



MEDIA COVERAGE


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Indian IT eyes digitisation, automation for growth in 2016

PTI
December 27, 2015 | UPDATED 12:40 IST
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By Stuti Roy and Kiran Rathee New Delhi, Dec 27 (PTI) Having shifted gears from its focus on enterprise services to enterprising solutions in 2015, Indian IT industry is betting big on digitisation and automation to maintain its growth momentum in the New Year. The USD 140-billion industry will also look for a helping hand from the entrepreneurial zeal of startups as it seeks to maintain its dominant position in the global market in 2016. The industry maintained its growth trajectory despite some hiccups including due to headwinds from a slowdown in the global economy, problems related to the skilled manpower visa in the US and the unprecedented rains in Chennai where many giants including TCS and Wipro

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"It is on a much larger base and the industry is expected to add USD 18-20 billion revenue in FY2016. The focus should be on how the Indian players can add more value for their clients using automation and innovation," Mphasis CEO and Executive Director Ganesh Ayyar said.

The government, on its part, announced a slew of initiatives like Digital India, Skill India and Startup India – all aimed at making digital services the backbone for delivering citizen services. As part of the programme, the government is deploying fibre, taking Internet connectivity to the masses and training people to ensure that there is at least one computer literate in every household. Talking about the governments plan of framing a policy for "digital village", Communications and IT Minister **Ravi Shankar Prasad** said the idea is to select a block in every state to ensure that technology can be used to deliver education and healthcare services. "The idea is to select a block in the first instance in every state, where there is good connectivity and the district is proactive in which the block is there. "We will have focus on four things – e-education, telemedicine having linkage of primary health centres with district hospital, resource centre as a virtual classroom including training in all gap areas and LED light at the centre of village along with wi-fi," he said. The IT Department is also working on a fast-track programme for localisation of content on websites and the government will also have a tender for developing automatic machine translation, he added. These initiatives received global appreciation and international giants like Microsoft and IBM announced setting up of data centres to cater to domestic requirements as well as meeting compliance norms.

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Date	December 27, 2015
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#Corporate #TCS #Ravi Shankar Prasad #Infosys #Microsoft #IIT #IBM #BMC corporation #Digital India #Cognizant

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PTI | 27 December 2015, 10:22 PM IST

ET Tech

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Cognizant specifically would continue to focus on tuck-under acquisitions to help advance our platform/IP capabilities, fill in gaps in our solution spectrum, strengthen our consulting or domain capabilities, or expand our geographic footprint," he added.

The growth for India's poster-boy industry doesn't come without challenges. Be it lack of skilled manpower or regulatory issues both overseas and domestic, the industry is making concerted efforts to help the sector to move to the next level.

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Trending In Corporate

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PTI | 28 December 2015, 8:32 AM IST



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The US visa issue continued to be a pain point for the sector that gets almost 60 per cent of its revenues from North America.

While anti-outsourcing sentiments continued to be heard, the US hiked the special fee on the popular H-1B and L-1 visas for James Zadroga 9/11 Health and Compensation Act of 2010.

Almost all Indian IT companies would pay between \$8,000 and \$10,000 per H-1B visa from April 1, when the next annual H-1B visa filing session starts, thus making it quite economically unsustainable for them.

As per Nasscom estimates, this will have an impact of about \$400 million annually on the sector.

A major calamity also struck the sector when heavy rains and flood upset daily life in Chennai, which is home to many IT giants like Cognizant, TCS, Wipro, Tech Mahindra and Mphasis. These companies have already warned that their revenues and margins for the December quarter would see an impact.

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Press Trust of India | New Delhi
 December 27, 2015 Last Updated at 12:32 IST



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The year also saw the many companies with billions of dollars worth valuation emerging from India, a feat that giants like TCS and [Infosys](#) took much longer to achieve.

Industry experts are of the view that these startups will help India move away from the image of being the backroom for outsourcing services, as more products and IP (intellectual property) gets generated.

"Startups have been the game-changers of 2015. Indian startups with IP can positively impact the National Innovation capacity, technology start-ups need patents to protect their proprietary knowledge and suitably monetise them in line with their business interests," Nasscom's Gupta said.

If India has to be competitive in the business landscape, there is an urgent need to generate more Intellectual Property (IP), she added.

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In terms of M&A deals, the year witnessed two large announcements apart from many smaller deals as companies bought other firms to build expertise and expand operations.

In April, French IT services company Capgemini said it will buy US-based IGATE Corp, which has a large presence in India -- for USD 4 billion in cash to create an entity with a combined revenue of USD 14 billion. In October, PC maker Dell Inc said it will acquire EMC Corporation for about USD 67 billion to create the "worlds largest privately-controlled, integrated technology company".

Indian companies were not far behind. The otherwise reserved Infosys announced a series of investment under its new CEO Vishal Sikka. This included names like Panaya (USD 200 million), Skava

(USD 120 million) and Noah Consulting (USD 70 million) as well as investing in firms like Whoop and CloudEndure. Infosys has also set up an innovation fund to support startups.

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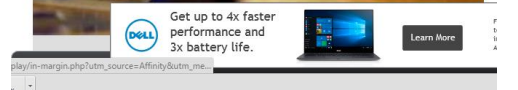
"We are working with the industry to actively work on skill development, communicating the industry value proposition for digital solutions and working with the government on addressing the protectionist sentiments," Gupta said.

Media:	Deccan Chronicle
Date	December 27, 2015
Link	http://www.deccanchronicle.com/151227/business-latest/article/indian-it-eyes-digitisation-automation-growth-2016

Indian IT eyes digitisation, automation for growth in 2016

PTI | December 27, 2015, 12:55 pm IST

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New Delhi: Having shifted gears from its focus on 'enterprise services' to 'enterprising solutions' in 2015, Indian IT industry is betting big on digitisation and automation to maintain its growth momentum in the New Year.

The USD 140-billion industry will also look for a helping hand from the entrepreneurial zeal of startups as it seeks to maintain its dominant position in the global market in 2016.

The industry maintained its growth trajectory despite some hiccups including due to headwinds from a slowdown in the global economy, problems related to the skilled manpower visa in the US and the unprecedented rains in Chennai where many giants including TCS and Wipro have their facilities.

As the focus shifted towards 'enterprising solutions', the large as well as smaller players including TCS, Infosys, Tech Mahindra and Mphasis incorporated SMAC (Social, Mobile, Analytics and the Cloud) to create client impact not only in terms of cost, but also for expanding their revenues, profit margins and cash flows.

"Future growth will come from a combination of higher value services, increasingly non-linear play and further extension of the sector's cost proposition," Industry body Nasscom's Senior Vice President (Events, Research and Communication) Sangeeta Gupta said.

Digitisation, Internet of Things, agile entrepreneurial ecosystem and improving business environment will continue to dominate the industry in 2016, she added. The year 2015 started with the industry body lowering the growth forecast for the current fiscal to 12-14 per cent, from 13-15 per cent in the previous financial year.

While exports will continue to account for a lion's share, Nasscom expects domestic market to see 15-17 per cent growth, boosted by the government's Digital India initiative and a booming Internet economy, especially e-commerce.

The industry players are however not perturbed much by the lowering of guidance and said that the growth rate should not be looked at in isolation.

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"It is on a much larger base and the industry is expected to add USD 18-20 billion revenue in FY 2016. The focus should be on how the Indian players can add more value for their clients using automation and innovation," Mphasis CEO and Executive Director Ganesh Ayyar said.

The government, on its part, announced a slew of initiatives like Digital India, Skill India and Startup India—all aimed at making digital services the backbone for delivering citizen services. As part of the programme, the government is deploying fibre, taking Internet connectivity to the masses and training people to ensure that there is at least one computer literate in every household.

Talking about the government's plan of framing a policy for "digital village", Communications and IT Minister Ravi Shankar Prasad said the idea is to select a block in every state to ensure that technology can be used to deliver education and healthcare services.

"The idea is to select a block in the first instance in every state, where there is good connectivity and the district is proactive in which the block is there.

"We will have focus on four things—e-education, telemedicine having linkage of primary health centres with district hospital, resource centre as a virtual classroom including training in all gap areas and LED light at the centre of village along with wi-fi," he said.

Business Standard**Author:** Stuti Roy & Kiran Rathee**Date:** December 27, 2015**Indian IT industry eyes digitisation, automation for growth in 2016**

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