

S Billion Dollar Company

Global Service Provider

Applications, Business Process Services and Digital Technology Operations

Banking & Capital Markets • Insurance Manufacturing • Media & Entertainment Telecom • Healthcare • Life Sciences Travel & Transportation • Hospitality Retail & Consumer Goods Energy & Utilities • Government

# MPHASIS ON PEOPLESOFT CAPABILITY



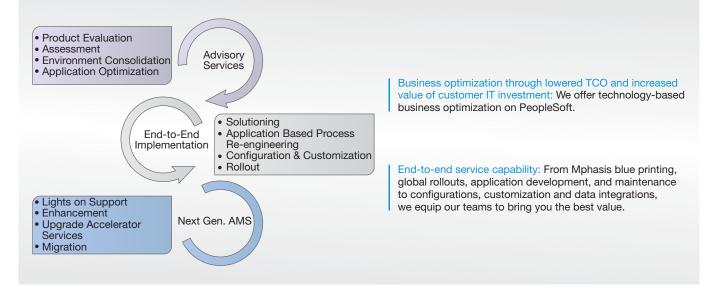
As a Global Platinum Partner of Oracle Corporation we have been able to extract maximum business value for our clients based on our rich domain know-how and cutting edge PeopleSoft application expertise.

Our fast growing PeopleSoft practice with deep industry expertise, application insights and strong execution capabilities has delivered optimized business processes for global corporations worldwide. Our approach, be it for PeopleSoft implementation or upgrades or application management services, is based on the following tenets: application as intended, ushering in efficiency, enhancing the reliability quotient, and establishing cost saving drivers. We have been able to accomplish the stated drivers by emphasizing on institutionalizing deployment frameworks, proprietary tools and accelerators, continuous improvements and recasting our process based on the learnings.

Our seasoned team of architects, SMEs and technical domain experts address the entire gamut of industries for our focus area.

# Mphasis PeopleSoft Services Framework

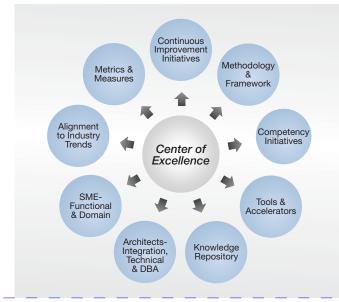
While deploying Peoplesoft or modernizing existing business-critical Peoplesoft environment for enterprise use, organizations face a daunting task in meeting current and future needs. Mphasis understands customer concerns deeply enough to develop frameworks that uniquely address complex needs. Our PeopleSoft service offerings include advisory, implementation and new age application management services backed by the Oracle CoE.



#### Mphasis PeopleSoft Focus Areas

- Human Capital Management
- Financials
- Supply Chain Management

# **Mphasis Oracle CoE**



- Customer Relationship Management
- Enterprise Performance Management
- Portal

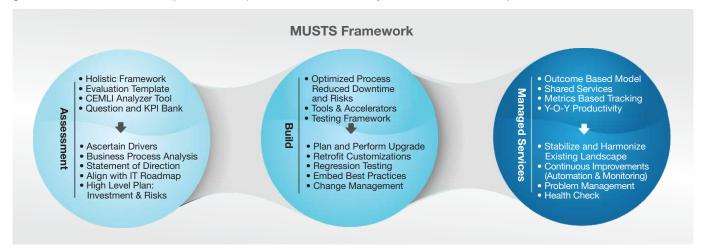
**Oracle CoE** brings to the table sustained investment in ushering business process improvements, delivery excellence, continuous innovation and accelerating the business and technical competency development.

Mphasis Oracle CoE enables the customers in providing a statement of direction on application roadmaps based on prototypes and proof of concepts. The CoE helps to extract maximum value out of the Oracle solutions by bringing forth tools, accelerators and bolt-on solutions. It also ensures solution and delivery excellence through frameworks and reduced risk and predictability in delivery through process rigors and best practices.

# **MUSTS - Mphasis Upgrade Solution and Transformation Services**

Our PeopleSoft Upgrade Accelerator Services is built on the acumen to guide customers through an integrated process of discovery and solution evaluation which outlines an appropriate upgrade vision. Each organization must determine the best fit path for the business on one hand and its appetite for change on the other.

MUSTS leverages bundled tools, assessment questionnaires, evaluation templates and accelerators to understand customer needs, align with their IT strategy and assist them in planning for the future. The solution helps the organization significantly optimize the cycle time for upgrade and leverage Mphasis enablers and best practices to unwrap opportunity for business growth. MUSTS makes the implementation predictable and less risky with enhanced user experience.



## Mphasis PeopleSoft Next Gen. AMS

The service leverages proprietary frameworks and tools, and has embedded best practices to deliver within an engaged partnership model, ongoing client value, substantial cost optimization and tangible continuous improvements. It includes:

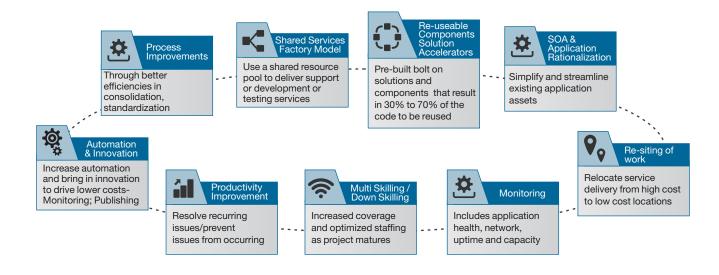
- Transition Services Application transition and knowledgeplayback, governance, best shore set-ups
- Managed Services Service level observance, L1/L2/L3Application support, SLA benchmarking and KPI/metricsreviews
- Transformation Services Rewards and penalty structure,best practices adoption, continuous improvementsincluding innovations, automations, cycle time reductions,adherence to ITIL guidelines, productivity gains

Mphasis tried and tested transition framework to ensure a seamless transfer of knowledge and ownership. Our comprehensive transition methodology provides a flexible management framework for execution, control, and closure while addressing the client's environment governed by cultural, people, business and technology aspects.

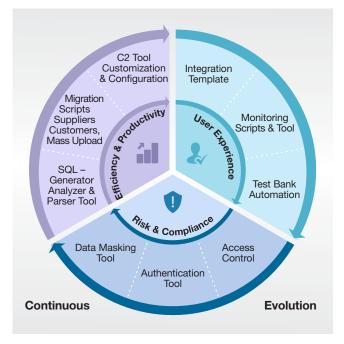
#### **Continuous Focus on Innovation**

As a part of the innovation program to optimize processes and operations, our team jointly reviews the measures and metrics to identify improvement initiatives in the application maintenance engagement. The collective wisdom, talent and experience contribute to bringing value through:

- Rigorous and continuous knowledge management
- Improved stability
- Process improvements through best practices in consolidation and standardization
- Problem management
- Increased self help (Knowledge base)



# **Proprietary Tools and Accelerators**



#### **The Mphasis Advantage**

- Flexible, nimble and engaged partnerships
- Ability to work in different engagement models based on customer maturity
- Broad experience in successfully implementing, managing, consolidating and upgrading PeopleSoft projects for large companies with rich business outcome
- · Robust transition and upgrade methodology
- Skilled global resource pool with industry know-how and deep understanding of best practices
- Mature methodology that incorporates proven accelerator and testing frameworks
- Process centricity: ITIL and CMMI compliant
- Non linear delivery model (Shared services and On-Demand)
- Reduced risk-mature delivery model with balanced global delivery footprint
- Outcome based services measurements
- Flexible pricing models (Outcome based FP, user based, T&M, fixed billing with CAP, etc.)
- Shorter time to market, optimized efforts and year on year productivity gains
- Industry focused team of 200+ SMEs with application and business/domain know-how

#### **ABOUT MPHASIS**

Mphasis applies next-generation technology to help enterprises transform businesses globally. Customer centricity is foundational to Mphasis and is reflected in the Mphasis' Front2Back<sup>m</sup> Transformation approach. Front2Back<sup>m</sup> uses the exponential power of cloud and cognitive to provide hyper-personalized (C=X2C<sup>2</sup><sub>m</sub>=1) digital experience to clients and their end customers. Mphasis' Service Transformation approach helps 'shrink the core' through the application of digital technologies across legacy environments within an enterprise, enabling businesses to stay ahead in a changing world. Mphasis' core reference architectures and tools, speed and innovation with domain expertise and specialization are key to building strong relationships with marquee clients.

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