



<u>Online</u>

Business Standard

Mphasis consolidated net profit rises 9.19% in the June 2025 quarter

Net profit of Mphasis rose 9.19% to Rs 441.70 crore in the quarter ended June 2025 as against Rs 404.51 crore during the previous quarter ended June 2024. Sales rose 9.06% to Rs 3732.49 crore in the quarter ended June 2025 as against Rs 3422.46 crore during the previous quarter ended June 2024. Particulars Quarter Ended Jun. 2025 Jun. 2024% Var.Sales 3732.493422.46 9 OPM %18.8318.07 -PBDT741.99642.33 16 PBT610.07537.32 14 NP441.70404.51 9



The Economic Times

Mphasis Q1 profit up 8.4% on-year on strong BFSI, TMT show

Mphasis reported strong deal wins. Quarterly total contract value (TCV) at \$760 million was the highest on record and up 138% from a year earlier. The management said 68% of these were AI-led.

Blackstone-backed mid-sized IT firm Mphasis Revenue for the quarter ended June 30 rose 9.2% YoY to Rs 3,732 crore, lifted by strong performance in its verticals serving the banking, financial services & insurance (BFSI) and technology, media & telecommunications sectors, despite a 50% fall in logistics & transportation business. On year, the revenue was almost flat.

Geographically, the growth was boosted by the Americas, which constitutes more than 80% of revenue share, and India, led by ramp ups in recent large deals. Mphasis reported strong deal wins. Quarterly total contract value (TCV) at \$760 million was the highest on record and up 138% from a year earlier. The management said 68% of these were AI-led.

Of the four large deals won in the June quarter, three were \$100 million contracts and one was \$50 million. Order from It saw a 47% increase in the banking and financial services (BFS) segment from a year earlier. Non-BFS orders rose 108%.

Operating margin was flat sequentially at 15.3% and a tad higher from 15% a year earlier. Industry experts estimate the IT sector to grow around 3-5% this fiscal year.

Mphasis shares ended 1.3% lower at Rs 2,619.55 on the BSE Friday.



ET NOW Markets

Mphasis shares in focus as PAT surges 8.4% YoY in Q1

The shares of Mphasis are likely to be in focus on Friday after the company reported an 8.4% year-on-year (YoY) gain in its Q1FY26 PAT at Rs 441.73 crore, while the same fell by 1.1% quarter-on-quarter (QoQ). The profit after tax (PAT) stands at Rs 442 crore, compared to Rs 446 crore in Q4FY25.

The company's revenue from operations for Q1FY26 rose marginally by 0.6% to Rs 3,732 crore, up from Rs 3,710 crore reported in the previous quarter.

Earnings before interest and tax (EBIT) for the quarter came in at Rs 571 crore, reflecting a 0.7% increase over Rs 567 crore recorded in Q4FY25. The EBIT margin remained stable at 15.3%, unchanged from the previous quarter, with a minor movement of 1 basis point.

Mphasis reported strong total contract value (TCV) wins in Q1FY26, with new deal wins reaching \$760 million, marking a 138% year-on-year growth and the highest-ever TCV secured by the company in a single quarter.

The company secured four large deals during the quarter—three exceeding \$100 million and one over \$50 million. The TCV wins were primarily driven by the Banking & Financial Services (BFS), Insurance, and Technology, Media and Telecom (TMT) sectors.

Of the total wins, 68% were AI-led, showcasing the company's increasing focus on artificial intelligence-driven solutions.

In terms of large deal wins (defined as those exceeding \$20 million in TCV), Mphasis recorded 79 such deals in Q1FY26, compared to 75 in Q4FY25 and 65 in Q1FY25, adding 14 new large deals over the past year



Money Control

MphasiS shares rise 2.92%, among top midcap gainers in early trade

Shares of MphasiS were trading at Rs 2,731.10 in Friday's early session, marking a gain of 2.92%. The stock is among the top gainers on the Nifty Midcap 150 index, as of 9:17 am.

The company's earnings per share (EPS) also saw an increase, with the EPS for the year ending March 2025 at Rs 89.87, compared to Rs 82.42 for the year ending March 2024.

Here is a summary of Mphasis's key consolidated financial data:

FINANCIAL YEAR	REVENUE (RS. CRORE)	NET PROFIT (RS. CRORE)
2021	Rs 9,722.31 Crore	Rs 1,216.81 Crore
2022	Rs 11,961.44 Crore	Rs 1,430.89 Crore
2023	Rs 13,798.50 Crore	Rs 1,637.92 Crore
2024	Rs 13,278.52 Crore	Rs 1,554.82 Crore
2025	Rs 14,229.99 Crore	Rs 1,702.14 Crore

The company's revenue for the year 2025 increased by approximately 7.17% compared to the previous year 2024. Similarly, the net profit saw an increase of about 9.47% in 2025 compared to 2024.

Quarterly Performance:

The company's recent quarterly performance also reflects growth. The revenue for the quarter ending March 2025 was Rs 3,710.04 Crore, up from Rs 3,412.05 Crore in the quarter ending March 2024. The net profit for the same period increased to Rs 446.49 Crore from Rs 393.22 Crore.

QUARTER	REVENUE (RS. CRORE)	NET PROFIT (RS. CRORE)
Mar 2024	Rs 3,412.05 Crore	Rs 393.22 Crore
Jun 2024	Rs 3,422.46 Crore	Rs 404.51 Crore
Sep 2024	Rs 3,536.15 Crore	Rs 423.33 Crore



Dec 2024	Rs 3,561.34 Crore	Rs 427.81 Crore
Mar 2025	Rs 3,710.04 Crore	Rs 446.49 Crore

Compared to the quarter ending in March 2024, the quarter ending in March 2025 shows an increase in revenue by approximately 8.73% and an increase in net profit by about 13.54%.

Key Financial Ratios:

Mphasis's book value per share stood at Rs 506.53 as of March 2025. The company's debt to equity ratio was 0.12 as of the year ending March 2025.

Corporate Actions:

Mphasis has consistently rewarded its shareholders through dividends. The company announced a final dividend of Rs 57 per share in April 2025, with the effective date for the dividend being July 9, 2025. Other corporate actions include bonus issues, with the most recent bonus issue occurring on April 11, 2005, in the ratio of 1:1.

The company announced a final dividend of Rs 57 per share in April 2025, with the effective date for the dividend being July 9, 2025.



Money Control

Mphasis Consolidated June 2025 Net Sales at Rs 3,732.49 crore, up 9.06% Y-o-Y

Reported Consolidated quarterly numbers for Mphasis are:

Net Sales at Rs 3,732.49 crore in June 2025 up 9.06% from Rs. 3,422.46 crore in June 2024.

Quarterly Net Profit at Rs. 441.70 crore in June 2025 up 9.2% from Rs. 404.51 crore in June 2024.

EBITDA stands at Rs. 783.81 crore in June 2025 up 13.25% from Rs. 692.09 crore in June 2024.

Mphasis EPS has increased to Rs. 23.22 in June 2025 from Rs. 21.40 in June 2024.

MphasiS shares closed at 2,653.50 on July 23, 2025 (NSE) and has given -11.82% returns over the last 6 months and -7.54% over the last 12 months.



Money Control Hindi

जून तिमाही में ₹441.7 करोड़ का शुद्ध मुनाफा, Mphasis के लिए FY26 की शानदार शुरुआत (FY26 starts on a strong note for Mphasis as it posts ₹441.7 crore net profit in June quarter)

Mphasis लिमिटेड ने 30 जून, 2025 को समाप्त तिमाही के लिए 441.7 करोड़ रुपये का कंसॉलिडेटेड नेट प्रॉफिट दर्ज किया, जबकि 30 जून, 2024 को समाप्त तिमाही के लिए यह 404.5 करोड़ रुपये था, जो साल-दर-साल 9.2 प्रतिशत की वृद्धि दर्शाता है। कंपनी का रेवेन्यू 3,732.49 करोड़ रुपये रहा, जो पिछले साल की इसी तिमाही में 3,422.46 करोड़ रुपये था।

मीट्रिक	Q1 FY26	Q1 FY25	YoY बदलाव	Q4 FY25	QoQ बदलाव
रेवेन्यू	3,732.49	3,422.46	+9.06 प्रतिशत	3,710.04	+0.61 प्रतिशत
अन्य आय	80.95	73.55	+10.06 प्रतिशत	59.96	+35.01 प्रतिशत
कुल आय	3,813.44	3,496.01	+9.08 प्रतिशत	3,769.96	+1.15 प्रतिशत
टैक्स से पहले प्रॉफिट	610.07	537.32	+13.54 प्रतिशत	591.10	+3.21 प्रतिशत
टैक्स खर्च	168.37	132.81	+26.77 प्रतिशत	144.61	+16.43 प्रतिशत
टैक्स के बाद प्रॉफिट	441.70	404.51	+9.19 प्रतिशत	446.49	-1.07 प्रतिशत

वित्तीय प्रदर्शन

Mphasis लिमिटेड का 30 जून, 2025 को समाप्त तिमाही के लिए कंसॉलिडेटेड रेवेन्यू 3,732.49 करोड़ रुपये रहा, जबिक पिछले वर्ष की इसी तिमाही में यह 3,422.46 करोड़ रुपये था। इसी अविध के लिए कुल आय 3,813.44 करोड़ रुपये थी, जो साल-दर-साल 3,496.01 करोड़ रुपये से अधिक है। टैक्स से पहले प्रॉफिट 610.07 करोड़ रुपये रहा, जबिक टैक्स के बाद प्रॉफिट 441.70 करोड़ रुपये रहा।

सेगमेंट रिपोर्टिंग

कंपनी के बिजनेस सेगमेंट में बैंकिंग और फाइनेंशियल सर्विसेज, लॉजिस्टिक्स और ट्रांसपोर्टेशन, टेक्नोलॉजी मीडिया और टेलीकॉम, इंश्योरेंस और अन्य शामिल हैं। बैंकिंग और फाइनेंशियल सर्विसेज के लिए सेगमेंट रेवेन्यू 19,679.28 मिलियन रुपये, लॉजिस्टिक्स और ट्रांसपोर्टेशन के लिए 2,170.93 मिलियन रुपये, टेक्नोलॉजी मीडिया और टेलीकॉम के लिए 6,757.20 मिलियन रुपये, इंश्योरेंस के लिए 5,105.00 मिलियन रुपये और अन्य के लिए 3,629.02 मिलियन रुपये था।

अधिग्रहण और निवेश

10 अक्टूबर, 2024 को, Mphasis कॉरपोरेशन, जो पूरी तरह से स्वामित्व वाली सहायक कंपनी है, ने 1,396.03 मिलियन रुपये के बदले EDZ सिस्टम के साइबर सुरक्षा व्यवसाय पर नियंत्रण हासिल कर लिया। 12 फरवरी, 2025 को, Mphasis कॉरपोरेशन ने 2,266.78 मिलियन रुपये में tsQs Inc के सॉफ्टवेयर टेस्टिंग व्यवसाय पर नियंत्रण प्राप्त कर लिया। 3 जुलाई, 2025 को, Mphasis कॉरपोरेशन ने Aokah Inc. में 26 प्रतिशत हिस्सेदारी 4 मिलियन अमेरिकी डॉलर में हासिल करने के लिए एक स्टॉकहोल्डर्स एग्रीमेंट किया और Locate Software Inc के साथ उनके डिजिटल ट्रांसफॉर्मेशन बिजनेस को 8.4 मिलियन अमेरिकी डॉलर में हासिल करने के लिए एक फ्रेमवर्क एग्रीमेंट किया, हालाँकि बाद वाला ट्रांजेक्शन बोर्ड मीटिंग की तारीख तक पूरा नहीं हुआ था।



अन्य मुख्य बातें

1.	बोर्ड ऑफ डायरेक्टर्स ने 31 मार्च, 2025 को समाप्त वर्ष के लिए 57 रुपये प्रति इक्विटी शेयर के फाइनल डिविडेंड का
	प्रस्ताव रखा था, जिसे 24 जुलाई, 2025 को शेयरधारकों ने मंजूरी दे दी।

2.	1 अप्रैल, 2024 से प्रभावी, कंपनी ने इनकम टैक्स एक्ट,	, 1961 की	धारा 115BA	५ के प्रावधान	ां को	लागू करते	हुए इनकम
	टैक्स खर्चों को मान्यता दी है।						



Money Control Hindi

हर शेयर पर Mphasis बांटेगी ₹57 डिविडेंड, एजीएम में मिली मंजूरी (Mphasis will distribute ₹ 57 dividend on every share, approved in AGM)

Mphasis लिमिटेड ने 24 जुलाई, 2025 को अपनी 34वीं वार्षिक आम बैठक (AGM) आयोजित की, जिसमें शेयरधारकों ने ₹57 प्रति इक्किटी शेयर के फाइनल डिविडेंड की घोषणा सहित सभी प्रस्तावों को मंजूरी दी। वीडियो कॉन्फ्रेंसिंग के माध्यम से आयोजित इस बैठक में श्री अमित दलिमया, श्री अमित दीक्षित और श्री मार्शल जान लक्स को निदेशक के रूप में फिर से नियुक्त किया गया, जो रोटेशन के आधार पर सेवानिवृत्त हुए थे।

डिविडेंड की डिटेल्स

विवरण	डिटेल्स
डिविडेंड प्रति शेयर	₹57.00

एजीएम की कार्यवाही

Mphasis लिमिटेड की 34वीं वार्षिक आम बैठक 24 जुलाई, 2025 को सुबह 9:00 बजे (IST) वीडियो कॉन्फ्रेंसिंग के माध्यम से आयोजित की गई और सुबह 10:30 बजे (IST) संपन्न हुई। यह मीटिंग कॉरपोरेट मामलों के मंत्रालय (MCA) और भारतीय प्रतिभूति और विनिमय बोर्ड (SEBI) द्वारा जारी किए गए सर्कुलर, साथ ही कंपनी अधिनियम, 2013 के लागू प्रावधानों के अनुपालन में आयोजित की गई थी।

मुख्य प्रतिभागी

बैठक की अध्यक्षता सुश्री जान कैथलीन हायर ने की, जिन्होंने संयुक्त राज्य अमेरिका से वीडियो कॉन्फ्रेंस के माध्यम से भाग लिया। उपस्थित अन्य निदेशकों में श्री नितिन राकेश (सीईओ और प्रबंध निदेशक), सुश्री मौरीन ऐनी इरास्मस, श्री सुनील गुलाटी, श्री गिरीश परांजपे, श्री मार्शल जान लक्स, सुश्री कोर्टनी डेला कैवा, श्री डेविड लॉरेंस जॉनसन, श्री अमित दीक्षित, श्री अमित दलमिया, श्री कबीर माथुर और श्री पंकज सूद शामिल थे।

मंजूर किए गए प्रस्ताव

शेयरधारकों ने 31 मार्च, 2025 को समाप्त वर्ष के लिए स्टैंडअलोन और कंसॉलिडेटेड फाइनेंशियल नतीजे को अपनाया, साथ ही बोर्ड और ऑडिटर्स की रिपोर्ट को भी मंजूरी दी। इसके अतिरिक्त, उन्होंने कंपनी के सेक्रेटेरियल ऑडिटर के रूप में श्री एस पी नागराजन की 5 साल की अवधि के लिए नियुक्ति को मंजूरी दी और बोर्ड को उनके पारिश्रमिक को तय करने के लिए अधिकृत किया।



ई-वोटिंग प्रक्रिया

कंपनी सचिव, श्री मयंक वर्मा ने सदस्यों को ई-वोटिंग प्रक्रिया के बारे में जानकारी दी। कट-ऑफ तारीख 17 जुलाई, 2025 तक शेयर रखने वाले सभी सदस्यों के लिए एनएसडीएल ई-वोटिंग प्लेटफॉर्म के माध्यम से ई-वोटिंग की सुविधा की व्यवस्था की गई थी। रिमोट ई-वोटिंग की अविध 19 जुलाई, 2025 को शुरू हुई और 23 जुलाई, 2025 को समाप्त हुई। श्री एस पी नागराजन ने ई-वोटिंग प्रक्रिया के लिए स्क्रूटिनिजर के रूप में कार्य किया।

पुनः निर्वाचित निदेशक

श्री अमित दलिमया (DIN: 05313886), श्री अमित दीक्षित (DIN: 01798942), और श्री मार्शल जान लक्स (DIN: 08178748) को रोटेशन के आधार पर सेवानिवृत्त होने के बाद, निदेशक के रूप में फिर से नियुक्त किया गया।



CNBC TV 18

Mphasis Q1 Results: Strong deal wins, pipeline may offset revenue growth miss

Shares of Mphasis Ltd. gained on Friday, July 25, after the company reported its first quarter earnings after market hours on Thursday. Revenue growth of 1% for the quarter, on a sequential and constant currency basis, was lower than the expectations of a 1.5% growth.

The company's earnings before interest and taxes (EBIT) margin remained unchanged from the March quarter, at 15.3%.

Mphasis reported a profit after tax of ₹441.7 crore in the June quarter, compared to ₹446.5 crore in the previous quarter and ₹404.5 crore in the same period last year.

Its rupee revenue came in at ₹3,732.4 crore in the June quarter in comparison to ₹3,710 in the fourth quarter of FY25 and ₹3,422.5 crore in the first quarter of last fiscal.

Order pipeline

Guidance

Mphasis reported its largest-ever total contract value (TCV) wins at \$760 million in the first quarter compared to a four-quarter average of \$320 million. This is its largest ever order-pipeline, 68% of which is AI-driven.

It won four large deals in the June quarter, including three \$100 million contracts and one worth \$50 million. Its banking and financial services (BFS) orders increased 47% compared to the previous year, while non-BFS orders were up 108%.

Its large deals pipeline was up 40% sequentially and 154% from the June quarter of the previous fiscal.

Logistics and Transportation revenue declines

Mphasis' logistics and transportation revenue declined 46.2% sequentially. It was impacted by customer-specific investment. However, the company said significant new deals are in the pipeline in this vertical. Growth was led by insurance, as it grew by 20.4% from the previous quarter. Meanwhile, BFS and technology media and telecom (TMT) grew 6.7% and 2.5%, respectively, from the last quarter.

Mphais expects to grow at double the industry pace, on the back of its first quarter performance and steady conversion of TCV to revenue.

The company reported a steady ramp-up of large deals in the ongoing quarters. Its target operating (EBIT) margin is within the 14.75%-15.75% band.

Mphasis' top 1-10 clients grew 7.6% in the last 12 months, while top 11-30 grew 7.4%. Mphasis shares were up 3.38% at ₹2,743.1 apiece around 9.20 am on Friday, July 25.



CNBC TV 18

Mphasis shares gain after multiple upgrades, raised targets by analysts post Q1 results

Shares of Mphasis Ltd. gained on Monday, July 28, after multiple analysts covering the stock not only gave it upgrades, but also raised their price targets the stock. Analysts have projected a potential upside of up to 33% on the stock post its first quarter earnings.

Brokerages Jefferies and Morgan Stanley have upgraded their ratings on the stock and have raised their price targets, along with Nuvama, to up to ₹3,500 per share. The stock ended the previous session at ₹2,631.1 apiece.

Jefferies

Jefferies has upgraded its rating on the stock to "buy" from "hold" and have raised their target price to ₹3,100 per share from ₹2,360 earlier.

It said the company's first quarter earnings were in-line with estimates, but strong deal bookings were a key positive surprise.

With strong deal wins, high exposure to the banking, financial services and insurance (BFSI) vertical where spends are picking up and a key overhang in the logistics vertical are now behind, Mphasis' revenue growth outlook is looking up, Jefferies said.

It has raised the FY26 to Fy28 revenue to earnings-per-share estimates by 1-2% and expect 12% earnings per share compound annual growth rate (CAGR) over FY26-28 estimates.

Morgan Stanley

Morgan Stanley has upgraded its rating on Mphasis to "overweight" and has raised its price target to ₹3,500 per share from ₹2,650 apiece.

It said it does not expect strong deal wins the first quarter to be a one-quarter wonder and this should set stage for strong quarterly growth cadence ahead.

The drag from the logistics vertical could be behind, which would remove a key overhang, the brokerage said. Improving growth trends create a re-rating potential for Mphasis and it now expects the stock to trade at a premium to LTIMindtree, implying strong upside potential, according to Morgan Stanley.

Nuvama

The brokerage has a "buy" rating on the Mphasis stock and has raised its price target to ₹3,250 per share from ₹2,950 apiece.

The brokerage added the growth in the BFSI and technology, media and telecom (TMT) verticals was rock-solid. With the logistics vertical bottoming out this quarter, the overhang of it dragging down overall growth is also gone, Nuvama said.

Of the 38 analysts that have coverage on the stock, 22 have a "buy" rating, 10 have a "hold" rating and six have a "sell" rating.

Mphasis shares were trading 2.9% higher at ₹2,701.2 apiece at 9.45 am on Monday, July 28. The stock has declined 5.2% this year, so far.



CNBC TV18

Mphasis eyes 2x industry growth in FY26 backed by record deal wins

Mphasis is aiming to grow at twice the pace of the IT industry, driven by a record \$760 million in net new deals in Q1 FY26 and a strong pipeline, CEO Nitin Rakesh told CNBC-TV18.

"We are pegging it to 2x at this point," he said, highlighting that the company's confidence comes from the visibility offered by the order book and recent deal conversions. The deal wins in Q1 were over 100% higher year-on-year, and significantly up from \$390 million in the previous quarter.

While the macroeconomic environment remains uncertain, Rakesh said the company is focused on execution at the micro level. "If we have the right propositions, the right client needs identified, and take a very account-specific, deal-by-deal approach, we should be able to grow despite the macro," he said.

A key engine of growth is artificial intelligence. Around 68% of Mphasis' deal pipeline is AI-related, spanning areas such as developer productivity, contact center transformation, claims, underwriting, and IT support. "It's more about applied tech," Rakesh said. "We are not going out there and building new LLMs... this is really more about infusing tech orchestration with people to deliver value."

Large deals remain central to Mphasis' strategy. The company closed four large deals in the June quarter, three of which exceeded \$100 million. "For us, a large deal is \$20 million or above," Rakesh clarified, adding that the \$50–\$200 million range is a sweet spot.

Despite investments in AI and client-specific initiatives, margins held steady at 15.3% in Q1, said CFO Aravind Viswanathan. "We kept it flat, largely driven by improved utilisation, which compensated for some of the investment spend," he noted. The company continues to operate within its guided range of 14.75% to 15.75%.

On the impact of AI on margins, Rakesh said its early days but expects operating leverage as solutions become more repeatable and scalable. "That gives us the ability to either pass back to the customer or get more competitive," he explained.

Mphasis also sees generative and agentic AI as an opportunity rather than a threat. While applying AI to existing work can be deflationary, it is also making new business cases viable. "It's unlocking deals that were too expensive, took too long, or had too much risk," said Rakesh.

Mphasis reported Q1 FY26 revenue of ₹3,732.4 crore, up 1% sequentially, while Profit After Tax came in at ₹441.7 crore. EBITDA margin remained flat at 15.3%, and constant currency revenue also grew by 1% over the previous quarter.

Below is the verbatim transcript of the interview.

Q: The Q1 FY26 performance itself was good. It was better than expected. You're talking about outpacing industry



growth as well, and also steady conversion of TCV to revenue. You're saying that you'll outpace industry growth. Do you want to put a number to that?

Rakesh: We called out kind of a 2x-to-industry growth number right now, and it's driven mostly by our own order book as well as the pipeline. I mean, we had a record order book quarter in Q1 at \$760 million in net new deals, which is over 100% YoY, and we had \$390 million last quarter. So, I think the pipeline had been building up for the last two quarters, and we are glad that we were able to convert that into actual deals. Some of that translated into revenue growth within the quarter as well, and it gives us a little bit more visibility over the next couple of quarters. So, I think that's what's driving it. We are pegging it to 2x at this point. Last quarter, we had called for above industry. So, I think the confidence really comes from the ability to look at what the order book holds and what the pipeline holds.

Q: What about the macros? Are they improving on the ground?

Rakesh: About a year ago, we decided that in an uncertain macro, we have to focus on the micro. What that really means is, if we have the right propositions, if we have the right client needs identified, and if we take a very inclined, account-specific, deal-by-deal approach, we should be able to find a way to at least continue to grow the business, despite the macro being what it is, because we can't control the macro.

Q: Last time you said that you're focusing on smaller deals, not going after the big ones. And there is enough action happening. Maybe I'm not characterising it correctly, but my point is, you're kind of looking at not the mega billion-dollar multi-year kind of things, but there's enough happening in terms of smaller-sized deals. And we have some numbers — that in the pipeline, 68% of the deals are AI-related. Is this about applying AI, implementing AI like generative AI across clients, or something else?

Rakesh: I think when we said that we are focusing on large deals — for us, a large deal is \$20 million or above. Even in Q1, we had four large deals, three of them over \$100 million. I think that's kind of a very good sweet spot for us to operate in — in the \$50 to \$200 million range. And there is a bunch of deals in the pipeline, even today, that qualify for that. So just to clarify, small deals don't necessarily mean \$1-2 million deals.

On the AI-led pipeline — this is a combination of a few things. As clients have gone through the last two years and looked at the ability to actually use AI to impact their tech and their operations, there is now a pretty strong appetite and a top-down push to make these more enterprise-wide. Whether it's applying AI to get productivity, contact centre transformation, developer productivity, or applying AI to see how they run their operations — both tech and ops, claims, underwriting, support, production support, maintenance, IT help desk.

So, for us, it's more about applied tech. We are not going out there and building new LLMs because that's not what we need to do. There are enough and more available for us to apply. So, this is really more about infusing an element of tech orchestration and bringing them together with people to deliver a solution that provides the value the customer is looking for.

Q: I wanted to come to the margin picture and what this infusion of AI means for margins. Then there are other factors which maybe Aravind can talk about, which are impacting margins. You've been holding fairly comfortably



around the 15% level, but going forward — and this is not a question only for the next quarter, but say, over the course of the next year or year and a half — what will this greater AI integration mean for your margins?

Rakesh: Again, I think it's a little bit too early to tell. We are still in the early stages of adopting a lot of these solutions, but there's definitely some play that gives us the ability to infuse the platform or codify our solution into a set of repeatable tools. That definitely gives us a little bit of operating leverage that we can use to either pass back to the customer or get more competitive, so we don't need to really drop our margin to win a \$150 million deal.

That's been established over the last two or three quarters, because you just pointed out that we've held our margins quite tightly. Whether that gives us the opportunity to expand margins over the medium to long term — I think we'll address that as we get a little bit more comfortable with scaling these deals across multiple customers.

Q: But on the other factors impacting margins — Aravind, I mean general competitiveness in deals, wage costs, and overall operating costs. Are you comfortable and confident about keeping margins here? Is there any scope for improvement in margins excluding AI?

Viswanathan: We kept our margins flat in the quarter gone by — we kept it at 15.3% — largely driven on the back of significant improvement in utilisation, which kind of compensated for some amount of client-specific investments and AI-specific investments we've been making. From a range standpoint, what we've said is that we would operate between the 14.75% to 15.75% range, and we are probably right bang in the middle of that.

I don't see a reason for a big change. Obviously, like Nitin said, as we ramp up these deals and win more, it'll be important to see how we navigate. I don't think the traditional levers are going to swing it too much. But obviously, Al would be something interesting to see — how it plays out from a margin standpoint.

Q: There are two parts to AI work: one is orchestrating AI, which is new work, and then there's using AI to do your existing bread-and-butter work. So, the latter is deflationary; the former, we don't know yet. But this agentic AI — do you think it'll impact AI orchestration work itself, because you'll have these AI agents orchestrating all that? Do you see disruption?

Rakesh: I mean, to us, the value stream of AI actually cuts across. If you look at the stack that enterprises need to build, and there is definitely an AI engineering element to that, we are actually calling it the Mphasis AI Superhighway as a solution. What that really means is you need to create an environment where you have the ability for an enterprise to offer these services to their internal users, for them to build AI applications on top of.

I don't think that can be disrupted by agentic AI because that's an engineering exercise. It can be done efficiently using AI agents, but it requires an element of design, governance, and execution that cannot be fully automated using these agents.

Applying agentic AI or generative AI to existing solutions — you can call it deflationary. But the way we look at it is that it's unlocking deals that were probably not conducive to ROI earlier because they were either too expensive, took too long, or had too much risk. So, it's actually opening up a new addressable market, even within our existing book of business.



NDTV Profit

Mphasis' Q1 Deal Wins Reflect Big Bet On Al

Mphasis Ltd., which posted its first quarter earnings late on Thursday, is seemingly betting big on artificial intelligence. Around 68% of the deals won by the company in the April-June period are AI-led. The IT firm clocked its highest-ever total contract value of \$760 million in Q1 FY26, nearly double from \$390 million in the previous quarter. Mphasis' revenue during the quarter under review ccame in at Rs 3,732.4 crore, which is up 0.6% sequentially.

The margins remained flat at 15.26%.

The AI Shift: From Edge to Centre

Mphasis' Q1 results show more than just execution, as they signal a strategic pivot towards AI as the core business lever. The company has increased the share in AI-led contract wins from 30% a year ago to around 68% as of Juneend, with a rapidly expanding pipeline.

The company has over 250 AI/ML models available on major cloud marketplaces, has also developed proprietary AI platforms—NeoZeta, NeoCrux and NeoSaBa—that combine generative and agentic AI.

Client Mindset: Efficiency

First, AI-Funded From Within Enterprises are prioritising cost optimisation, efficiency, and vendor consolidation, with AI emerging as the answer to all three. Importantly, Mphasis highlighted that clients are funding AI initiatives from existing budgets, which indicates that AI has become mission-critical rather than experimental.

Outlook

The company introduced the Mphasis AI Superhighway solution, which aims to accelerate enterprise AI adoption, and 50-60% "faster time to market" and up to 90% accuracy rates. This could be an inflection point for the company, as AI deal ramp-ups is something to watch out for going ahead.



NDTV Profit

Mphasis Q1 Results Review: Dolat Capital Revises Rating To 'Add' On Recent Stock Run-Up — Check Target Price

Mphasis reported revenue of 1% CC QoQ (in-line), while INR revenue grew 0.6% QoQ. Growth was led by Direct biz (98% of rev.), which grew 1.1% QoQ in constant currency terms. Operating profit margin was flat at 15.3% (our estimate: 15.4%). NDTV Profit's special research section collates quality and in-depth equity and economy research reports from across India's top brokerages, asset managers and esearch agencies. These reports offer NDTV Profit's subscribers an opportunity to expand their understanding of companies, sectors and the economy.

Dolat Capital Report

We believe Mphasis Ltd. is well-positioned to remain on a healthy growth trajectory, driven by strong signs of pick-up in BFS (incl mortgage) and recovery in the non-BFS segment as well. Total contract value wins, and the pipeline However, we take cognizance of the weakened macro environment due to tariff disruption and expect delays in client decision-making and re-thinking of budgets, which may push out growth rates. Relative to peers, valuations are reasonable and supported by strong execution and commentary. Noting the recent run-up, we revise our rating to 'Accumulate' with target price of Rs 3,100 at ~28x FY27E earnings of Rs 110.8.



NDTV Profit

Mphasis Confident Of Achieving 14.75%-15.75% Ebit Margin In FY26 Backed By AI-Led Deals

Leading IT solution provider Mphasis is witnessing a robust increase in demand for artificial intelligence (AI)-led solutions as enterprises globally pivot towards efficiency-driven investments, according to its CEO, Nitin Rakesh.

The adoption of AI underpins the company's aim for achieving 14.75% to 15.75% Ebit margin in FY26, as per CFO Aravind Viswanathan.

"We've got a stated range of operating margins between 14.75% and 15.75%. Usually, deals, as we scale up and accelerate growth, are a tailwind for margins. All is an evolving world. You need a different scale of talent for Al, but it is also a margin lever," Viswanathan told NDTV Profit.

Rakesh noted that enterprises are increasingly prioritising AI strategies to achieve 20-25% efficiency gains, reducing reliance on additional headcount. He explained that the era of blanket budgets for IT projects is over. In its place is a more rigorous, programme-by-programme approval process where the return on investment (ROI) is paramount.

"Every enterprise is now looking at AI and saying, okay, where is my efficiency? We really don't need to add more headcount. We should find 20-25% efficiency through the use of these tools. Every deal has to have an element of efficiency and savings in there," the CEO emphasised.

This shift comes as companies are transitioning from experimentation to integrating AI into their core operations, three years after the launch of OpenAI's ChatGPT.

Mphasis reported its highest ever Total Contract Value (TCV) wins of \$760 million (about Rs 6,579 crore) in Q1FY26, of which 68% is AI-driven. The CEO attributed this to the company's ability to bundle AI into its offerings, particularly in areas like cloud adoption, data platforms and application modernisation.

"The common theme is the ability to bundle AI into those propositions and create those ROIs cases and the price-to-value cases that clients are looking for," according to Rakesh.

Addressing the changing talent dynamics, the CEO emphasised the importance of foundational technical skills, such as Java and .NET, alongside a strong learning ability.

He noted that the current AI market demands not just talent but "talent plus plus": a combination of skilled professionals and innovative tech solutions.

"Clients are now demanding that we show them how we are going to drive efficiency. We are going up the value chain and moving away from just people-based IT services to tech solutions-based IT services that include people," he said.

Mphasis shares were trading 0.83% lower at Rs 2,631.6 apiece on the NSE at 1:30 p.m., compared to a 0.84% drop in the benchmark Nifty50 at 24,851.75.



Mint

Mphasis share price jumps 5% in a weak market; what is driving the stock after Q1 results?

Mphasis share price jumped over 5 per cent in intraday trade on the BSE on Friday, July 25, defying weak market sentiment. Mphasis shares opened at ₹2,628.80 against their previous close of ₹2,655.10 and rose 5.2 per cent to their intraday high of ₹2,792.50. Around 9:55 AM, the IT stock traded 3.44 per cent higher at ₹2,746.40. Equity benchmark Sensex was 0.43 per cent down at 81,831 at that time.

Why is Mphasis share price rising?

The mid-cap IT company's Q1 results seem to have boosted investors' interest in the stock as it looks set to snap its seven-day losing streak on Friday.

Moreover, management's upbeat commentary may also have triggered a buying interest.

On Thursday, July 24, Mphasis said it recorded the highest-ever deal wins total contract value (TCV) of \$760 million in Q1FY26, of which 82 per cent were in new-gen services.

"We were early adopters and implementers of AI-based solutions for our clients, which has positioned us well to help with their AI journey, create efficiencies, cost savings and minimise project risks, while at the same time, accelerating our business. This is reflected in our highest-ever quarterly TCV of \$760 million, of which 68 per cent is AI-led. Overall, it is a good start to the new financial year, which sets the stage for the year ahead," said Nitin Rakesh, Chief Executive Officer and Managing Director, Mphasis.

The company said it will continue strengthening and expanding its AI-led propositions. It sees a steady ramp-up of large deals in the ongoing quarters and targets an operating (EBIT) margin within the 14.75 per cent to 15.75 per cent band.

Mphasis's gross revenue for the quarter grew 0.4 per cent quarter-on-quarter (QoQ) and 9.2 per cent year-on-year (YoY) in Q1FY26 on a reported basis and grew 1 per cent QoQ and 6.5 per cent YoY in constant currency.

Net profit, however, declined 1.1 per cent QoQ but grew 9.2 per cent YoY to ₹441.7 crore.

Mphasis share price trend

Mphasis share price is down nearly 5 per cent in July so far. Even eear-to-date, the stock has declined 5 per cent. The IT stock recently hit a 52-week low of ₹2,025.05 on April 7 this year after hitting a 52-week high of 3,239.55 on December 12 last year.

According to Jigar S. Patel, Senior Manager of Equity Research at Anand Rathi Share and Stock Brokers, Mphasis is exhibiting signs of weakness as consistent selling pressure persists.

"Market analysts suggest that the stock may establish a base around the ₹2,500-2,600 range, which corresponds to its previous breakout zone. Given the current scenario, a cautious wait-and-watch approach is recommended," said Patel.



	expected near ₹2,600, followed by a upside, resistance is anticipated around ₹2,700, with further resistance	
	o monitor these critical levels closely before making any trading decisions	, II
tel added.		



BW Business World

Mphasis Q1 FY26: Profit Slips As Revenue Growth Stays Flat; TCV Hits Record \$760 Mn

Mphasis reported a marginal decline in sequential profit and nearly flat revenue growth for the first quarter of FY26, even as the company clocked its highest-ever quarterly deal wins. Consolidated net profit dipped 1.1 per cent quarter-on-quarter (QoQ) to Rs 4,417 crore, while revenue rose just 0.4 per cent to Rs 37,325 crore.

Revenue was up 9.2 per cent and profit rose 9.2 per cent year-on-year (YoY), supported by growth in core business segments and continued traction in next-generation services. In constant currency terms, quarterly revenue rose 1.0 per cent sequentially and 6.5 per cent from the previous year.

Direct revenue, which excludes legacy business, increased 1.1 per cent QoQ and 10.9 per cent YoY on a reported basis. In constant currency, direct revenue grew 1.6 per cent sequentially and 8.1 per cent annually.

The company recorded total contract value (TCV) wins worth USD 760 million in the quarter, the highest in its history. About 82 per cent of the deals were in new-generation services and 68 per cent were driven by artificial intelligence.

"We were early adopters and implementers of AI based solutions for our clients, which has positioned us well to help with their AI journey, create efficiencies, cost-savings and minimise project risks, while at the same time, accelerating our business. This is reflected in our highest-ever quarterly TCV of USD 760 million, of which 68 per cent is AI-led. Overall, it is a good start to the new financial year, that sets the stage for the year ahead," said Nitin Rakesh, Chief Executive Officer and Managing Director, Mphasis.

Operating margin stood at 15.3 per cent, while earnings per share fell to Rs 23.2 from Rs 23.5 in the previous quarter. Total expenses rose to Rs 32,034 crore from Rs 31,789 crore in Q4.

Banking and Financial Services remained the largest revenue contributor at Rs 19,679 crore. Insurance and Technology, Media & Telecom also saw sequential growth, while Logistics and Transportation revenue dropped sharply to Rs 2,171 crore from Rs 4,061 crore in Q4.

During the quarter, Mphasis completed two acquisitions, cybersecurity firm EDZ Systems and software testing firm tsQs Inc, aimed at expanding its capabilities in high-demand areas. It also announced strategic investments in Aokah Inc. and Locate Software Inc.



Analytics India Magazine

Mphasis Reports Modest Q1 Growth Despite 68% AI-led Deal Wins

Much like its peers in Indian IT, Mphasis has also delivered modest revenue growth. But the firms stole the show with record new contract wins fueled by strong adoption of AI services for the first quarter of FY26.

The company reported gross revenue growth Rs 3,732 crore, a 0.4% quarter-on-quarter (QoQ) and 9.2% year-on-year (YoY) on a reported basis.

When adjusted for constant currency, gross revenue grew 1.0% QoQ and 6.5% YoY.

Direct revenue, a key segment for Mphasis, rose 1.1% QoQ and 10.9% YoY on a reported basis, and 1.6% QoQ and 8.1% YoY in constant currency terms.

A notable highlight from the quarter was Mphasis's record quarterly total contract value (TCV) wins, which reached \$760 million, highest in the last eight quarters.

CEO and MD Nitin Rakesh said that 68% of this is AI-led.

"We were early adopters and implementers of AI based solutions for our clients, which has positioned us well to help with their AI journey, create efficiencies, cost-savings and minimise project risks, while at the same time, accelerating our business," Rakesh added.

For comparison, the company secured deal wins worth \$390 million during Q4 FY25, which was the highest in seven quarters. The company said 59% of those wins were driven by AI-led initiatives.

Among the company's key deals during the quarter, a leading asset services firm appointed Mphasis to transform its wealth & investment management engineering platform by leveraging AI to deliver savings -led transformation.

The company's net profit declined slightly by 1.1% QoQ but improved 9.2% compared to the same quarter last year, reaching ₹441.7 crore. In Q4 of FY25, Mphasis's revenue in rupee terms stood at ₹3,710 crore, up from ₹3,561.3 crore in the December quarter and ₹3,412 crore a year ago. Net profit for the quarter rose to ₹446.4 crore from ₹427.8 crore in Q3 and ₹393.2 crore in the same period last year.



MSN (ET Now)

Mphasis shares surge 5% as profit rises 8% YoY in Q1

The shares of Mphasis are likely to be in focus on Friday after the company reported an 8.4% year-on-year (YoY) gain in its Q1FY26 PAT at Rs 441.73 crore, while the same fell by 1.1% quarter-on-quarter (QoQ). The profit after tax (PAT) stands at Rs 442 crore, compared to Rs 446 crore in Q4FY25.

The company's revenue from operations for Q1FY26 rose marginally by 0.6% to Rs 3,732 crore, up from Rs 3,710 crore reported in the previous quarter.

Earnings before interest and tax (EBIT) for the quarter came in at Rs 571 crore, reflecting a 0.7% increase over Rs 567 crore recorded in Q4FY25. The EBIT margin remained stable at 15.3%, unchanged from the previous quarter, with a minor movement of 1 basis point.

Mphasis reported strong total contract value (TCV) wins in Q1FY26, with new deal wins reaching \$760 million, marking a 138% year-on-year growth and the highest-ever TCV secured by the company in a single quarter.

The company secured four large deals during the quarter—three exceeding \$100 million and one over \$50 million. The TCV wins were primarily driven by the Banking & Financial Services (BFS), Insurance, and Technology, Media and Telecom (TMT) sectors.

Of the total wins, 68% were AI-led, showcasing the company's increasing focus on artificial intelligence-driven solutions.

In terms of large deal wins (defined as those exceeding \$20 million in TCV), Mphasis recorded 79 such deals in Q1FY26, compared to 75 in Q4FY25 and 65 in Q1FY25, adding 14 new large deals over the past year



Print

Mphasis Q1 Profit Up 8.4% YoY to ₹442 cr

Our Bureau

Bengaluru: Blackstone-backed mid-sized IT firm Mphasis on Friday reported a first-quarter net profit of ₹442 crore, up 8.4% from a year earlier by 1.1% lower sequentially.

Revenue for the quarter ended June 30 rose 9.2% YoY to ₹3,732 crore, lifted by strong performance in its verticals serving the banking, financial services & insurance (BFSI) and technology, media & telecommunications sectors, despite a 50% fall in logistics and transportation business.



The growth was boosted by Americas, which constitutes over 80% of co's revenue share, and India, led by ramp ups in recent large deals

On year, the revenue was almost flat. Geographically, the growth was boosted by the Americas, which constitutes more than 80% of revenue share, and India, led by ramp ups in recent large deals.

Mphasis reported strong deal wins. Quarterly total contract value (TCV) at \$760 million was the highest on record and up 138% from a year earlier. The management said 68% of these were AI-led. Of the four large deals won in the June quarter, three were \$100 million contracts and one was \$50 million. Order from It saw a 47% increase in the banking and financial services (BFS) segment from a year

earlier. Non-BFS orders rose 108%.

Operating margin was flat sequentially at 15.3% and a tad higher from 15% a year earlier.

In an investor presentation, Mphasis CEO and managing director Nitin Rakesh and chief financial officer Aravind Viswanathan highlighted continued volatility and lack of tailwinds in the market, with decision cycles remaining elongated due to uncertainty and geopolitics and cyber still dominating conversations.



Electronic

Channel: CNBC TV18

Show: FY26 Margin Will Range Between 14.75-15.75%: Mphasis | CNBC TV18





Show: CNBC TV18 Earnings Central 25 July 2025 08min 33sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan

- MphasiS 09.50am Date: July 25, 2025





Show: CNBC TV18 Bazaar Morning Calls 25 July 2025 24sec MphasiS Q1 Review 08.26am





Show: CNBC TV18 Scroll 25 July 2025 60sec MphasiS Q1 Earnings 08.22am





Show: CNBC TV18 Chartbusters 25 July 2025 24sec MphasiS - Margin In Line 10.34am



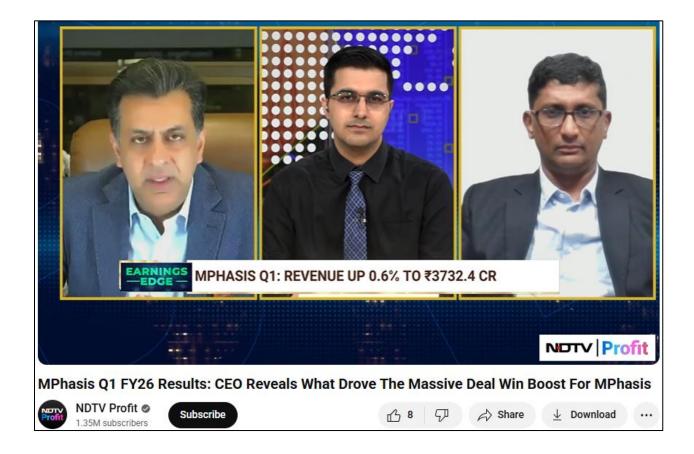


Show: CNBC TV18 Editors Roundtable 25 July 2025 04min 13sec MphasiS - Results Review 15.43pm





Show: MPhasis Q1 FY26 Results: CEO Reveals What Drove The Massive Deal Win Boost For MPhasis





Show: NDTV Profit Earnings EDGE 25 July 2025 13min 39sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan -

MphasiS 09.50am





Show: NDTV Profit Scroll 25 July 2025 06min 45sec MphasiS Q1 Earnings 07.24am





Show: NDTV Profit Profit Buzzers 25 July 2025 01min 02sec MphasiS Q1 Review 13.21pm





Show: ET Now Market Cafe 25 July 2025 32sec MphasiS Q1 Review 07.17am





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Online				
Date	Publication/ Portal	Headline		
July 25, 2025	Business Standard	Mphasis consolidated net profit rises 9.19% in the June 2025 quarter		
July 25, 2025	The Economic Times	Mphasis Q1 profit up 8.4% on-year on strong BFSI, TMT show		
July 25, 2025	The Economic Times (ET Markets)	Mphasis shares surge 5% as profit rises 8% YoY in Q1		
July 25, 2025	Money Control	MphasiS shares rise 2.92%, among top midcap gainers in early trade		
July 25, 2025	Money Control	MphasiS Consolidated June 2025 Net Sales at Rs 3,732.49 crore, up 9.06% Y-o-Y		
July 25, 2025	Money Control Hindi	जून तिमाही में ₹441.7 करोड़ का शुद्ध मुनाफा, Mphasis के लिए FY26 की शानदार शुरुआत		
July 25, 2025	Money Control Hindi	हर शेयर पर Mphasis बांटेगी ₹57 डिविडेंड, एजीएम में मिली मंजूरी		
July 25, 2025	CNBC TV 18	Mphasis Q1 Results: Strong deal wins, pipeline may offset revenue growth miss		
July 26, 2025	CNBC TV18	Mphasis eyes 2x industry growth in FY26 backed by record deal wins		
July 28, 2025	CNBC TV 18	Mphasis shares gain after multiple upgrades, raised targets by analysts post Q1 results		
July 25, 2025	NDTV Profit	Mphasis' Q1 Deal Wins Reflect Big Bet On AI		
July 25, 2025	NDTV Profit	Mphasis Q1 Results Review: Dolat Capital Revises Rating To 'Add' On Recent Stock Run-Up — Check Target Price		
July 27, 2025	NDTV Profit	Mphasis Confident Of Achieving 14.75%-15.75% Ebit Margin In FY26 Backed By AI-Led Deals		
July 25, 2025	Mint	Mphasis share price jumps 5% in a weak market; what is driving the stock after Q1 results?		
July 25, 2025	BW Business World	Mphasis Q1 FY26: Profit Slips As Revenue Growth Stays Flat; TCV Hits Record \$760 Mn		
July 25, 2025	Analytics India Magazine	Mphasis Reports Modest Q1 Growth Despite 68% AI-led Deal Wins		
July 25, 2025	MSN (ET Now)	Mphasis shares surge 5% as profit rises 8% YoY in Q1		



Print				
Date	Publication	Edition	Headline	
July 26, 2025	The Economic Times	Across Editions	Mphasis Q1 Profit Up 8.4% YoY to 442cr, Slips 1.1% QoQ	

Date	Publication	Headline
		Electronic
July 25, 2025	CNBC TV18	FY26 Margin Will Range Between 14.75-15.75%: Mphasis
July 25, 2025	CNBC TV18	CNBC TV18 Earnings Central 25 July 2025 08min 33sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan - MphasiS 09.50am
July 25, 2025	CNBC TV18	CNBC TV18 Bazaar Morning Calls 25 July 2025 24sec MphasiS Q1 Review 08.26am
July 25, 2025	CNBC TV18	CNBC TV18 Scroll 25 July 2025 60sec MphasiS Q1 Earnings 08.22am
July 25, 2025	CNBC TV18	CNBC TV18 Chartbusters 25 July 2025 24sec MphasiS - Margin In Line 10.34am
July 25, 2025	CNBC TV18	CNBC TV18 Editors Roundtable 25 July 2025 04min 13sec MphasiS - Results Review 15.43pm
July 25, 2025	NDTV Profit	MPhasis Q1 FY26 Results: CEO Reveals What Drove The Massive Deal Win Boost For MPhasis
July 25, 2025	NDTV Profit	NDTV Profit Earnings EDGE 25 July 2025 13min 39sec Mr. Nitin Rakesh & Mr. Mr. Aravind Viswanathan - MphasiS 09.50am
July 25, 2025	NDTV Profit	NDTV Profit Scroll 25 July 2025 06min 45sec MphasiS Q1 Earnings 07.24am
July 25, 2025	NDTV Profit	NDTV Profit Profit Buzzers 25 July 2025 01min 02sec MphasiS Q1 Review 13.21pm
July 25, 2025	ET NOW	ET Now Market Cafe 25 July 2025 32sec MphasiS Q1 Review 07.17am
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