% from Rs. 654.87 crore in December 2023.

MphasiS EPS has increased to Rs. 22.58 in December 2024 from Rs. 19.80 in December 2023.

MphasiS shares closed at 2,918.95 on January 22, 2025 (NSE) and has given -0.62% returns over the last 6 months and 15.23% over the last 12 months.



### The Economic Times -Hindi

तीसरी तिमाही के शुद्ध लाभ में 14.5% फीसदी की वृद्धि के बाद IT Share Mphasis में तेजी

सॉफ्टवेयर सर्विस प्रदाता एमफैसिस लिमिटेड ने 23 जनवरी 2025 गुरुवार को अपने Q3 परिणाम घोषित किए. जिसमें कंपनी ने सालाना आधार पर नेट प्रॉफिट में 14.51 फीसदी की वृद्धि दर्ज की. जिसका असर शुक्रवार को कंपनी के शेयर पर दिख रहा है. शुक्रवार को यह स्टॉक 3.60 फीसदी की वृद्धि के बाद 3,024.15 रुपये पर पहुंच गया.

पिछली तिमाही की तुलना में चालू वित्त वर्ष की तीसरी तिमाही में कंपनी के रेवेन्यू में 0.71 फीसदी और लाभ में 1.06 फीसदी की वृद्धि दर्ज हुई. रेवेन्यू 3,561.3 करोड़ रुपये हो गया. इसके अलावा कंपनी के सेल, जनरल और एडमिनिस्ट्रेटिव खर्चों में 1.24 फीसदी की गिरावट दर्ज हुई.

कंपनी का शुद्ध लाभ 427.8 करोड़ रुपये दर्ज हुआ, जो पिछली तिमाही में 423.3 करोड़ रुपये था.

# 5 बड़ी डील

एमफैसिस ने इस तिमाही में तीन बड़ी डील की. जिनमें अमेरिका के प्रमुख वायरलेस नेटवर्क ऑपरेटर के साथ हुई डील शामिल है. यह सौदा कई सालों के लिए हुआ है. इसके अलावा अन्य एक डील एक वैश्विक प्रौद्योगिकी कंपनी के साथ हुई, जिनके साथ एआई सर्विस और डिजिटल अनुभव को बढ़ाने पर काम किया जाएगा.

## शेयर का हाल

तीसरी तिमाही के नतीजे जारी करने से पहले गुरुवार को यह स्टॉक 4 फीसदी की वृद्धि के बाद 2920 रुपये पर क्लोज हुआ. शुक्रवार को भी यह स्टॉक 3.60 फीसदी की तेजी के साथ हरे निशान पर कारोबार कर रहा है. पिछले पांच दिन में इस स्टॉक ने निवेशकों को 8.37 फीसदी का रिटर्न दिया.

वहीं एक महीने में 3.19 फीसदी और छह महीने की अवधि में 5.38 फीसदी की वृद्धि दर्ज हुई. इस कंपनी का मार्केट कैप 57.11 हजार करोड़ रुपये हैं. पिछले 52 सप्ताह का हाई 3,237.95 रुपये और लो 2,187 रुपये दर्ज हुआ.

# क्या करती है कंपनी

एमफैसिस आईटी समाधान प्रदाता है. यह कंपनी क्लाउड और कांग्निटिव सर्विस देने में वैश्विक स्तर पर व्यवसायों को प्रौद्योगिकी से जोड़ने के लिए काम कर रही है.



#### LiveMint

Mphasis share price extends post-Q3 results 2025 rally for third straight session

Mphasis share price rallied over 5% on Friday, extending its gain for the third consecutive session. Mphasis shares surged as much as 5.4% to ₹3,078.50 apiece on the BSE. In the past three sessions, Mphasis stock price has jumped 11%.

The software services company Mphasis reported a net profit of ₹427.8 crore for the third quarter of FY25, up marginally by 1% from ₹423.3 crore in the previous quarter.

The company's revenue in Q3FY25 grew 0.7% to ₹3,561.3 crore from ₹3,536.1 crore in the previous quarter. The company recorded Total Contract Value (TCV) wins of \$351 million in the quarter. TCV grew 46% to ₹2,900 crore during the quarter.

At the operating level, Mphasis' earnings before interest and tax (EBIT) increased 0.2% to ₹545.5 crore from ₹544.2 crore, quarter-on-quarter (QoQ). EBIT margin in the December quarter dipped slightly to 15.3% from 15.4% in the September quarter.

Should you buy Mphasis shares?

Mphasis share price has gained over 4% in one month and more than 6% in six months. The IT stock has risen over 18% in one year and has delivered multibagger returns of 236% in five years.

Anshul Jain, Head of Research at Lakshmishree Investment and Securities, believes that a strong rebound in Mphasis shares signals fresh upside potential.

"Mphasis has exhibited a strong technical rebound after taking support at its weekly swing low of ₹2,750. Mphasis stock surged with volumes exceeding 4.7 million shares, an 834% spike over its 50-day average, indicating weak longs have been shaken out. This sharp recovery, coupled with strong earnings, suggests renewed buying interest. The immediate target stands at ₹3,200, a crucial resistance level," said Jain.

According to him, a breakout above ₹3,200 will place Mphasis stock in uncharted territory, opening doors for a medium-term rally toward ₹4,000.

With bullish momentum building, Mphasis appears poised for a sustained uptrend in the coming weeks, he added.

On Friday, Mphasis shares ended 2.97% higher at ₹3,007.45 apiece on the BSE.



#### LiveMint

Mphasis Q3 Results 2025 on 24 Jan, 2025: profit rise by 14.51% YOY, profit at ₹427.81 crore and revenue at ₹3561.34 crore

Mphasis Q3 Results 2025: Mphasis declared their Q3 results on 23 Jan, 2025, showcasing a solid performance with the topline increasing by 6.69% year-on-year (YoY). The company's profit rose by 14.51% YoY, reaching ₹427.81 crore, while revenue stood at ₹3561.34 crore.

Comparing to the previous quarter, Mphasis saw a revenue growth of 0.71% and a profit increase of 1.06%. The Selling, general & administrative expenses saw a decline of 1.24% quarter-on-quarter (q-o-q) but increased by 0.99% YoY.

#### Mphasis Q3 Results

The operating income also showed a positive trend, up by 0.23% q-o-q and increased by 9.73% YoY. The earnings per share (EPS) for Q3 rose to ₹22.41, reflecting a YoY increase of 14.1%.

Mphasis has delivered a 3.46% return in the last week, 2.61% return over the past six months, and a 2.52% year-to-date return.

Currently, Mphasis boasts a market cap of ₹55359.44 crore, with a 52-week high of ₹3237.95 and a low of ₹2187.

As of 24 Jan, 2025, out of the 30 analysts covering the company, the ratings are varied: 2 analysts have given a Strong Sell rating, 7 have rated it as Sell, 7 as Hold, 7 as Buy, and 7 as Strong Buy.

The consensus recommendation as on 24 Jan, 2025, indicates a Hold stance on the stock.



#### **Financial Express**

Mphasis posts modest revenue, profit growth in Q3

Mphasis reported a sequential revenue growth of 0.8% to Rs 3,561.3 crore and a net profit of Rs 427.9 crore, up 1.1%, for the quarter ended December.

"We continue to stay focused on driving deal activity and closures, as we get on the other side of the macro cycle. Al is driving a fundamental shift that redefines and expands our addressable market. With the infusion of our NeoZeta and NeoCrux AI platforms, we are witnessing a considerable uptick in AI adoption, as evidenced in our deal wins and pipeline growth," said Nitin Rakesh, chief executive officer and managing director of the company.

The company secured new total contract value (TCV) wins worth \$351 million in its direct business during Q3FY25. Reported operating margin stood at 15.3%.

Further, Mphasis achieved five large deal wins during the quarter.

One of the deal was from a leading technology major to drive digital experience innovations, architecture, and its technical roadmap. The engagement involves the integration of AI and Salesforce/Agentforce with the client's existing systems.

Additionally, a large existing BFS (banking, financial services) client engaged Mphasis for application development and cloud transformation initiatives during the quarter.



#### **Business Today**

Mphasis shares in news today post Q3 earnings

Software services company Mphasis Ltd reported a marginal rise in net profit for the December 2024 quarter. Net profit came at Rs 427.8 crore, up 1% from Rs 423.3 crore in the previous quarter. Quarterly revenue rose 0.7% to Rs 3,561.3 crore in Q3 compared with Rs 3,536.1 crore in the September quarter. Earnings before interest and tax (EBIT) came at Rs 545.5 crore, up 0.2% from Rs 544.2 crore in Q2 FY25.

Mphasis' operating profit margin dipped to 15.3% in the last quarter compared to 15.4% in the prior quarter.

The company's total contract value (TCV) rose 46% to Rs 2,900 crore during the quarter.

The BFS segment, which accounts for nearly half of Mphasis' overall revenue, saw a nearly 9% revenue growth during the quarter, driven by higher customer spending and a gradual recovery in the mortg age business, the company said.

Shares of the company ended nearly 4% higher at Rs 2920 on Thursday ahead of the results. Market cap of the firm rose to Rs 55,393 crore.

Mphasis is a global Information Technology (IT) solutions provider specializing in providing cloud and cognitive services, applies next-generation technology to help enterprises transform businesses globally.



#### BusinessWorld

Mphasis Registers 14.5% Net Profit Growth In Q3 FY25

Mphasis posted a year-on-year (YoY) net profit growth of 14.5 per cent to Rs 4,27.8 crore, accompanied by earnings per share (EPS) growth of 14.1 per cent YoY to Rs 22.6 in Q3 FY25. Sequentially, net profit increased by 1.1 per cent, while EPS grew by 1.0 per cent.

Gross revenue for the quarter rose by 6.1 per cent YoY and 0.8 per cent quarter-on-quarter (QoQ) on a reported basis. In constant currency terms, the growth was 4.6 per cent YoY and 0.2 per cent QoQ. Direct revenue increased 6.6 per cent YoY and 0.8 per cent QoQ on a reported basis. The operating margin for the quarter stood at a steady 15.3 per cent.

Additionally, the company reported total contract value (TCV) wins of USD 351 million.

During the quarter, Mphasis secured five major deals. Key highlights included a multi-year engagement with a leading wireless network operator in the US, which leveraged Mphasis' expertise in UX research and quality engineering. Another notable win involved a global technology company that engaged Mphasis for digital experience innovations and AI-powered solutions, particularly focusing on Salesforce integration. Further, a major client in the banking and financial services (BFS) sector enlisted Mphasis for application development and cloud transformation across its products and business lines.

"We continue to stay focused on driving deal activity and closures, as we get on the other side of the macro cycle. Al is driving a fundamental shift that redefines and expands our addressable market. With the infusion of our NeoZeta and NeoCrux AI platforms, we are witnessing a considerable uptick in AI adoption, as evidenced in our deal wins and pipeline growth," said Nitin Rakesh, Chief Executive Officer, and Managing Director, Mphasis.



#### The Print

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#### MSN

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#### LiveMint

#### Mphasis eyes stellar Q4, but a spanner is in the works

Mphasis Ltd's management is brimming with confidence. As the tier-two company navigates the March quarter (Q4FY25), it is eyeing its best sequential growth in 12 quarters. This optimism is driven by improved revenue conversion and robust deal wins, with the management of expecting FY25 growth to surpass industry average.

In the December quarter (Q3FY25), the total contract value (TCV) of new deal wins surged to a six-quarter high of \$351 million. It bagged five large deals in Q3FY25, bringing the total large deal wins in 9MFY25 to 11. It also won a multi-year large deal of \$100 million in January with a new BFS client. This deal will be executed over calendar year 2025.

The management has highlighted that these deals would not dilute margins and maintained the FY25 earnings before interest and tax (Ebit) margin guidance at 14.6-16%. In Q3FY25, Ebit margin shrunk 10 basis points to 15.3%.

Mphasis is witnessing improved discretionary IT spending, particularly in its core banking, financial services (BFS), technology, media & telecom (TMT), and insurance verticals, with a gradual recovery in the mortgage segment.

"Based on our internal back calculations, we expect sequential constant currency (CC) growth of 4% in Q4FY25 and FY25 revenue growth of 4.9% year-on-year CC," said Prabhudas Lilladher report on 24 January. In Q3FY25, sequential CC revenue grew 0.2% impacted by furloughs, but was largely in-line with already muted expectations.

On the flipside, challenges persist in the logistics and transportation vertical, which accounts for 12.2% of overall revenue. In Q3FY25, revenue in this vertical declined over 7% year-on-year and sequentially—its steepest drop in recent times. This is a relatively new vertical and caters to clients in logistics, airlines, shipping and railroads. According to the management, the vertical faced broad-based issues rather than client-specific setbacks.

The non-airline business is highly exposed to global macro and supply chain headwinds which was a major reason for the decline, the management said. While the management feels challenges here are manageable and it is trying to offset them by chasing deals in airlines and other travel sub-segments, unless revenue recovers this can be a pain point.



<u>Print</u>

The Hindu Business Line

# Mphasis beats profit estimates on bank deals

Mphasis posted a bigger-than-expected rise in third-quarter profit, aided by strong deal wins in its banking segment. Its consolidated net profit grew nearly 15 per cent to ₹428 crore (\$49.54 million) for the quarter ended December 31 compared with analysts' expectations of ₹426 crore, according to data compiled by LSEG. Its quarterly revenue of ₹3,561 crore was about 7 per cent higher than last year, but missed analysts' estimates of ₹3,570 crore. REUTERS



**Financial Express** 

# Mphasis posts modest Q3 revenue growth

#### FE BUREAU Bengaluru, January 23

MPHASIS REPORTED A sequential revenue growth of 0.8% to ₹3,561.3 crore and a net profit of ₹427.9 crore, up 1.1%, for the quarter ended December.

"We continue to stay focused on driving deal activity and closures, as we get on the other side of the macro cycle. AI is driving a fundamental shift that redefines and expands our addressable market. With the infusion of our NeoZeta and NeoCrux AI platforms, we are witnessing a considerable uptick in AI adoption, as evidenced in our deal wins and pipeline growth," said Nitin Rakesh, MD and CEO of the company.

The company secured new total contract value (TCV) wins worth \$351 million in its direct business during

Q3FY25. Reported operating margin stood at 15.3%.

Further, Mphasis achieved five large deal wins during the quarter.

One of the deal was from a leading technology major to drive digital experience innovations, architecture, and its technical roadmap. The engagement involves the integration of AI and Salesforce/Agentforce with the client's existing systems.



#### Electronic

Channel: CNBC TV18 Show: <u>We Are In A Phase Of Recovering Growth After A Tough CY23- 24: Mphasis | CNBC TV18</u> Date: January 23, 2025





Channel: CNBC TV18 Show: <u>CNBC TV18 Scroll 24 Jan 2025 04min 03sec MphasiS Says From Concall 11.30am</u> Date: January 24, 2025





Channel: CNBC TV18

**Show**: <u>CNBC TV18 Earnings Central 24 Jan 2025 09min 50sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan</u> - <u>Mphasis 09.50am</u>

Date: January 24, 2025





Channel: CNBC TV18

Show: <u>CNBC TV18 Scroll 24 Jan 2025 60sec MphasiS - Strong Deal Wins & Pipeline, Rev Growth Slightly Lower</u> <u>Than Est 08.30am</u>

Date: January 24, 2025

86.4575 DOLLAR-RUPEE RUPEE CHECK 0.16% AMBER ENT 6767.60 🔺 484.45 [7.71%] -13.60% 0.10% Thursday 7031 6657 6283 12:00 15:00 09:15 Stocks To Watch 24 Jan Eri. Mphasis Mphasis: Strong Deal Wins & Pipeline, 2918.95 **Rev Growth Slightly Lower Than Est** 3.92% UB 150 1k 2073.75 UlitCerm "1.5m 25 15 \$ 35 SomaBILW/ 101,7/m 542.60 A 111.25



Channel: CNBC TV18 Show: <u>CNBC TV18 Scroll 23 Jan 2025 04min 14sec MphasiS Q3 Earnings 19.44pm</u> Date: January 23, 2025





#### Channel: ET Now

**Show**: <u>Mphasis Q3 Result 2025</u>: <u>New TCV Deals Growth, Revenue & EBIT Margin Outlook | Business News | ET</u> Now

Date: January 24, 2025





Channel: ET Now Show: <u>ET Now Market Fatafat 24 Jan 2025 01min 41sec MphasiS Q3 Review 13.39pm</u> Date: January 24, 2025





Channel: ET Now Show: ET Now Stocks In News 24 Jan 2025 28sec MphasiS Concall Takeaways 12.44pm Date: January 24, 2025

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Channel: ET Now

**Show**: <u>ET Now Earnings With ET Now 24 Jan 2025 07min 29sec Mr. Nitin Rakesh & Mr. Mr. Aravind</u> <u>Viswanathan - MphasiS 10.00am</u>

Date: January 24, 2025

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Channel: ET Now Show: <u>ET Now Stocks In News 24 Jan 2025 33sec MphasiS Q3 Review 08.30am</u> Date: January 24, 2025





Channel: ET Now Show: ET Now Scroll 23 Jan 2025 08min 28sec MphasiS Q3 Earnings 19.45pm Date: January 23, 2025





Channel: ET Now Swadesh

Show: <u>ET Now Swadesh Closing Call 24 Jan 2025 03min 25sec Mphasis Good Results - Kunal Parar 14.44pm</u> Date: January 24, 2025





#### Channel: ET Now Swadesh

**Show**: <u>ET Now Swadesh Corporate Connection 24 Jan 2025 05min 48sec Mr. Nitin Rakesh - CEO, MphasiS</u> <u>13.11pm</u>

Date: January 24, 2025





Channel: ET Now Swadesh

Show: <u>ET Now Swadesh Scroll 23 Jan 2025 05min 49sec MphasiS Q3 Earnings 19.40pm</u> Date: January 24, 2025





Show: <u>Mphasis Q3 Review: Revenue & Profits In Line With Estimates; What's In Store For H2FY25?</u> Date: January 25, 2025





Show: <u>NDTV Profit Markets Express 24 Jan 2025 20sec MphasiS To Beats Industry Growth 15.46pm</u> Date: January 24, 2025





Show: <u>NDTV Profit Profit Buzzers 24 Jan 2025 03min 16sec MphasiS Q3 Review - Lancelot Dcunha 12.48pm</u> Date: January 24, 2025





Channel: NDTV Profit Show: <u>NDTV Profit Scroll 24 Jan 2025 60sec MphasiS Earning Concall 11.31am</u> Date: January 24, 2025





**Show**: <u>NDTV Profit Earnings EDGE 24 Jan 2025 06min 56sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan -</u> <u>Mphasis 09.50am</u>

Date: January 24, 2025





Show: <u>NDTV Profit Scroll 23 Jan 2025 04min 28sec MphasiS Q3 Earnings 19.46pm</u> Date: January 23, 2025





Channel: Zee Business

Show: <u>Mphasis Fut: How are the results of Mphasis?</u> Date: January 24, 2025

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Online			
Date	Publication/ Portal	Headline	
January 23, 2025	Reuters	India's Mphasis beats profit estimates on banking segment deals	
January 23, 2025	Business Standard	Mphasis Q3 results: Net profit jumps 15% to Rs 428 crore, revenue up 7%	
January 23, 2025	CNBC TV18		
January 24, 2025	CNBC TV18	Here is what triggered an 8% recovery from the lows in Mphasis and other Midcap IT shares	
January 26, 2025	NDTV Profit	Mphasis To Leverage AI For Growth, Sees Sustained Momentum In BFS Segment	
January 27, 2025	NDTV Profit	Mphasis Gets 'Hold' Rating From Nirmal Bang After Q3 Results, Lowers Target Price — Here's Why	
January 24, 2025	MoneyControl	Mphasis shares rise over 4% after reporting higher Q3 revenue	
January 23, 2025	MoneyControl	Mphasis beats profit estimates on banking segment deals	
January 24, 2025	MoneyControl	MphasiS Standalone December 2024 Net Sales at Rs 2,349.86 crore, up 5.72% Y-o-Y	
January 24, 2025	MoneyControl	MphasiS Consolidated December 2024 Net Sales at Rs 3,561.34 crore, up 6.69% Y-o-Y	
January 24, 2025	The Economic Times - Hindi	<u>तीसरी तिमाही के शुद्ध लाभ में 14.5% फीसदी की वृद्धि के बाद IT Share</u> Mphasis में तेजी	
January 24, 2025	LiveMint	Mphasis share price extends post-Q3 results 2025 rally for third straight session	
January 24, 2025	LiveMint	Mphasis Q3 Results 2025 on 24 Jan, 2025: profit rise by 14.51% YOY, profit at ₹427.81 crore and revenue at ₹3561.34 crore	
January 24, 2025	Financial Express	Mphasis posts modest revenue, profit growth in Q3	
January 24, 2025	Business Today	Mphasis shares in news today post Q3 earnings	
January 23, 2025	BusinessWorld	Mphasis Registers 14.5% Net Profit Growth In Q3 FY25	
January 23, 2025	The Print	India's Mphasis beats profit estimates on banking segment deals	
January 24, 2025	MSN	Mphasis shares in news today post Q3 earnings	
January 27, 2025	LiveMint	Mphasis eyes stellar Q4, but a spanner is in the works	



Print			
Date	Publication	Edition	Headline
January 24, 2025	The Hindu Business Line	Across Editions	Mphasis beats profit estimates on bank deals
January 24, 2025	Financial Express	Across Editions	Surge in \$1-10 mn deals for Mphasis

Date	Publication	Headline		
	Electronic			
January 23,	CNBC TV18	We Are In A Phase Of Recovering Growth After A Tough CY23- 24:		
2025		Mphasis   CNBC TV18		
January 24,	CNBC TV18	CNBC TV18 Scroll 24 Jan 2025 04min 03sec MphasiS Says From Concall		
2025		<u>11.30am</u>		
January 24,	CNBC TV18	CNBC TV18 Earnings Central 24 Jan 2025 09min 50sec Mr. Nitin Rakesh		
2025		& Mr. Mr. Aravind Viswanathan - MphasiS 09.50am		
January 24,	CNBC TV18	CNBC TV18 Scroll 24 Jan 2025 60sec MphasiS - Strong Deal Wins &		
2025		Pipeline, Rev Growth Slightly Lower Than Est 08.30am		
January 23,	CNBC TV18	CNBC TV18 Scroll 23 Jan 2025 04min 14sec MphasiS Q3 Earnings		
2025		<u>19.44pm</u>		
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2025		Margin Outlook   Business News   ET Now		
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2025		Results - Kunal Parar 14.44pm		
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2025		<u>19.40pm</u>		



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