

Coverage Report

Mphasis Q4 profit rises 13.6 pc to Rs 446 crore

April 29, 2025

Online

PTI

[Mphasis Q4 profit rises 13.6 pc to Rs 446 crore](#)

IT company Mphasis on Friday said its net profit grew by 13.6 per cent to Rs 446.5 crore in January-March quarter of FY25, driven by higher margins and increased revenue from the BFSI segment.

The company had reported a net profit of Rs 393.21 crore in the same period a year ago, Mphasis said in a regulatory filing.

"We are pleased with a quarter of broad-based performance, reporting the highest quarter-onquarter (QoQ) growth in 12 quarters, highest TCV (total contract value) wins in 7 quarters, highest ever quarterly and full year EPS, and 86 per cent YoY growth in pipeline. In this uncertain macro environment, our focus is on continued investments in growth, keeping tech and AI at the core, and leveraging solutions to transform and modernize our client's technology and operations stack," Nitin Rakesh, Chief Executive Officer and Managing Director, Mphasis, said in a statement.

Business Standard

[Mphasis consolidated net profit rises 13.55% in the March 2025 quarter](#)

Sales rise 8.73% to Rs 3710.04 crore

Net profit of Mphasis rose 13.55% to Rs 446.49 crore in the quarter ended March 2025 as against Rs 393.22 crore during the previous quarter ended March 2024. Sales rose 8.73% to Rs 3710.04 crore in the quarter ended March 2025 as against Rs 3412.05 crore during the previous quarter ended March 2024.

For the full year, net profit rose 9.48% to Rs 1702.14 crore in the year ended March 2025 as against Rs 1554.82 crore during the previous year ended March 2024. Sales rose 7.17% to Rs 14229.99 crore in the year ended March 2025 as against Rs 13278.52 crore during the previous year ended March 2024.

Particulars	Quarter Ended	Year Ended	Mar. 2025	Mar. 2024	% Var.	Mar. 2025	Mar. 2024	% Var.
Sales	3710.04	3412.05	9	14229.99	13278.52	7	OPM %	18.94
	18.72	-18.60	18.24	-	PBDT	726.45	653.05	11
	2736.48	2478.82	10	PBT	591.10	522.31	13	2260.14
	2068.32	9	NP	446.49	393.22	14	1702.14	1554.82
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Business Standard

[Market decline for 2nd day; broader mrkt underperforms](#)

Mphasis: The pharma stock surged over 4 per cent to hit intraday high of ₹2,574.05 after the company reported 13.55 per cent Y-o-Y growth in net profit at 446.49 crore compared to ₹393.22 crore in the year-ago period. Net sales came in at ₹3,710.04 crore in Q4FY25, up 8.73 per cent from ₹3,412.05 crore in corresponding quarter previous fiscal.

Business Standard[Mphasis Q4 results: Net profit rises 13.6% to ₹446.5 cr on BFSI-led growth](#)

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The consolidated revenue from operations of Mphasis grew by 8.7 per cent to Rs 3,710 crore during the reported quarter from Rs 3,412 crore in March 2024 quarter.

The operating margins of the company stood at 15.3 per cent during the fourth quarter as well as in the year ended March 2025. The figure was slightly higher than the two comparative figures of 14.9 per cent and 15.1 per cent recorded in the preceding fiscal.

Business Standard

[Sensex slumps 946 pts; Nifty below 23,950; VIX soars 5%](#)

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Mphasis has a target of operating margin to be within the band of 14.75-15.75 per cent and overall growth to be above industry average on account of deal wins.

The total contract value of new wins in the reported quarter more than doubled to \$390 million, about Rs 3,330 crore, from \$177 million a year ago.

Mphasis' banking, financial services and insurance segment, the biggest contributor to its overall revenue, grew by about 11 per cent to \$215 million in the latest January-March period from \$193 million in the year-ago quarter.

For the year ended March 2025, the net profit of the company grew by 9.5 per cent to Rs 1,702.1 crore from Rs 1,554.8 crore in FY24.

The annual revenue from operations of Mphasis grew by 7.16 per cent to Rs 14,230 crore in FY25 from Rs 13,279 crore in FY24.

The Economic Times

[Mphasis to focus on large AI-led deals, says CEO](#)

Artificial intelligence-led deals are increasing the addressable market for IT companies despite the ongoing macro uncertainties surrounding tariffs, Mphasis chief executive Nitin Rakesh said.

With AI, the shape of large deals that were there two or three years ago have changed, Rakesh told ET on Friday, after declaring the company's financial results for the fourth quarter and fiscal 2025. "AI is changing what we are selling, how we are selling, who we are selling to and what we are delivering... Industry will lose revenues in one place and gain revenue in another place," he said.

For Mphasis, large AI-led deals will be the focus. "I think that \$100-250 million is a great sweet spot for us... We have some mega deals that I call more than \$250 million in the pipeline, but those take longer to close," he added.

The company won deals worth \$390 million in total contract value (TCV) including two large deals in the January-March period of fiscal year 2025, the new TCV was \$1.27 billion and 55% of this was AI-led.

Mphasis's results were in line with the ongoing IT industry trend of mid-tier companies outperforming their larger rivals.

The quarter saw Mphasis report its highest sequential revenue growth in three years, on the back of robust deal wins and healthy business in banking, financial services & insurance (BFSI) and technology, media and telecom (TMT) segments.

Revenue rose 8.7% from a year earlier and 4.2% sequentially to Rs 3,710 crore in the January-March quarter. Net profit grew 13.6% on-year and 4.4% from the previous quarter to Rs 446.5 crore.

Large-cap IT companies like Tata Consultancy Services, Infosys and IITC have reported negative to low-single-digit revenue growth as clients went back to a cautionary approach amid confusion and uncertainties around tariffs and global trade, leading to inaction on deal closures.

According to Rakesh, there is AI-led deflation in revenue across the industry and not every company will grow. But AI is increasing the kind of businesses that software service providers can go after beyond existing clients.

This comes especially at a time when clients are focusing on digital transformation and cost-efficiency projects as they have tightened their spending on non-urgent or discretionary spending.

"I think it's foolhardy to wait for that to happen. Waiting for discretionary spend is an endless wait. Spends will get reprioritised," Rakesh added.

"I have the opportunity to actually play in a larger addressable market... We are trying to expand the wallet share, not by playing the price game, but technology-led solution game," he said.

ET CIO

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The company won deals worth \$390 million in total contract value (TCV) including two large deals in the January-March period of fiscal year 2025, the highest in the last seven quarters. For the fiscal year, new TCV was \$1.27 billion and 55% of this was AI-led. Mphasis's results were in line with the ongoing IT industry trend of midtier companies outperforming their larger rivals

Revenue rose 8.7% from a year earlier and 4.2% sequentially to Rs 3,710 crore in the January-March quarter. Net profit grew 13.6% on-year and 4.4% from the previous quarter to Rs 446.5 crore. Large-cap IT companies like Tata Consultancy Services, Infosys and Wipro have reported negative to low-single-digit revenue growth as clients went back to a cautionary approach amid confusion and uncertainties around tariffs and global trade, leading to inaction on deal closures. According to Rakesh, there is AI-led deflation in revenue across the industry and not every company will grow. But AI is increasing the kind of businesses that software service providers can go after beyond existing clients.

This comes especially at a time when clients are focusing on digital transformation and cost-efficiency projects as they have tightened their spending on non-urgent or discretionary spending. "I think it's foolhardy to wait for that to happen. Waiting for discretionary spend is an endless wait. Spends will get reprioritised," Rakesh added. "I have the opportunity to actually play in a larger addressable market... We are trying to expand the wallet share, not by playing the price game, but technology-led solution game," he said.

MoneyControl[Mphasis Standalone March 2025 Net Sales at Rs 2,248.32 crore, down 0.31% Y-o-Y](#)

Reported Standalone quarterly numbers for Mphasis are:

Net Sales at Rs 2,248.32 crore in March 2025 down 0.31% from Rs. 2,255.28 crore in March 2024.

Quarterly Net Profit at Rs. 369.22 crore in March 2025 up 23.79% from Rs. 298.27 crore in March 2024.

EBITDA stands at Rs. 513.09 crore in March 2025 up 0.07% from Rs. 512.74 crore in March 2024.

Mphasis EPS has increased to Rs. 19.44 in March 2025 from Rs. 15.79 in March 2024.

Mphasis shares closed at 2,468.10 on April 23, 2025 (NSE) and has given -20.35% returns over the last 6 months and 10.01% over the last 12 months.

MoneyControl[Mphasis Consolidated March 2025 Net Sales at Rs 3,710.04 crore, up 8.73% Y-o-Y](#)

Reported Consolidated quarterly numbers for Mphasis are:

Net Sales at Rs 3,710.04 crore in March 2025 up 8.73% from Rs. 3,412.05 crore in March 2024.

Quarterly Net Profit at Rs. 446.49 crore in March 2025 up 13.55% from Rs. 393.22 crore in March 2024.

EBITDA stands at Rs. 762.52 crore in March 2025 up 8.48% from Rs. 702.92 crore in March 2024.

Mphasis EPS has increased to Rs. 23.51 in March 2025 from Rs. 20.82 in March 2024.

The Hindu Business Line

[Q4 Results Live: Reliance Industries Q4 revenue may dip, shares off day's high, Maruti, Hindustan Zinc, Shriram Finance, Tata Tech to announce Q4 results, Axis Bank, SBI Cards tumble post Q4 results, SBI Life soars](#)

Mphasis Q4 profit rises 13.6% to ₹446 cr

Mphasis reports strong financial growth with highest-ever profits, revenue, and contract wins in a challenging macro environment.

The Hindu Business Line

[Mphasis Q4 net profit jumps 13.6% y-o-y; CEO bets on value-led growth amid static tech spending](#)

In Q4FY25, IT solutions provider Mphasis recorded direct revenue of ₹3,595 crore at a 3.8 per cent quarter-over-quarter (q-o-q) cash credit (cc) growth and a 6.8 per cent y-o-y cc growth. The company also saw its net profit shoot up by 4.4 per cent sequentially and 13.6 per cent y-o-y to ₹446.5 crore during the quarter. CEO and MD Nitin Rakesh described it as the company's "strongest sequential quarter in three years" and expressed confidence that FY26 will bring faster-than-industry growth to outperform the growth seen in FY25.

He attributed this performance to a sharp focus on the micro amid an uncertain macro and emphasised the importance of deal execution. Even in a static tech spending environment, Mphasis has gained market share by aligning with strategic client priorities and taking a bottom-up approach to growth.

An overall commentary on your Q4 and FY25 results?

Q4 was pretty decent. We had our best quarter in terms of sequential growth in the last three years. Overall, company grew 2.9 per cent sequentially and direct business, 3.8 per cent sequentially. Growth was led by banking, insurance, and TMT. For the year, we've done a decent above-market growth of about 5.5 per cent. Direct business grew higher.

Q4 TCV was \$390 million net new, which is also the highest in the last seven quarters. Our pipeline is at a record level, up almost 85-86% y-o-y and about 26 per cent sequentially. The deals are pretty broad-based across sectors. We had 13 large deals in the year, two of which were in the last quarter. One was a \$100 million-plus deal. The EPS was also the highest ever for the year. We had a 9 per cent growth in EPS in FY25.

While the environment is fairly uncertain and volatile, the momentum is driven more by having the right propositions, baking the right set of technology solutions and aligning them to every account, and customer. It is not quite the heydays of growth we've seen in the past, but a better trajectory and acceleration towards the end of the year is welcome.

While some of your peers reported a revenue or PAT decline, you saw the opposite. What has worked in your favour?

One is the focus on the micro amid an uncertain macro. We went account by account, client by client, proposition by proposition, structured the right solution, and bundled it into the right construct. We follow what we call a client-value framework, where we try not to play the pricing game, but the value game. We applied savings net transformation and created propositions that align with customer priorities. These are some activities we've been driving for the last few quarters.

Second, it all boils down to closing deals. Can you consume the TCV you sold and convert that to revenue? If those deals are profitable, there will be growth in earnings. It's a very bottoms-up approach to the business. This is not about discretionary spending picking up, because of which we managed to gain a growing share of the pie which is static. Even if tech spending is steady, they are being repurposed along these strategic priorities, aligning which becomes important.

What are some client conversations around the recovery of discretionary spending? Do you see this coming back anytime soon?

The tide isn't rising and not everybody is spending more money like they did 3-4 years ago. Since 2022, the cycle has been more around optimisation of costs and prioritisation of their spends. We called it a reduction or tightening of discretionary spend.

Clients have started thinking differently about how they want to derive value from tech or operations. They are saying that if they are spending this much money on running their operations, why are there so many incidents? Why can't they make it more of an AI-driven resilient operation?

We are moving away from being a service provider to being a solutions provider. And in that environment, we are not expecting the spends to come back to what they were earlier. The budgets are not going down, but there will be a reprioritisation of how they get spent, who they get spent with, and what outcome and value the client will derive.

That is the new reality. And AI implementation means human effort reduction, meaning we will have to find other propositions that are not human effort dependent. That is the simple migration in the industry right now.

Are you seeing any tailwinds or green shoots?

Regarding tariffs and macro and global trade, the good news is banks probably are the biggest exporters of financial services from the US given they operate globally. They only are subject to second-order impact, which means they suddenly will not have to pay tariffs since they are not producing a product.

For our portfolio, having 60 per cent BFSI is a bit of a blessing at this point. Having said that, there is no place to hide. Nobody is immune to these shocks. But it's a second order impact versus a direct impact.

Consumer sentiment points out that the economic data might start changing if this uncertainty lasts longer. For now, banks are pretty stable. They will continue spending in strategic priority areas and not throw money at projects like they once did.

The US accounted for a significant share of your revenues in FY25 at 81 per cent. Are you seeing any reduction in your reliance amid uncertainties?

The US is our home market. We were born in the US and serve some of the best brands in the country across multiple sectors. I don't think the differential impact on exposure is that high that we have to suddenly start taking all our dollars and start putting them into other markets.

We are committed to continue growing in this market. Having said that, we also continue to find diversification. The US was 80 per cent of our revenue when we were a third of our size and continues to be so. This means the rest of the world is also growing at the same pace, if not faster.

We have a plan of diversification that we are executing around Europe. We've diversified our supply chain with locations outside of India and the US. We are also diversifying our industries. So, we invested in the enterprise vertical strategy in 2021, which is TMT was our fastest-growing industry this year because we are not just focused on growing the banking business. So, Banking, non-banking, top 10, non-top 10, U.S., non-US are the three levels of diversification we are playing.

How have mid-tier companies like yourself been outpacing your larger counterparts in terms of growth?

In the last 25-30 years, with every tech pivot, new players emerge and capture a higher share of the wallet, or the market itself, like when the internet became a thing or with the emergence of Indian IT.

This is because the democratisation of access enabled customers to be served from anywhere in the world, and suddenly a lot of market share came towards Indian IT. That's how we gained as an industry at the expense of global SIs who were US-centric.

Over the last 10-12 years, when the digital wave started, we saw the emergence of many peer group companies, but also Eastern European companies because they were born in the digital age, and were agile and data-centric.

Not everybody in the industry was growing at the same rate, especially in 2017-20. Now that we are going through a significant refresh with AI, with everybody at the starting line, size doesn't matter, but the ability to adopt new tech, and go deep in does. It's getting more nuanced with the depth of tech, and the ability to create new solutions and propositions that give you an advantage or a differentiation becomes more important.

We are winning because we are taking the right solutions, have the right tech apps, and have the right ideas and platforms around the implementation of AI. Hence, we are starting to see benefits

What is the company's outlook for FY26?

We expect to grow faster than the industry. Based on everyone's earnings and the guidance, it seems to be not much better than last year and might be tough to beat last year's number at an industry level. Since it is early in the cycle, and given the uncertainty, we probably will have a better idea post-Q1, but at this point, we believe we can grow faster than the industry and that we can better our own performance from FY25.

The Hindu Business Line

[Mphasis Q4FY25 net profit jumps 13.6% y-o-y; banking, insurance and TMT lead growth](#)

In Q4FY25, IT solutions provider Mphasis recorded gross revenues of ₹3,717.5 crore at a 2.9 per cent quarter-over-quarter (q-o-q) cash credit (cc) growth and a 5.4 per cent year-over-year (y-o-y) cc growth. The company also saw its net profit shoot up by 4.4 per cent y-o-y and 13.6 per cent y-o-y to ₹446.5 crore during the quarter.

For the full year FY25, revenue grew 4.6 per cent cc to ₹14,220 crore and net profit grew 9.5 per cent to ₹1,702.1 million. On a sequential basis, the company's margins remained unchanged at 15.3 per cent but grew marginally from Q4FY24's 14.9 per cent.

TCV of new deals

The total contract value (TCV) of new deals in the quarter surged to \$390 million, or approximately ₹3,330 crore, more than doubling from \$177 million in the same period last year.

Speaking to businessline, Nitin Rakesh, Chief Executive Officer and Managing Director, Mphasis, said, "Q4 was pretty decent. We had our best quarter in terms of sequential growth in the last three years. Growth was led by banking, insurance, and Technology, Media and Telecom (TMT). Q4 TCV was \$390 million net new, which is also the highest in the last seven quarters. Our pipeline is at a record level, up almost 85-86 per cent y-o-y and about 26 per cent sequentially. The deals are pretty broad-based across sectors. We had 13 large deals in the year, two of which were in the last quarter. One was a \$100 million-plus deal."

The company's Banking and Financial Services segment registered an 8.9 per cent y-o-y growth, while Insurance grew by 11.4 per cent. The TMT vertical led with the highest y-o-y growth at 12.4 per cent. In contrast, the Logistics & Transportation segment declined by 3.1 per cent.

The Americas accounted for 82 per cent of its revenues in Q4, followed by EMEA at 9.9 per cent and India at 5.1 per cent.

Headcount reduced to 31,442 employees in the March-ended quarter from Q4FY24's 32,664 employees.

The company's shares closed at ₹2,525.40 today, up by 2.38%.

The Hindu Business Line

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The Hindu Business Line

[Q4 Results April 25 Highlights: Maruti Q4 net profit dips, Hindustan Zinc profit jumps 47%, Reliance Industries Q4 revenue may dip, Shriram Finance, Motilal Oswal, SBI Cards tumble, Axis Bank off day's low, SBI Life shines](#)

Mphasis Q4 profit rises 13.6% to ₹446 cr

Mphasis reports strong financial growth with highest-ever profits, revenue, and contract wins in a challenging macro environment.

CNBC TV18[Mphasis Q4 Results: Highest sequential growth in three years; deal wins strong](#)

Mphasis Ltd. shares are in focus on Friday, April 25, after the company reported its highest sequential growth in the past three years for the January-March quarter.

Its revenue in US dollar terms, increased by 2.6% sequentially and 2.9% in constant currency terms, when compared to the December quarter.

Growth during the quarter was led by the BFS and TMT verticals, while insurance turned out to be a growth engine as well.

BFSI vertical grew 5.6% sequentially and 11.8% from the previous year, while TMT grew 8.2% sequentially and 18.1% on a year-on-year basis.

Mphasis won deals worth \$390 million during the quarter, which was the highest in the last seven quarters. As much as 59% of its deal wins were AI-led, according to its investor presentation.

Order pipeline stood at record levels at the end of the March quarter, growing by 26% from December and 86% compared to the same quarter last year.

The company also said that going forward, it is targeting EBIT margins to be in the range of 14.75% to 15.75% and expects to grow ahead of industry, led by these strong deal wins and conversion of TCV into revenue across the board.

Sequential growth

The company's revenue in rupee terms stood at ₹3,710 crore in the fourth quarter, compared to ₹3,561.3 crore in the previous quarter and ₹3,412 crore in the year-ago period.

Net profit for the period stood at ₹446.4 crore, a growth from the ₹427.8 crore profit in the December quarter and ₹393.2 crore during the same quarter last year.

Growth in constant currency terms stood at 2.9% during the quarter, higher than the 0.2% growth seen in December.

Here's what the management said

Mphasis won two large deals in the March quarter and 13 large deals in the entire financial year 2025, the management said, adding that it continued to garner a higher share of proactive deal wins.

The company witnessed broad-based TCV wins across verticals, the client pyramid and archetypes, it said.

However, the logistics and transportation and 'others' verticals were impacted by macro uncertainties, management said. It added there are significant opportunities in the pipeline for logistics and transportation and healthcare.

The company's logistics vertical declined 7.7% from the third quarter and 15.5% from the previous fiscal. Its others vertical also witnessed a 3.4% decline sequentially and 15.1% decline from the previous year.

Mphasis shares ended the previous session 1.3% lower at ₹2,475 apiece. The stock has declined 18.6% in the last six months.

CNBC TV18[Midcap IT Q4 Review: Persistent, Mphasis shine; LTTS, Cyient disappoint](#)

Shares of midcap IT companies such as Mphasis Ltd. and Persistent Systems Ltd. led the gains on the Nifty IT index on Friday, April 25. As many as five constituents of the 10-pack index were trading in the green.

Among midcap IT companies, Persistent and Mphasis delivered strong performances for the January to March period of the last financial year, with one-year returns of 50% for Persistent and 12% for Mphasis.

LTIMindtree's performance was in line with expectations, with the stock declining 3% over the past year. LTTS and Cyient underperformed, with LTTS down 18% and Cyient down 40% over the same period.

CNBC TV18

[Q4 Results Live Updates: RIL ends flat ahead of earnings, RBL Bank's net profit drops despite higher other income](#)

Q4 Results Highlights: The fourth quarter earnings season is underway. Reliance Industries announced its earnings for the January-March period on Friday, April 25. Maruti Suzuki India, Hindustan Zinc, Dr Lal PathLabs, RBL Bank, Shriram Finance, Atul, Chennai Petroleum Corporation, Chola mandalam Investment and Finance Company, DCB Bank, Bank of Maharashtra, Mahindra Holidays & Resorts, Motilal Oswal Financial Services, Poonawalla Fincorp, VST Industries and Tata Technologies also released their results on Friday.

NDTV Profit

[Mphasis Shifts Focus To Client-Centric Micro Aspects Amid Macro Volatility, Says CEO](#)

Amid macro volatility induced headwinds and tariff turmoil disrupting external facing trade, Bengaluru-based IT major Mphasis Ltd. has shifted focus to the micro aspects of the industry, particularly understanding client priorities and their evolution, said Chief Executive Officer Nitin Rakesh on Friday. The company is also in the midst of a shift from being a services provider to a technology service provider, the CEO added, in a conversation with NDTV Profit post the company's release of their financial performance for the quarter ended March 31, 2025.

(Mphasis) is in a pivot from being a service provider to a tech service provider. Nitin Rakesh, CEO, Mphasis to NDTV Profit "In this uncertain macro environment, our focus is on continued investments in growth, keeping tech and AI at the core, and leveraging solutions to transform and modernise our client's technology and operations stack," said Rakesh as per a press release.

Mphasis posted a 4% rise in consolidated net profit at Rs 446 crore for the quarter under review, as compared to Rs 428 crore in the previous quarter. This is in line with the consensus estimate of Rs 441.48 crore by Bloomberg analysts. Revenue from operations grew over 4% to Rs 3,710 crore quarterly. The IT major also witnessed a gain of 4% in operating income, with margins flat at 15.3%.

The Chief Financial Officer, Aravind Viswanathan, stated that there will be leverage at a gross margin level, and some of it will be invested into specific investment— be it coverage, large deals, AI or more. The wait for discretionary spending could be longer than expected, said Rakesh.

Mphasis Q4 Highlights (Consolidated, QoQ) Revenue up 4.1% to Rs 3,710 crore versus Rs 3,563.10 crore (Bloomberg estimate at Rs 3,700.38 crore). EBIT up 4% to Rs 567.20 crore versus Rs 547.20 crore (Estimate at Rs 704.79 crore). Margin at 15.3% versus 15.4% (Estimate at 19%). Net profit up 4% to Rs 446.40 crore versus Rs 427.80 crore (Estimate at Rs 441.48 crore).

The scrip rose as much as 3.23% to Rs 2,547.80 apiece, the highest level since March 26, 2025. It pared gains to trade 2.52% higher at Rs 2,530.20 apiece, as of 11:19 a.m., widely outperforming the benchmark NSE Nifty 50, which was trading at a 1.27% decline in the NSE Nifty 50 index.

It has fallen 11.07% on a year-to-date basis, but has risen 13.52% in the last 12 months. Total traded volume so far in the day stood at 1.88 times its 30-day average. The relative strength index was at 43.96. Out of 38 analysts tracking the company, 23 maintain a 'buy' rating, 10 recommend a 'hold,' and five suggest 'sell,' according to Bloomberg data. The average 12-month consensus price target.

NDTV Profit[Mphasis Q4 Results Review: Dolat Capital Cautiously Optimistic Amid Macro Headwinds; Maintains 'Buy'](#)

MPHASIS 2207.00 -0.77% Mphasis delivered a strong Q4 performance, and management is positive on building on deal and growth momentum. However, the brokerage believes present macro headwinds and uncertain environment would likely delay few projects and push out growth rates. Dolat Capital lowers its revenue estimates by 2.6%/2.9% and remain watchful of the developing industry environment.

ET NOW

[Rs 57 dividend DECLARED in quarterly results; It is BSE 200 IT company](#)

A BSE 200 technology company has announced a final dividend of Rs 57 for FY25. The firm, engaged in software & consulting business, declared the quarterly and FY results on April 24 and the corporate action was also part of the announcement.

The company under discussion is Mphasis Ltd, which in its board meeting on April 24, announced the audited consolidated and standalone financial results of Mphasis Group for the quarter and financial year ended March 31, 2025.

Mphasis Dividend 2025

The Board of Directors at their meeting held on April 24, 2025 had proposed a final dividend of Rs 57 per equity share for financial year ended March 31, 2025 which is subject to the approval of shareholders at the ensuing Annual General Meeting and if approved, would result in a cash outflow of approximately Rs 10,835.46 million.

"Recommendation of dividend of ₹57/- per equity share of ₹10/- each for the year ended 31 March 2025, which is subject to approval of the shareholders at the ensuing Annual General Meeting" the company said in the exchange filing.

Mphasis Dividend 2025 Record Date

The record date is yet to be announced by the company.

Mphasis Dividend 2025 Payment Date

The dividend, if declared at the ensuing Annual General Meeting of the company, will be paid within 30 days of the AGM, to those shareholders, whose bank account details are registered with the respective Depository participant(s) or with the Registrar and Share Transfer Agent of the company.

The 34th AGM of the company will be held over video conferencing on Thursday, July 24, 2025.

Mphasis Q4FY25 Results 2025

Mphasis Ltd reported its Q4FY25 results showing a steady performance. The company posted a revenue of Rs 3,710 crore, marking a 4.2 per cent increase compared to Rs 3,935 crore in Q3FY25.

The Profit After Tax (PAT) also rose by 4.2 per cent, reaching Rs 446.49 crore, up from Rs 428 crore in the previous quarter.

EBIT stood at Rs 567 crore, showing an improvement from Rs 545 crore, though no percentage change was highlighted.

EPS (Earnings Per Share) improved by 12.91 per cent YoY to Rs 23.51 in Q4FY25.

Margins remained stable at 15.3 per cent, indicating consistent operational efficiency.

The Financial Express

[Mphasis sees sharp surge in AI-led business momentum](#)

Mphasis is seeing tangible business transformation from its artificial intelligence (AI) initiatives, reporting efficiency gains of 20-30% and a clear shift from a people-based services model to a technology-based one, MD & CEO Nitin Rakesh told FE.

He said these improvements are not only changing how the firm delivers services but are also fundamentally reshaping deal structures and client outcomes.

“From a contribution perspective, I think you can see efficiencies of 20-25%, 30% sometimes, and then you can use those to also help the client, let’s say do application modernisation,” Rakesh explained. “It gives us the ability to fundamentally change the narrative, move away from people-based services to tech-based solution and aligning to outcomes that clients are trying to drive for their businesses.”

The company has seen a sharp rise in AI-led business momentum. Just two quarters ago, only 30-35% of its deal wins were AI-driven. That number has now nearly than doubled to 65%.

“Two quarters ago, 35% of the pipeline was AI-led. Today, that number is 65%,” said Rakesh. “That basically means that either AI is embedded in it, or there’s an element of adoption, or we’re using AI to change something around efficiency or speed or quality of outcome.”

News 18

[Mphasis sees sharp surge in AI-led business momentum](#)

Mphasis’ board on Friday recommended a dividend of Rs 57 per equity for the year ended March 31, 2025, subject to the approval of the shareholders at the ensuing Annual General Meeting. The dividend will be paid within 30 days of the AGM to those whose names appear in the company’s registrar and Share Transfer Agent on the record date.

AGM is scheduled to be held on July 24, which means the dividend will be credited to shareholders on or before 24 August.

Mphasis also declared the audited standalone financial results of Mphasis Limited for the quarter and financial year ended 31 March 2025.

“Recommendation of dividend of ₹57/- per equity share of ₹10/- each for the year ended 31 March 2025, which is subject to approval of the shareholders at the ensuing Annual General Meeting. The dividend, if declared at the ensuing Annual General Meeting of the Company, will be paid within 30 days of the Annual General Meeting, to those shareholders, whose bank account details are registered with the respective Depository participant(s) or with the Registrar and Share Transfer Agent of the Company,” the company said in the filing.

It would result in a cash outflow of approximately Rs 1083.55 crore.

Business Today[Dividend Alert: IT Company Announces Rs 57 Cash Reward For FY25, Check Details](#)

Shares of IT major Mphasis on Friday rose over 3% after the firm announced its Q4, fiscal earnings and declared dividend for the last fiscal. Mphasis stock rose 3.5% to Rs 2553.40 on BSE. Market cap of the firm stood at Rs 48,526 crore. However, Mphasis stock has fallen 27% in six months and is down 10% this year.

Republic World

[Mphasis shares defy market crash today, here's why](#)

Mphasis Ltd., a Bengaluru-headquartered global IT services company specializing in cloud and cognitive solutions and digital enterprise automation, saw a positive movement in its stock price on April 25, 2025. Shares of the company rose 2.26%, closing at Rs 2,524 on the Bombay Stock Exchange (BSE).

The rise in share price was attributed to the announcement of a final dividend and the company's strong performance in the fourth quarter of FY25. This upward momentum came despite broader market indices facing declines, reflecting investor confidence in the company's growth trajectory. Mphasis's market capitalization now stands at Rs 47,975 crore, reinforcing its standing as a significant player in the IT services industry.

Mphasis Declares Final Dividend

Mphasis has announced a final dividend of Rs 57 per share for the financial year ended March 31, 2025.

"Recommendation of dividend of Rs 57/- per equity share of Rs 10/- each for the year ended 31 March 2025, which is subject to approval of the shareholders at the ensuing Annual General Meeting," the company said in its filing to the BSE.

Mphasis Dividend Payment Schedule

The dividend proposal was approved by the Board of Directors during their meeting on April 24, 2025, and will be put to a vote at the Annual General Meeting (AGM) scheduled for July 24, 2025. Subject to shareholder approval, the dividend will be disbursed within 30 days from the date of the AGM.

"The dividend, if declared at the ensuing Annual General Meeting of the Company, will be paid within 30 days of the Annual General Meeting to those shareholders whose bank account details are registered with the respective depository participant(s) or with the Registrar and Share Transfer Agent of the Company," the filing stated.

Mphasis Q4 FY25 Financial Highlights

In its Q4 FY25 earnings report, Mphasis reported consolidated net sales of Rs 3,710.04 crore, reflecting a year-on-year growth of 8.73%. Net profit for the quarter surged by 13.55%, reaching Rs 479.49 crore, up from Rs 393.22 crore in the corresponding period last year.

The company also posted a strong improvement in Earnings Per Share (EPS), which rose 12.91% to Rs 23.51 from Rs 20.82, underlining its consistent ability to deliver shareholder value.

Analytics India Magazine

[Mphasis Share Price Rises 2% After IT Company Announces Rs 57 Per Share Final Dividend - Check Payment Date](#)

Mphasis reported its highest sequential revenue growth in the last three years for the January–March quarter of FY25, driven by robust performance across BFSI, TMT, and insurance segments.

Cypher_strip banner

The company's revenue rose 2.6% sequentially in USD terms and 2.9% in constant currency, supported by strong deal wins and a record pipeline.

Revenue in rupee terms stood at ₹3,710 crore for Q4, up from ₹3,561.3 crore in the December quarter and ₹3,412 crore a year ago. Net profit for the quarter rose to ₹446.4 crore from ₹427.8 crore in Q3 and ₹393.2 crore in the same period last year.

Mphasis secured deal wins worth \$390 million during the quarter, the highest in seven quarters, with 59% of those wins driven by AI-led initiatives, according to its investor presentation. The company's total contract value (TCV) pipeline was at record levels, growing 26% sequentially and 86% year-on-year.

"In this uncertain macro environment, our focus is on continued investments in growth, keeping Tech and AI at the core, and leveraging solutions to transform and modernise our client's technology and operations stack," said Nitin Rakesh, CEO and MD of Mphasis.

Growth was led by the BFS and TMT verticals, with insurance also contributing significantly. The BFSI vertical posted a sequential growth of 5.6% and a year-on-year increase of 11.8%, while TMT grew 8.2% sequentially and 18.1% annually.

In contrast, the logistics and 'others' verticals were hit by macroeconomic uncertainties. The logistics segment declined by 7.7% from Q3 and 15.5% compared to last year, while the 'others' category fell 3.4% sequentially and 15.1% year-on-year.

The management stated that the company closed two large deals in Q4 and 13 large deals in FY25, with continued traction in proactive deal wins. They emphasized a broad-based spread of TCV wins across client archetypes and verticals.

Looking forward, Mphasis aims to maintain EBIT margins between 14.75% and 15.75% and expects to outperform industry growth, fueled by the successful conversion of TCV into revenue and sustained deal momentum.

Mid size IT firms have been performing better than their larger peers this quarter.

For example, LTIMindtree, the consulting arm of L&T, reported positive Q4 FY25 results with modest growth. With a 2.6% YoY increase in consolidated net profit for the fourth quarter of FY25, reaching ₹1,128.5 crore, up from ₹1,100.7 crore last fiscal.

Persistent Systems delivered better-than-expected results with a 25% year-on-year rise in consolidated net profit and revenues for Q4 FY25.

WNS posted quarterly revenue of \$336.3 million, showcasing flat growth compared to the same period last year and only \$3 million up from \$333 million reported in the last quarter.

Outlook Money

[Nifty IT Closes Higher, As All Other Sectoral indices End In Red - Here's Why](#)

Mphasis share price jumped 2.86 per cent to Rs 2,538.60 apiece on the NSE after the IT services firm reported its fourth quarterly (Q4 FY25) results today. Its net profit for the quarter under review came in at Rs 446.5 crore, a 4.3 per cent jump from Rs 427.8 crore profit reported in the previous quarter and a 13.5 per cent growth from Rs 393.2 crore against last year's corresponding quarter.

The IT firm's revenue for Q4 rose to Rs 3,710 crore, up 4.2 per cent quarter-on-quarter (QoQ) from Rs 3,561.3 crore and up 8.7 per cent on a year-on-year (YoY) basis from Rs 3,412 crore.

The company's Board also declared a dividend of Rs 57 per share for the fiscal year ended March, 2025.

MSN (Business Today)

[Mphasis shares defy market crash today, here's why](#)

Shares of IT major Mphasis on Friday rose over 3% after the firm announced its Q4, fiscal earnings and declared dividend for the last fiscal. Mphasis stock rose 3.5% to Rs 2553.40 on BSE. Market cap of the firm stood at Rs 48,526 crore. However, Mphasis stock has fallen 27% in six months and is down 10% this year.

MSN (The Financial Express)

[Q4 Results Live Updates: HUL, Nestle India, Tech Mahindra, Axis Bank, others releasing Q4 numbers today](#)

Today, companies like Nestle India, SBI Life Insurance Company, Tech Mahindra, Macrotech Developers, SBI Cards & Payment Services, Persistent Systems, Mphasis, LT Technology Services, Hindustan Unilever, Axis Bank, ACC, Cyient, and several others are queued up to announce their Q4 numbers.

MSN (The Economic Times)[Mphasis to focus on large AI-led deals, says CEO](#)

Artificial intelligence-led deals are increasing the addressable market for IT companies despite the ongoing macro uncertainties surrounding tariffs, Mphasis chief executive Nitin Rakesh said.

With AI, the shape of large deals that were there two or three years ago have changed, Rakesh told ET on Friday, after declaring the company's financial results for the fourth quarter and fiscal 2025. "AI is changing what we are selling, how we are selling, who we are selling to and what we are delivering... Industry will lose revenues in one place and gain revenue in another place," he said.

For Mphasis, large AI-led deals will be the focus. "I think that \$100-250 million is a great sweet spot for us... We have some mega deals that I call more than \$250 million in the pipeline, but those take longer to close," he added.

The company won deals worth \$390 million in total contract value (TCV) including two large deals in the January-March period of fiscal year 2025, the highest in the last seven quarters. For the fiscal year, new TCV was \$1.27 billion and 55% of this was AI-led.

Mphasis's results were in line with the ongoing IT industry trend of mid-tier companies outperforming their larger rivals.

The quarter saw Mphasis report its highest sequential revenue growth in three years, on the back of robust deal wins and healthy business in banking, financial services & insurance (BFSI) and technology, media and telecom (TMT) segments.

Revenue rose 8.7% from a year earlier and 4.2% sequentially to Rs 3,710 crore in the January-March quarter. Net profit grew 13.6% on-year and 4.4% from the previous quarter to Rs 446.5 crore.

Large-cap IT companies like Tata Consultancy Services, Infosys and Wipro have reported negative to low-single-digit revenue growth as clients went back to a cautious approach amid confusion and uncertainties around tariffs and global trade, leading to inaction on deal closures.

According to Rakesh, there is AI-led deflation in revenue across the industry and not every company will grow. But AI is increasing the kind of businesses that software service providers can go after beyond existing clients.

This comes especially at a time when clients are focusing on digital transformation and cost-efficiency projects as they have tightened their spending on non-urgent or discretionary spending.

"I think it's foolhardy to wait for that to happen. Waiting for discretionary spend is an endless wait. Spends will get reprioritised," Rakesh added.

"I have the opportunity to actually play in a larger addressable market... We are trying to expand the wallet share, not by playing the price game, but technology-led solution game," he said.

Moneycontrol Pro

[Mphasis: Strong quarter, cautious outlook](#)

The BFS and TMT verticals are expected to remain key growth drivers.

Highlights:

- Mphasis reported strong performance in Q4FY25
- The company had highest deal wins
- Cautious outlook for FY26

Mphasis (CMP: Rs 2,460.7; Market Capitalisation: Rs 46,772 crore; Rating: Equal weight) has defied macro headwinds to deliver a resilient quarter with strong deal wins and AI-driven growth.

Financial highlights:

The Q4FY25 revenue came in at \$430 million, a sequential growth of 2.6 percent and 4.6 percent year on year (YoY). In constant currency, sequential revenue grew by 2.9 percent, which is the highest sequential growth in the past three years despite the impact of a decrease in revenue from the non-strategic ATM business.

Both the BFS (Banking & Financial Services) and TMT (Technology, Media & Telecom) verticals maintained the growth momentum. BFS growth has largely been driven by wallet share gains in existing accounts and continued strong execution in new account wins, including large deals. Logistics, Transportation, and Others declined as these verticals were impacted adversely by the macro environment.

Despite strong revenue growth, the EBIT margin remained sequentially flat at 15.3 percent. The margin remained at the midpoint of the 14.6-16 percent guidance.

Strong deal wins

Strong deal momentum continued for the second successive quarter. The company reported Total Contract Value (TCV) wins of \$390 million, the highest in the past seven quarters, driven by broad-based deal closures across verticals. The conversion of TCV to revenue remains healthy, reflecting strong execution. The BFS pipeline rose 70 percent YoY, while the non-BFS pipeline grew 99 percent YoY, indicating robust demand across segments.

The management confirmed that there were no project cancellations and expressed confidence in sustaining the current deal momentum and improving win rates over the coming quarters, supported by a strong and diversified pipeline.

Focus on Micro & AI initiatives remain

The company is focusing on a nuanced, client-specific approach, led by AI-led transformation. About 65 percent of the pipeline was AI-led, up from 55 percent in Q3. Moreover, irrespective of the macro environment, Mphasis would double down on AI-led propositions, investments that improve client experience, and focus on savings-led transformation.

Tariff impact remains limited

The company's business mix primarily consists of BFS, Insurance, and Healthcare, which are largely insulated from tariff-related uncertainties. The company has a minimal exposure to retail and manufacturing, which are more susceptible to tariff impositions.

While 10.9 percent of its revenue is derived from logistics and transportation — the segments that are potentially impacted by tariffs, the overall proportion of at-risk revenue remains lower compared to peers, providing Mphasis with greater resilience amid ongoing trade-related challenges.

Outlook

Mphasis has revised its FY26 EBIT operating margin guidance to a narrower band of 14.75-15.75 percent compared to the earlier range of 14.6-16 percent. This adjustment accounts for increased costs associated with large deal ramp-ups and sustained investments amid a persistently uncertain macroeconomic environment.

The company anticipates a recovery in the Logistics and Healthcare segments during FY26, which could support an improved overall performance. The management remains cautiously optimistic about FY26 growth surpassing that of FY25, contingent on the stability of external conditions.

However, with 82 percent of its revenue generated from the Americas, Mphasis continues to face significant macroeconomic risks, particularly those related to ongoing tariff uncertainties.

Valuation

The BFS and TMT verticals are expected to remain key growth drivers, alongside continued traction in AI-driven deals.

However, the near-term demand environment remains challenging. Thus, at a P/E of 22.7 at FY27 estimates, we maintain an equal-weight rating and investors may start adding the stock on dips to build a position gradually.

Print

The Economic Times

Mphasis to Focus on Large AI-led Deals, says CEO

Co's Q4 profit up 13.6% to ₹446 cr on-year basis; new TCV at \$1.27 b for full yr— 55% of these AI-led

Beena Parmar

Bengaluru: As mid-tier IT services companies continue to outperform their larger peers, artificial intelligence (AI)-led deals are increasing opportunities of a larger addressable market despite the ongoing macro uncertainties around tariff-related chaos, said Nitin Rakesh, chief executive and managing director of Mphasis.

With AI, the shape of large deals that were there three or two years ago have changed, Rakesh told ET on Friday in a conversation after declaring its financial results for the fourth and final quarter with full fiscal year 2025. "AI is changing what we are selling, how we are selling, who we are selling to and what we are delivering... Industry will lose revenues one place and gain revenue in another place."

For Mphasis, large AI-led deals will be the focus. "I think that \$100-250 million is a great sweet spot for us... We have some mega deals that I call more than \$250 million in the pipeline, but those take longer to close," he added.

The US-headquartered IT company, listed on Indian stock exchanges, won deals worth \$390 million in total contract value (TCV) including two large deals in the January to March period of fiscal year 2025, the highest in the last seven quarters.

For the full year, new TCV stood at \$1.27 billion and 55% of these were AI-led. The quarter saw Mphasis report its highest sequential revenue growth in the past three years. It came on the back of robust deal wins and healthy business in banking, financial services & insurance (BFSI) and technology, media and telecom (TMT) segments.

Revenue in the final quarter of FY25 grew 8.7% on-year basis to ₹3,710 crore. Sequentially, revenue grew 4.2% from the December quarter. Net profit grew 4.4% se-



NITIN RAKESH
CEO, Mphasis

AI is changing what we are selling, how we are selling, who we are selling to and what we are delivering... Industry will lose revenues one place and gain revenue in another place

quentially and 13.6% on-year basis to ₹446.5 crore.

This comes at a time when the large cap IT giants like TCS, Infosys and Wipro have reported negative-to-low-single digit revenue growth as clients went back to a cautionary approach leading to inaction on deal closures due to confusion and uncertainties around tariffs and global trade.

Meanwhile, smaller firms like Mphasis and Persistent Systems reported strong Q4 and full fiscal FY25 earnings despite the tariff-impacting hurting business demand across the \$280 billion outsourcing industry. According to Rakesh, there is AI-led deflation in revenues across the industry and not every company will grow. But AI is increasing the kind of businesses that software service providers can go after beyond existing clients.

This comes especially at a time when clients are focusing on digital transformation and cost-efficiency projects as they have tightened their spending on non-urgent or discretionary spending for the past over two years.

The Economic Times

Industry will Lose Revenue in One Place, Gain in Another: Mphasis CEO on AI Impact

Mid-tier IT services firm's Q4 profit up 13.6% on-year; revenue grows 8.7%

Beena Parmar

Bengaluru: Artificial intelligence-led deals are increasing the addressable market for IT companies despite the ongoing macro uncertainties surrounding tariffs, Mphasis chief executive Nitin Rakesh said.

With AI, the shape of large deals that were there two or three years ago have changed, Rakesh told **ET** on Friday, after declaring the company's financial results for the fourth quarter and fiscal 2025. "AI is changing what we are selling, how we are selling, who we are selling to and what we are delivering... Industry will lose revenues in one place and gain revenue in another place," he said.

For Mphasis, large AI-led deals will be the focus. "I think that \$100-250 million is a great sweet spot for us... We have some mega deals that I call more than \$250 million in the pipeline, but those take longer to close," he added. The company won deals worth \$390 million in total contract value (TCV) including 2 large deals in the January-March period of FY25, the highest in the last seven quarters. For the fiscal year, new TCV was \$1.27 billion and 55% of this was AI-led. Mphasis's results were in line with the ongoing IT industry trend of mid-tier companies outperforming their larger rivals.

The quarter saw Mphasis report its highest sequential revenue growth in three years, on the back of robust deal wins and healthy business in banking, financial services & insurance (BFSI) and technology, media and telecom (TMT) segments.

Revenue rose 8.7% from a year earlier and 4.2% sequentially to ₹3,710 crore in the January-March quarter. Net profit grew 13.6% on-year and 4.4% from the previous quarter to ₹446.5 crore.

Large-cap IT companies like TCS, Infosys and Wipro have reported negative to low-single-digit revenue growth as clients went back to a cautious approach amid confusion and uncertainties around tariffs and global trade, leading to inaction on deal closures.

The Hindu Business Line

Mphasis Q4 net jumps 13.6% y-o-y on TMT-led growth

Sanjana B
 Bengaluru

In Q4FY25, IT solutions provider Mphasis recorded gross revenues of ₹3,717.5 crore at a 2.9 per cent quarter-over-quarter (q-o-q) cash credit (cc) growth and a 5.4 per cent year-over-year (y-o-y) cc growth.

The company also saw its net profit shoot up by 4.4 per cent q-o-q and 13.6 per cent y-o-y to ₹446.5 crore during the quarter.

For the full year FY25, revenue grew 4.6 per cent cc to ₹14,220 crore and net profit increased 9.5 per cent to ₹1,702.1 crore. On a sequential basis, its margins re-



Nitin Rakesh, CEO & Managing Director, Mphasis

mained unchanged at 15.3 per cent but grew marginally from Q4FY24's 14.9 per cent.

TCV OF NEW DEALS

The total contract value of new deals surged to \$390

Scorecard

	FY25Q4	FY25Q3	FY24Q4
Gross revenue (₹ crore)	3,717	3,556	3,415
Net profit (₹ crore)	447	428	393
Margin (%)	15.30	15.30	14.90
Employees	31,442	31,194	32,664

Source: Company reports

million, or approximately ₹3,330 crore, more than doubling from \$177 million in the same period last year.

Speaking to *businessline*, Nitin Rakesh, Chief Executive Officer and MD, said, "We had our best quarter in terms of sequential growth in the last three years. Growth was led by banking, insurance, and technology, media and telecom (TMT). Q4 TCV

was \$390 million net, which is also the highest in the last seven quarters. Our pipeline is at a record level, up almost 85-86 per cent y-o-y and about 26 per cent sequentially."

"The deals are pretty broad-based across sectors. We had 13 large deals in the year, two of which were in the last quarter. One was a \$100 million-plus deal."

Mphasis' Banking and Financial Services segment saw 8.9 per cent y-o-y growth, while insurance grew 11.4 per cent.

The TMT vertical led with the highest y-o-y growth at 12.4 per cent. In contrast, the logistics and transportation segment declined by 3.1 per cent.

The Americas accounted for 82 per cent of its revenues in Q4, followed by EMEA at 9.9 per cent and India at 5.1 per cent. Headcount reduced to 31,442 employees in the March-ended quarter from Q4FY24's 32,664 employees.

The company's shares closed at ₹2,525.40 on Friday, up by 2.38 per cent.

Financial Express

Mphasis sees sharp rise in AI-led business momentum

PADMINI DHURUVARAJ
Bengaluru, April 27

MPHASIS IS SEEING tangible business transformation from its artificial intelligence (AI) initiatives, reporting efficiency gains of 20-30% and a clear shift from a people-based services model to a technology-based one, MD & CEO Nitin Rakesh told *FE*.

He said these improvements are not only changing how the firm delivers services but are also fundamentally reshaping deal structures and client outcomes. "From a contribution perspective, I think you can see efficiencies of 20-25%, 30% sometimes, and then you can use those to also help the client, let's say do application modernisation," Rakesh

explained. "It gives us the ability to fundamentally change the narrative, move away from people-based services to tech-based solution and aligning to outcomes that clients are trying to drive for their businesses."

The firm has seen a sharp rise in AI-led business momentum. Just two quarters ago, only 30-35% of its deal wins were AI-driven. That number has now nearly doubled to 65%.

"Two quarters ago, 35% of the pipeline was AI-led. Today, that number is 65%," said Rakesh. "That basically means that either AI is embedded in it, or there's an element of adoption, or we're using AI to change something around efficiency or speed or quality of outcome."

AI is also helping Mphasis unlock

NITIN RAKESH, MD & CEO, MPHASIS

Two quarters ago, 35% of the pipeline was AI-led. Today, that number is 65%

You can see efficiencies of up to 30% (with AI) and then you can use those to also help the client



cost and time efficiencies that were not feasible earlier. "We are able to eliminate about 60% of the time to market concern... And if you elimi-

nate time and errors, you are going to see 30-40% cost elimination," he said, referring to a client modernisation deal powered by the company's

AI platform NeoZeta.

In the March quarter, Mphasis reported sequential revenue growth of 4.5% at ₹3,717.5 crore and a net profit of ₹446.5 crore, up 4.4%. Operating margin remained flat quarter-on-quarter at 15.3%.

"We are pleased with a quarter of broad-based performance, reporting the highest q-o-q growth in 12 quarters, highest TCV wins in seven quarters and 86% y-o-y growth in pipeline," said Rakesh.

The company secured new total contract value (TCV) wins worth \$390 million in Q4, up from \$351 million in Q3 in its direct business.

Rakesh also acknowledged the growing concerns over the proposed US tariffs, especially for sectors with

direct exposure to global trade and supply chains. "The impact is a little bit nuanced based on industry... for example, there are certain industries that are in the straight line of fire, like manufacturing, auto, metals, logistics, global trade, supply chains. Then there is a whole set of industries that are... second-order impact industries, like banks, insurance companies, healthcare companies," he said.

"Given that 70-75% of our revenues... happens to be with industries that are second-order, so far, we haven't seen a major shift... He, however, said if this goes on for another quarter or two, there won't be "any place to hide" with every industry and enterprise getting impacted to a certain extent.

Eenadu

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 epaper.eenadu.net

జనవరి- మార్చి త్రైమాసిక ఫలితాలు (రూ.కోట్లలో)				
కంపెనీ	నికర లాభం/(నష్టం)		మొత్తం ఆదాయం	
	2024-25	2023-24	2024-25	2023-24
మహింద్రా హిల్స్	72.95	83.2	778.83	800.19
ఎంఐసీఎస్	446.5	393.21	3710	3412
ఓరియెంట్ ఎలక్ట్రిక్	31.26	12.8	861.85	787.66
డీసీబీ బ్యాంక్*	177	155.68	1961	1581
హిందుస్థాన్ జింక్	3003	2038	9314	7822
టాటా టెక్నాలజీస్	188.87	157.24	1342.73	1325.19
సీపీసీఎల్	469.93	627.89	20,580.65	--
ఎన్డీటీవీ	(61.97)	8.68	128.24	118.43
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Date: April 25, 2025



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Mphasis Reports Highest QoQ Growth In The Past 3 Years In Q4, Cyient's Q4 A Miss On Revenue & Margin



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#4QWithCNBCTV18

MIDCAP I.T. TRACKER

Stock	Q4FY25 Performance	1-Yr Return
Persistent Systems	Hit	▲ 50%
Mphasis	Hit	▲ 12%
LTIMindtree	In-Line	▼ 3%
L&T Tech Svcs	Miss	▼ 18%
Cyient	Miss	▼ 40%



NIFTY 50
23894.80
↓ 1.45%



NSE
ADV 219 DEC 2336



0:26 / 2:34

Midcap IT In Focus Post Q4: Persistent Systems, Mphasis Beat Estimates; L&T Tech, Cyient Miss



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CNBC REAL-TIME

Stock	Price	Change	% Change
ALPHABET CLASS A GOOGL	166.13	+6.85	+4.30% ▼
REDDIT RDDT	115.36	+3.11	+2.77% ▼
SNAP SNAP	8.46	+0.13	+1.56% ▼
META PLATFORMS META	547.04	+13.89	+2.61% ▼

▲ EXTENDED HOURS

EARNINGS ALERT | **ALPHABET Q1 GOOGLE ADVERTISING REVENUE**
\$66.89B VS. \$66.61B EST

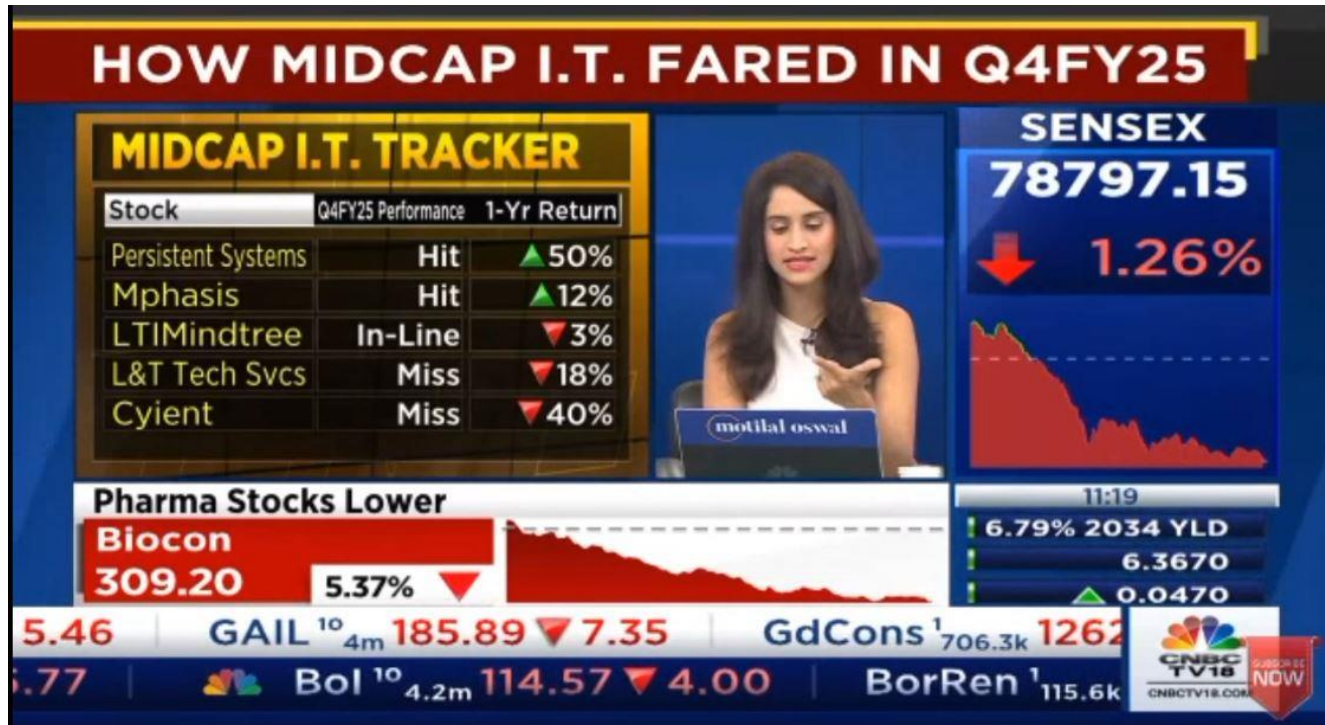
Mphasis Q4 | Net Profit At ₹446.4 Cr Vs
CNBC-TV18 Poll Of ₹444 Cr

1.00 ▲ 340.00 | SRF 110 646.2k 3038.50 ▲ 37.90 | TATA 51 | **CNBC TV18**

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CNBC-TV18 STOCKS BOARD

MPHASIS
Q4FY25 Highlights

- Highest QoQ growth in past 3 years

Hero MotoCorp
3960.00
0.14% ▲

Stocks To Watch
Hero Moto: Launches Four New Products In Sri Lanka

09:12
NIFTY BANK
55233.55
▲ 32.15

SAIL ¹⁰ 59.6k **118.60** ▲ 0.57 | **SamvM** ¹ 23.7k **135.5**

.20 | **Campus** ⁵ 1.3k **249.09** ▼ 0.01 | **CAMS** ¹⁰ 1.

CNBC TV18 **DISCOVER NOW**

Channel: CNBC TV18

Show: [CNBC TV18 Midcap Mantra 25 April 2025 02min 44sec Mphasis - Q4 Review on IT Sector](#)13.42pm

Date: April 25, 2025



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Show: [CNBC TV18 Bazaar Open Exchange 25 April 2025 58sec Mphasis Q4 Highlight 09.12am](#)

Date: April 25, 2025



FED'S RATE PATH OUTLOOK **BAZAAR MORNING CALL**

WILL FED CUT RATES?
JPMorgan Says

- Fed will be more focussed on their full employment mandate

Mphasis
2468.10
1.56% ▼

Stocks To Watch
Mphasis: Highest QoQ Rev Growth In Past 3 Yrs, Growth Led By BFSI & TMT Verticals

Fri, 25 Apr
NIFTY
IMPLIED OPEN
▲ 136.00

B² 25.5m 102.70 ▼ 0.31 | PVRInx¹⁰ 640.1k 1012.10 ▲ 29.55
▼ 17.80 | SunFast¹ 61.9k 938.50 ▲ 1.20 | SunFin¹⁰

 **CNBC TV18** 

Channel: CNBC TV18

Show: [CNBC TV18 Scroll 25 April 2025 60sec Mphasis - Highest QoQ Rev Growth In Past 3Yrs, Growth Led By BFSI & TMT Verticals 08.13am](#)

Date: April 25, 2025



Channel: ET Now

Show: [Mphasis Q4 Earnings: Highest Growth In 12 Quarters, What's The Outlook Going Ahead? Mgmt Discusses](#)

Date: April 25, 2025



Mphasis Q4 Earnings: Highest Growth In 12 Quarters, What's The Outlook Going Ahead? Mgmt Discusses



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Date: April 25, 2025



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Show: [ET Now Market Fatafat 25 April 2025 02min 35sec Mphasis Q4 Review 13.54pm](#)

Date: April 25, 2025



Channel: ET Now

Show: [ET Now First Trade 25 April 2025 08min 27sec Mr. Nitin Rakesh -CEO & Mr. Aravind Viswanathan - CFO, Mphasis 09.55am](#)

Date: April 25, 2025



Channel: ET Now

Show: [ET Now First Trade 25 April 2025 23sec Mphasis Q4 Review 09.07am](#)

Date: April 25, 2025



Channel: ET Now

Show: [ET Now The Market 25 April 2025 12sec Mphasis Q4 Review 08.33am](#)

Date: April 25, 2025



Channel: ET Now

Show: [ET Now Market Cafe 25 April 2025 12sec Mphasis Q4 Review 07.50am](#)

Date: April 25, 2025



Channel: ET Now

Show: [ET Now Scroll 25 April 2025 02min Mphasis Q4 Earnings 07.03am](#)

Date: April 25, 2025



The screenshot shows a news broadcast from ET Now. The top banner reads "PAHALGAM MASSACRE LIMITED STRIKES OR FULL-SCALE INVASION?". Below this, a large text box states "PAHALGAM: RATTLED PAK REACTS" and "#1 PAHALGAM ATTACK UPDATES". A sub-headline reads "Pak Media Reports Decisions Of Security Committee Meet". On the right, a male anchor is visible. A "POWERED BY TATA TEA PREMIUM" logo is present. The bottom section features a yellow bar for "MPHASIS Q4" and a red bar stating "Cons PAT at ₹446 cr vs ₹428 cr, up 4.2% QoQ". The bottom-most ticker displays stock and commodity prices: "0.10 9.80", "ACTIVE STOCKS NOW", "AmbujaCem² 4.1m 572.00", "Natural Gas Futures 188.00", "NCC² 3.5m 2", and the ET Now logo with "@ETNowLive 7:03 AM LIVE".

PAHALGAM MASSACRE LIMITED STRIKES OR FULL-SCALE INVASION?

PAHALGAM: RATTLED PAK REACTS

#1 PAHALGAM ATTACK UPDATES

Pak Media Reports Decisions Of Security Committee Meet

POWERED BY TATA TEA PREMIUM

MPHASIS Q4

Cons PAT at ₹446 cr vs ₹428 cr, up 4.2% QoQ

0.10 9.80 **ACTIVE STOCKS NOW** → AmbujaCem² 4.1m 572.00

ET NOW @ETNowLive 7:03 AM LIVE

Natural Gas Futures 188.00 NCC² 3.5m 2

Channel: NDTV Profit

Show: [NDTV Profit India Market Close 25 April 2025 04min 40sec Mphasis Q4 Review - Mgmt To NDTV](#)
[14.09pm](#)

Date: April 25, 2025



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Date: April 25, 2025



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Show: [NDTV Profit India Market Open 25 April 2025 48sec Mphasis Q4 Review 08.33am](#)

Date: April 25, 2025

THE STOCKS WE ARE WATCHING CLOSELY TODAY!

ON PROFIT WATCHLIST

Aavas Fin	Strong NII growth
Ami Organics	Ex-Stock Split 1:2
Axis Bank	Credit costs decline
Macrotech Dev	Robust pre-sales growth
Mphasis	BFSI show strong CC growth

FACTORS TO WATCH

#1

S&P 500, Nasdaq Close Higher For Third Straight Day

You Are Watching

hindi.ndtvprofit.com



STOCKS TO WATCH TODAY

Kush Bohra, Kushbohra.Com

Coming Up NEXT

STOCKS TO WATCH

Ola Electric	Ola Electric: MoRTH Sends Show Cause To Ola Electric Over Issue Of Missing Trade Certificates
--------------	---

SHANGHAI

3296.94 ▼ 0.35

Apr 25 08:33:41am

Channel: NDTV Profit

Show: [NDTV Profit Scroll 25 April 2025 60sec Mphasis Earnings Concall 08.39am](#)

Date: April 25, 2025



ENTERING A SELECTIVE BULL MARKET: MEHTA **Q4 EARNINGS**

April 25

Dr. Lal Path Labs
Lloyds Metals

YES BANK

STRONG, SMOOTH QUARTER **Coming Up 01:10:44**

Nitin Rakesh, Mphasis

EARNINGS CONCALL MPHASIS

Mphasis **Artificial Intelligence Driving Large Deal Pipeline**

2468.10 **▼ 1.56%**

NASDAQ-100
19214.40 **▲ 521.14**

ndtvprofit.com
Apr 25 08:39:16am

You Are Watching

Channel: NDTV Profit

Show: [NDTV Profit India Market Open 25 April 2025 17sec Mphasis Q4 Review 09.01am](#)

Date: April 25, 2025

KEEP TICKET SIZE SMALL IF YOU MUST TRADE: KUSH

FACTORS TO WATCH

#8

Axis Bank Net Profit Dips To ₹7118 Cr, Beat Estimate

MPHASIS

2499.00

+30.90

1.25%

vol: 791

STRONG, SMOOTH QUARTER

Nitin Rakesh, Mphasis

Coming Up 00:48:18

MARKET PRE-OPEN

RIL	HDFC Bk	Tata Motors	Axis Bk
1310.00 ▲ 0.65%	1822.40 ▼ -4.92%	666.50 ▼ -0.28%	1185.00 ▼ -1.83%

hindi.ndtvprofit.com

SENSEX

79494.42 ▼ 307.01

Apr 25 09:01:41am

Channel: NDTV Profit

Show: [NDTV Profit Scroll 25 April 2025 60sec Mphasis Q4 Earnings 07.24am](#)

Date: April 25, 2025



THE BIG? QUESTION WHAT NEXT AFTER INDIA'S DIPLOMATIC MESSAGE TO PAKISTAN?

Fmr Consul General, Karachi NDTV Profit Fmr Ambassador To Pakistan

MORGAN STANLEY VIEW ON MPHASIS

Mphasis 2468.10 ▲ 1.56%

Q4 Results: In-Line Set Of Numbers In A Weak Environment

hindi.ndtvprofit.com

NIFTY BANK FUT
55326.40 ▲ 125.00

Apr 25 07:24:23am

Channel: Zee Business

Show: [Anil Singhvi's Analysis on Axis Bank, Tech Mahindra, Mphasis, SBI Life, Cyient, IEX](#)

Date: April 25, 2025



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Online		
Date	Publication/ Portal	Headline
April 25, 2025	PTI	Mphasis Q4 profit rises 13.6 pc to Rs 446 crore
April 25, 2025	Business Standard	Mphasis consolidated net profit rises 13.55% in the March 2025 quarter
April 25, 2025	Business Standard	Market decline for 2nd day; broader mrkt underperforms
April 25, 2025	Business Standard	Mphasis Q4 results: Net profit rises 13.6% to ₹446.5 cr on BFSI-led growth
April 25, 2025	Business Standard	Sensex slumps 946 pts; Nifty below 23,950; VIX soars 5%
April 26, 2025	The Economic Times	Mphasis to focus on large AI-led deals, says CEO
April 26, 2025	ET CIO	Mphasis to focus on large AI-led deals, says CEO
April 25, 2025	MoneyControl	Mphasis Standalone March 2025 Net Sales at Rs 2,248.32 crore, down 0.31% Y-o-Y
April 25, 2025	MoneyControl	Mphasis Consolidated March 2025 Net Sales at Rs 3,710.04 crore, up 8.73% Y-o-Y
April 25, 2025	The Hindu Business Line	Q4 Results Live: Reliance Industries Q4 revenue may dip, shares off day's high, Maruti, Hindustan Zinc, Shriram Finance, Tata Tech to announce Q4 results, Axis Bank, SBI Cards tumble post Q4 results, SBI Life soars
April 25, 2025	The Hindu Business Line	Mphasis Q4 net profit jumps 13.6% y-o-y; CEO bets on value-led growth amid static tech spending
April 25, 2025	The Hindu Business Line	Mphasis Q4FY25 net profit jumps 13.6% y-o-y; banking, insurance and TMT lead growth
April 25, 2025	The Hindu Business Line	Mphasis Q4 profit rises 13.6% to ₹446 cr
April 25, 2025	The Hindu Business Line	Q4 Results April 25 Highlights: Maruti Q4 net profit dips, Hindustan Zinc profit jumps 47%, Reliance Industries Q4 revenue may dip, Shriram Finance, Motilal Oswal, SBI Cards tumble, Axis Bank off day's low, SBI Life shines
April 25, 2025	CNBC TV18	Mphasis Q4 Results: Highest sequential growth in three years; deal wins strong
April 25, 2025	CNBC TV18	Midcap IT Q4 Review: Persistent, Mphasis shine; LTTS, Cyient disappoint
April 25, 2025	CNBC TV18	Q4 Results Live Updates: RIL ends flat ahead of earnings, RBL Bank's net profit drops despite higher other income
April 25, 2025	NDTV Profit	Mphasis Shifts Focus To Client-Centric Micro Aspects Amid Macro Volatility, Says CEO
April 25, 2025	NDTV Profit	Mphasis Q4 Results Review: Dolat Capital Cautiously Optimistic Amid Macro Headwinds; Maintains 'Buy'
April 25, 2025	ET NOW	Rs 57 dividend DECLARED in quarterly results; It is BSE 200 IT company
April 25, 2025	The Financial Express	Mphasis sees sharp surge in AI-led business momentum
April 25, 2025	News 18	Mphasis sees sharp surge in AI-led business momentum

April 25, 2025	Business Today	Dividend Alert: IT Company Announces Rs 57 Cash Reward For FY25, Check Details
April 25, 2025	Republic World	Mphasis shares defy market crash today, here's why
April 25, 2025	Analytics India Magazine	Mphasis Share Price Rises 2% After IT Company Announces Rs 57 Per Share Final Dividend - Check Payment Date
April 25, 2025	Outlook Money	Nifty IT Closes Higher, As All Other Sectoral indices End In Red - Here's Why
April 25, 2025	MSN (Business Today)	Mphasis shares defy market crash today, here's why
April 24, 2025	MSN (The Financial Express)	Q4 Results Live Updates: HUL, Nestle India, Tech Mahindra, Axis Bank, others releasing Q4 numbers today
April 25, 2025	MSN (The Economic Times)	Mphasis to focus on large AI-led deals, says CEO
May 4, 2025	Moneycontrol Pro	Mphasis: Strong quarter, cautious outlook

Print			
Date	Publication	Edition	Headline
April 26, 2025	The Economic Times	Across Editions	Mphasis to Focus on Large AI-led Deals, says CEO
April 26, 2025	The Economic Times	Across Editions	Industry will Lose Revenue in One Place, Gain in Another: Mphasis CEO on AI Impact
April 26, 2025	The Hindu Business Line	Across Editions	Mphasis Q4 net jumps 13.6% y-o-y on TMT-led growth
April 27, 2025	Financial Express	Across Editions	Mphasis sees sharp rise in AI-led business momentum
April 26, 2025	Eenadu	Across Editions	January March Quarterly Results

Date	Publication	Headline
Electronic		
April 25, 2025	CNBC TV18	Mphasis Reports Highest QoQ Growth In The Past 3 Years In Q4, Cyient's Q4 A Miss On Revenue & Margin
April 25, 2025	CNBC TV18	Midcap IT In Focus Post Q4: Persistent Systems, Mphasis Beat Estimates; L&T Tech, Cyient Miss
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April 25, 2025	CNBC TV18	CNBC TV18 Scroll 25 April 2025 60sec Mphasis - Highest QoQ Rev Growth In Past 3Yrs, Growth Led By BFSI & TMT Verticals 08.13am
April 25, 2025	CNBC TV18	CNBC TV18 Power Prep 25 April 2025 16sec Mphasis Q4 Review 07.39am
April 25, 2025	CNBC TV18	CNBC TV18 Bazaar Morning Call 25 April 2025 34sec Mphasis Q4 Review 08.30am
April 25, 2025	ET Now	Mphasis Q4 Earnings: Highest Growth In 12 Quarters, What's The Outlook Going Ahead? Mgmt Discusses
April 25, 2025	ET Now	ET Now Market @Noon 25 April 2025 01min 38sec Mphasis Q4 Review - Mgmt To ET Now 12.52pm
April 25, 2025	ET Now	ET Now Market Fatafat 25 April 2025 02min 35sec Mphasis Q4 Review 13.54pm
April 25, 2025	ET Now	ET Now First Trade 25 April 2025 08min 27sec Mr. Nitin Rakesh -CEO & Mr. Aravind Viswanathan - CFO, Mphasis 09.55am
April 25, 2025	ET Now	ET Now First Trade 25 April 2025 23sec Mphasis Q4 Review 09.07am
April 25, 2025	ET Now	ET Now The Market 25 April 2025 12sec Mphasis Q4 Review 08.33am
April 25, 2025	ET Now	ET Now Market Cafe 25 April 2025 12sec Mphasis Q4 Review 07.50am
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April 25, 2025	NDTV Profit	NDTV Profit India Market Close 25 April 2025 04min 40sec Mphasis Q4 Review - Mgmt To NDTV 14.09pm
April 25, 2025	NDTV Profit	NDTV Profit India Market Open 25 April 2025 10min 50sec Mr. Nitin Rakesh -CEO & Mr. Aravind Viswanathan - CFO, Mphasis 09.49am
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